



Avon Credit 2020 Frequently Asked Questions

Why are you changing Avon Credit eligibility?

As part of our efforts to modernize our business model and align with industry best practices, we're adjusting our credit eligibility to only 2020 Premier and President's Recognition Program Representatives starting April 1/Campaign 9, 2020.

Is the credit limit remaining for Premier/PC and Above or just Premier and PC specifically?

Any Representative who has achieved Premier or PRP status AND already has credit will retain that credit through 2020.

How will I be notified that I am grandfathered in and retaining my credit line?

Starting April 1/Campaign 9, 2020, your credit limit will be displayed on the Checkout page of AvonNow.com if you are a 2020 Premier or President's Recognition Program Representative who is retaining Avon Credit.

Will all who retain credit have the same dollar amount line or will the lines of credit vary? For instance, as a PC member, if I currently have a \$500 credit limit at the close of this year, will I continue to have the \$500?

Amount of credit limits are not changing at this time, so if you have credit today and achieve Premier or PRP status for 2020 your credit will be fixed in 2020 at the limit you have today.

If I currently have credit and I don't achieve Premier or PRP at close of 2019, do I lose the credit line?

Only Representatives with Premier or PRP status by December 31, 2019 who currently have credit will retain that credit through 2020. If you have credit now and achieve Premier or PRP by December 31, 2019, you'll retain your credit for 2020.

Is it correct that once I lose my credit limit, I have no option to earn it back?

Yes, that is correct.

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Will I ever be given credit consideration for lost/duplicated/delayed orders?

No, we are not allowing credit considerations.

If a co-app takes over the account, does the credit limit of the original Representative stay in place?

If the account has 2020 Premier or President's Recognition Program status and has credit currently, the account will retain Avon Credit.

Will "No Personal Checks; No Instant Credit" go away in this process?

There are no plans to change our no instant credit policies at this time.

Currently, PC Representatives and Above are allowed to be past due one campaign and orders will still be sent. Will this perk be removed?

No, there will be no change to this.