



Avon Representative
Campaign 23 2018 Tips
*Hosted by: Emily Seagren
& Shirl Papaian*

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Who is Emily Seagren?



- Wife, Mother, Entrepreneur
- 2015 Avon Woman of Enterprise, Team Momentum Bronze Executive Leader, Inner Circle
- Rep since January 2008
- Why listen to me?
- **Total September Personal Sales:** \$36,334
- **Total September Team Sales:** \$233,920
- **Avon Team Momentum Mission:** To help transform lives by teaching team members how to build successful Avon businesses through sales, team building, and leadership development.



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Helpful Tips for your Avon Biz

- Free Tips for All Representatives - www.youtube.com/user/avonrepemily
- Avon Christmas 2018 Product Lineup: https://youtu.be/0_wlQa90MTw
- How to get Avon Leads at Table Events: <https://youtu.be/8BUWqz5vSE>
- Emily's 10 Avon Recruiting Quick Tips: <https://youtu.be/Zearq3inUVY>



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Hard Work Pays off with Avon!



Team Momentum is 1,573 Reps Strong!!!



EMILY AND ROB SEAGREN
Personal Recruits #1
Personal Leader Development #1
Team Sales Increase #1

TOP 100 PERSONAL SALES INCREASE, CAMPAIGN 1-20, 2018					
48	Kimberly Karpowitz	TX	IL	Rose Circle Honor Society	\$25,763
63	Wendy Smith	PA			\$22,777
TOP 100 PERSONAL LEADER DEVELOPER, CAMPAIGN 1-20, 2018					
2	Emily Seagren	IL	President's Council	Bronze Executive Leader	12
TOP 100 PERSONAL RECRUITS, CAMPAIGN 1-20, 2018					
2	Emily Seagren	IL	President's Council	Bronze Executive Leader	123
95	Shirl Papaian	CA	Honor Society	Gold Leader	32
TOP 100 TEAM SALES VOLUME, CAMPAIGN 1-20, 2018					
32	Emily Seagren	IL	President's Council	Bronze Executive Leader	\$2,950,945
TOP 100 TEAM SALES INCREASE, CAMPAIGN 1-20, 2018					
7	Emily Seagren	IL	President's Council	Bronze Executive Leader	\$794,273
TOP 100 TEAM RECRUITS, CAMPAIGN 1-20, 2018					
15	Emily Seagren	IL	President's Council	Bronze Executive Leader	366
TOP 100 TEAM SIZE GROWTH, CAMPAIGN 1-20, 2018					
5	Emily Seagren	IL	President's Council	Bronze Executive Leader	403
17	Shirl Papaian	CA	Honor Society	Gold Leader	153
77	Rebecca Sue Kubacki	PA	Contender	Bronze Leader	76
83	Kimberly Karpowitz	TX	Contender	Bronze Leader	72

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Way to go Team Momentum – WOW!



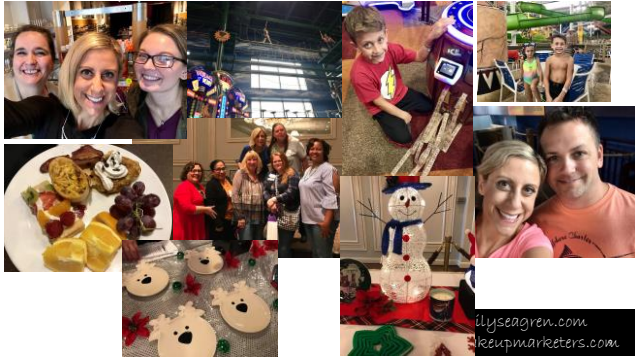
2018 Team Performance through C21
Year-to-Date Team Sales: \$2,282,585
2018 Goal Team Sales: \$4 million
Year-to-Date Team Sales Increase: \$839,202
2018 Goal Team Sales Increase: \$2 million

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Amazing job in Campaign 21!
\$131,640 in Unit Sales - Fabulous!
#23 in the Nation for C21 - #29 in the Nation YTD







Campaign 23 Important Dates



- **Face-to-face:** Wed, Oct 17 – Orders due by Tues, Oct 30 @ 4pm CT
- **Customer Website:** Tues, Oct 16 – Mon, Oct 29
- **Facebook Livestream Campaign Insider:** Tues, Oct 16 @ 3pm CT:
<https://www.facebook.com/events/181356119363546/>
- **October Virtual Sales Meeting:** Tues, Oct 16 @ 12pm CT
https://gofo.webcasts.com/starthere.jsp?ei=1191095&tp_key=4c8c18789c



Read your Avon Beauty Buzz Every Monday

YOUR AVON 2.0

PRODUCTS ORDERS WEB OFFICE **CAMPAIGN INSIDER** EARNINGS REWARDS & RECOGNITION LEADERSHIP

CAMPAIGN 23 IS DUE BY 5PM ET / 3PM PT ON TUES 10/16/2018

INTRODUCING YOUR AVON 2.0
Click here to view the natural video. For additional training, head to BICOLI and be sure to earn the Your Avon 2.0 badge!

velvet

C22 velvet Hydra Fusion C21 Espira Kids MultiVitamin

AVON BEAUTY BUZZ

Recruit Your Way To Our Fiesta In Los Cabos, Mexico!

New Representatives! Build The Love And Earn An iPad

5 Tips To Light Up Your Holiday Earnings!

Your Customers Will Fall For This Week's FREE Shipping Offer

[View All](#)

Avon Business Updates

You Can Now Pay on Your Avon 2.0 With PayPal and Venmo



Avon Guiding Spirit Award: Nominate a Leader!



Double the Fun with Double Dollars



Power Up Your Sales with Espira Plant Power Protein



Feel the Winter Wonder With the Beautiful C23 A Box



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AVON UK

AVON TRAINING BY EMILY SEAGREN

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"I'm so excited to be starting my new business with Avon! To celebrate, I have an amazing bundle for my friends & family! It's the Daily Care Collection worth \$45. Will you be one of my 1st Customers? How many?"



7-Piece Daily Care Collection ONLY \$19.99 \$65 VALUE



GRAND OPENING!

KickStart Program – Grow Your Sales

Campaign	Intro Deal	Customers	Earn
First	\$200	15-16	\$80
Second	\$200	15-16	\$80
Third	\$200	15-16	\$80
Fourth	\$200	15-16	\$80
Fifth	\$200	15-16	\$80
Sixth	\$200	15-16	\$80
Seventh	\$200	15-16	\$80
Total earnings \$560			

*Plus – In your first 5 campaigns, place an on-line order of \$50 or more in products only, and you'll receive a FREE pack of 10 brochures.

Logo items!
www.townandcountryprinting.com/
avonshop.html

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Let's Celebrate! Top New Rep Sellers

Top 10 in Sales C21 – New Reps in KickStart Program

- 1. Jennifer Winkelman - \$1,515
- 2. Dariusz Sulek - \$1,098
- 3. Tressa Kovach - \$912
- 4. Angelica Vasquez - \$762
- 5. Feliciano Salinas - \$569
- 6. Norma Rivera - \$524
- 7. Joseph Simoni - \$504
- 8. Kate Amburn - \$495
- 9. Katrina Toure - \$423
- 10. Theresa Gamble - \$399



7-Piece Daily Care Collection ONLY \$19.99 \$65 VALUE



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Congratulations on Earning your Premium Kit!

NAME	STATUS	NAME	STATUS	NAME	STATUS	NAME	STATUS
CONNIE COMBATOR	Sampler Packs + Total + Premium Starter Kit	ANDREA VENEY	Sampler Packs + Total + Premium Starter Kit	CAROLY PETERSON	Sampler Packs + Total + Premium Starter Kit	EMILY SEAGREN	Sampler Packs + Total + Premium Starter Kit
JUSTIN CARL	Sampler Packs + Total + Premium Starter Kit	TERESA KOVACH	Sampler Packs + Total + Premium Starter Kit	WENDY BUCH	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit
JUDY DANIEL	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	PATRICIA SUBLETT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
VERONICA DYCHOWSKI	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
SHARLEY FIELDS	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
KATHY GLEASON	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
DEBRA JOSEPH	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
DEBRA LARLEY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
MALFIEDO LOPEZ	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
NAMING, MAJAVE	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
ANGEL MOORE-ARTON	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
TRIA PATRICK	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
CHERRA PATTERSON	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
CORA PEREZ-AR	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
TAMMY PUGH	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
ANDREA REAGAN	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
RALPH REAGAN	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
CORA ROSE	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
MARGARET VINCKLER	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
JOSETTA ARNECHEZ	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
ALEXANDRA ANDREDO	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
VERONICA BAILEY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
SHARON DANIELUS	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
DEBBIE BOOTH	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
TOM BRADSHAW	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
MARSHALL CALDWELL	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
FORB COONEY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
TERESA GAMBLE	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
MARIONA GARY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
STEPHANIE JOSEY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
SHARON JOSEY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
SHARON JOSEY	Sampler Packs + Total + Premium Starter Kit	JOSEPH BRACH	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit	ANDRELLY BLUMATT	Sampler Packs + Total + Premium Starter Kit
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AWARD SALES ACHIEVEMENT \$10,000

-

*On most Auto Franchise products

^{**}Birthday Points will be awarded in the first campaign of the month of your birthday. December Holidays Points will be awarded in C-25.

1. Ellen Compell - \$9,480
2. Rachael Runkel - \$9,274
3. Angelene Cavitt - \$8,956
4. Becky Kubacki - \$8,693
5. Dee Williams - \$8,667
6. Doris Holliday - \$8,369
7. Tracy Magisano - \$7,798
8. Kimberly Darrah - \$7,351
9. Patsy Belcher - \$7,113
10. Marissa Colareta - \$6,984
11. Joan Perry - \$6,973
12. Barbara Mathis - \$6,879
13. Charollett Whitson - \$6,645
14. Angel Teal - \$6,498
15. Amy Mason - \$6,412

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The awards

The Primacore Awards honor President's Club members and above for selling, recruiting, and team growth. When you achieve a Primacore level you automatically qualify for the personal awards. Additionally, the top 20 in each category are recognized at the Regional and National levels. Personal and Regional Awards are presented at Tributes and National Awards are presented at PRPC, where the #1 achiever receives a \$5,000 bonus. As of the 2018 cycle, recipients do not need to be a Bronze Leader to qualify for these awards.

Primacore Category	Bronze Level	Silver Level	Gold Level
Personal Sales	Honor Society	Rose Circle & David's Club	President's Council & Inner Circle
Personal Sales Increase	\$2,500 - \$9,999	\$10,000 - \$24,999	\$25,000+
Personal Recruiting	1 - 9 Qualified New Recruits	10 - 24 Qualified New Recruits	25+ Qualified New Recruits
Personal Leader Development	1 - 2 New CL Leaders	3 - 4 New CL Leaders	5+ New CL Leaders
Team Sales	\$50,000 - \$249,999	\$250,000 - \$500,999	\$501,000+
Team Sales Increase	\$5,000 - \$14,999	\$15,000 - \$49,999	\$50,000+
Team Representative Growth	25 - 49 Recruits/Represents	50 - 99 Recruits/Represents	100+ Recruits/Represents

For complete details, visit YourAvon.com > Rewards & Recognition



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BENEFITS AT A GLANCE	Continued	President's Club	Honor Society	Rose Circle	David's Club	President's Council	President's Inner Circle
Award Sales Minimum	Up to \$9,999	\$10,000	\$20,000	\$25,000	\$40,000	\$100,000	\$250,000
Guaranteed Earnings Steady	20%	40%	40%	40%	40%	40%	50%
Guaranteed Earnings Jewelry	20%	40%	40%	40%	40%	40%	50%
Guaranteed Earnings Wellness	20%	40%	40%	40%	40%	40%	50%
Guaranteed Earnings Fashion	20%	20%	20%	20%	20%	20%	20%
Guaranteed Earnings Home	20%	20%	20%	20%	20%	20%	20%
New Product Demos	1	5	5	10	10	10	10
Special Product Bundles	+	+	+	+	+	+	+
Local Tribute Invitation for 1	+	+	+	+	+	+	+
Local Tribute Invitation for 2	+	+	+	+	+	+	+
Exclusive Tribute Gift	+	+	+	+	+	+	+
Sales Increase Points	25	25	25	25	25	25	25
Birthday Points	25	25	25	25	25	25	25
Happy Holidays Points	25	25	25	25	25	25	25
Milestone Anniversary Points	+	+	+	+	+	+	+
Exclusive Flyer	+	+	+	+	+	+	+
PRP Level Achievement Points	400	800	1,600	5,000	10,000	10,000	10,000
Mrs. Avon Award Eligibility	+	+	+	+	+	+	+
PRP Celebration Year for 2	+	+	+	+	+	+	+
Premium Care Center Support	+	+	+	+	+	+	+
National Skin Care Center Support	+	+	+	+	+	+	+
Ply Choice Premium Membership	+	+	+	+	+	+	+
Inner Circle Annual Bonus							\$5,000



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	President's Club	Honor Society	Rose Circle	McConnell Club	President's Council	Inner Circle
Total Cycle Sales (Minimum)	10,000	20,000	25,000	40,000	100,000	220,000
Average # of customers	8	15	27	50	85	169
Average Award Sales per rep	\$385	\$763	\$1,347	\$2,500	\$4,231	\$8,462
Average Percentage Earnings	40%	40%	40%	50%	50%	50%
Average Monthly Earnings Potential	\$308	\$598	\$1,121	\$2,500	\$4,231	\$8,462

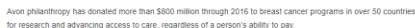
7th Inning Stretch – It's go time!
President's Club or bust



- \$10,000 – current award sales = total award sales needed for President's Club
- Amount needed for PC / 5 = Avg needed per campaign for c22 – c26
- Overshoot by a few hundred dollars
- Track your progress on the PRP Tracker
- Take advantage of double dollars

SALES LEVELS TRACKING CHART

10	\$11,400	\$24,750	\$50,000	\$84,400	\$169,000
20	18,120	38,250	75,000	134,600	277,750
30	24,840	51,750	100,000	184,800	384,500
40	31,560	65,250	125,000	235,000	491,250
50	38,280	78,750	150,000	285,200	598,000
60	45,000	92,250	175,000	335,400	704,750
70	51,720	105,750	200,000	385,600	811,500
80	58,440	119,250	225,000	435,800	918,250
90	65,160	132,750	250,000	486,000	1,025,000
100	71,880	146,250	275,000	536,200	1,131,750
110	78,600	159,750	300,000	586,400	1,238,500
120	85,320	173,250	325,000	636,600	1,345,250
130	92,040	186,750	350,000	686,800	1,452,000
140	98,760	200,250	375,000	737,000	1,558,750
150	105,480	213,750	400,000	787,200	1,665,500
160	112,200	227,250	425,000	837,400	1,772,250
170	118,920	240,750	450,000	887,600	1,879,000
180	125,640	254,250	475,000	937,800	1,985,750
190	132,360	267,750	500,000	988,000	2,092,500
200	139,080	281,250	525,000	1,038,200	2,199,250
210	145,800	294,750	550,000	1,088,400	2,306,000
220	152,520	308,250	575,000	1,138,600	2,412,750
230	159,240	321,750	600,000	1,188,800	2,519,500
240	165,960	335,250	625,000	1,239,000	2,626,250
250	172,680	348,750	650,000	1,289,200	2,733,000
260	179,400	362,250	675,000	1,339,400	2,839,750
270	186,120	375,750	700,000	1,389,600	2,946,500
280	192,840	389,250	725,000	1,439,800	3,053,250
290	199,560	402,750	750,000	1,489,900	3,160,000
300	206,280	416,250	775,000	1,540,100	3,266,750
310	213,000	429,750	800,000	1,590,300	3,373,500
320	219,720	443,250	825,000	1,640,500	3,480,250
330	226,440	456,750	850,000	1,690,700	3,587,000
340	233,160	470,250	875,000	1,740,900	3,693,750
350	239,880	483,750	900,000	1,791,100	3,800,500
360	246,600	497,250	925,000	1,841,300	3,907,250
370	253,320	510,750	950,000	1,891,500	4,014,000
380	260,040	524,250	975,000	1,941,700	4,120,750
390	266,760	537,750	1,000,000	1,991,900	4,227,500
400	273,480	551,250	1,025,000	2,042,100	4,334,250
410	280,200	564,750	1,050,000	2,092,300	4,441,000
420	286,920	578,250	1,075,000	2,142,500	4,547,750
430	293,640	591,750	1,100,000	2,192,700	4,654,500
440	300,360	605,250	1,125,000	2,242,900	4,761,250
450	307,080	618,750	1,150,000	2,293,100	4,868,000
460	313,800	632,250	1,175,000	2,343,300	4,974,750
470	320,520	645,750	1,200,000	2,393,500	5,081,500
480	327,240	659,250	1,225,000	2,443,700	5,188,250
490	333,960	672,750	1,250,000	2,493,900	5,295,000
500	340,680	686,250	1,275,000	2,544,100	5,401,750
510	347,400	699,750	1,300,000	2,594,300	5,508,500
520	354,120	713,250	1,325,000	2,644,500	5,615,250
530	360,840	726,750	1,350,000	2,694,700	5,722,000
540	367,560	740,250	1,375,000	2,744,900	5,828,750
550	374,280	753,750	1,400,000	2,795,100	5,935,500
560	381,000	767,250	1,425,000	2,845,300	6,042,250
570	387,720	780,750	1,450,000	2,895,500	6,149,000
580	394,440	794,250	1,475,000	2,945,700	6,255,750
590	401,160	807,750	1,500,000	2,995,900	6,362,500
600	407,880	821,250	1,525,000	3,046,100	6,469,250
610	414,600	834,750	1,550,000	3,096,300	6,576,000
620	421,320	848,250	1,575,000	3,146,500	6,682,750
630	428,040	861,750	1,600,000	3,196,700	6,789,500
640	434,760	875,250	1,625,000	3,246,900	6,896,250
650	441,480	888,750	1,650,000	3,297,100	6,993,000
660	448,200	902,250	1,675,000	3,347,300	7,099,750
670	454,920	915,750	1,700,000	3,397,500	7,206,500
680	461,640	929,250	1,725,000	3,447,700	7,313,250
690	468,360	942,750	1,750,000	3,497,900	7,420,000
700	475,080	956,250	1,775,000	3,548,100	7,526,750
710	481,800	969,750	1,800,000	3,598,300	7,633,500
720	488,520	983,250	1,825,000	3,648,500	7,740,250
730	495,240	996,750	1,850,000	3,698,700	7,847,000
740	501,960	1,010,250	1,875,000	3,748,900	7,953,750
750	508,680	1,023,750	1,900,000	3,799,100	8,060,500
760	515,400	1,037,250	1,925,000	3,849,300	8,167,250
770	522,120	1,050,750	1,950,000	3,899,500	8,274,000
780	528,840	1,064,250	1,975,000	3,949,700	8,380,750
790	535,560	1,077,750	2,000,000	3,999,900	8,487,500
800	542,280	1,091,250	2,025,000	4,050,100	8,594,250
810	549,000	1,104,750	2,050,000	4,100,300	8,701,000
820	555,720	1,118,250	2,075,000	4,150,500	8,807,750
830	562,440	1,131,750	2,100,000	4,200,700	8,914,500
840	569,160	1,145,250	2,125,000	4,250,900	9,021,250
850	575,880	1,158,750	2,150,000	4,301,100	9,128,000
860	582,600	1,172,250	2,175,000	4,351,300	9,234,750
870	589,320	1,185,750	2,200,000	4,401,500	9,341,500
880	596,040	1,199,250	2,225,000	4,451,700	9,448,250
890	602,760	1,212,750	2,250,000	4,501,900	9,555,000
900	609,480	1,226,250	2,275,000	4,552,100	9,661,750
910	616,200	1,239,750	2,300,000	4,602,300	9,768,500
920	622,920	1,253,250	2,325,000	4,652,500	9,875,250
930	629,640	1,266,750	2,350,000	4,702,700	9,982,000
940	636,360	1,280,250	2,375,000	4,752,900	10,088,750
950	643,080	1,293,750	2,400,000	4,803,100	10,195,500
960	649,800	1,307,250	2,425,000	4,853,300	10,302,250
970	656,520	1,320,750	2,450,000	4,903,500	10,409,000
980	663,240	1,334,250	2,475,000	4,953,700	10,515,750
990	670,000	1,347,750	2,500,000	5,003,900	10,622,500
1000	676,720	1,361,250	2,525,000	5,054,100	10,729,250
1010	683,440	1,374,750	2,550,000	5,104,300	10,836,000
1020	690,160	1,388,250	2,575,000	5,154,500	10,942,750
1030	696,880	1,401,750	2,600,000	5,204,700	11,049,500
1040	703,600	1,415,250	2,625,000	5,254,900	11,156,250
1050	710,320	1,428,750	2,650,000	5,305,100	11,263,000
1060	717,040	1,442,250	2,675,000	5,355,300	11,369,750
1070	723,760	1,455,750	2,700,000	5,405,500	11,476,500
1080	730,480	1,469,250	2,725,000	5,455,700	11,583,250
1090	737,200	1,482,750	2,750,000	5,505,900	11,690,000
1100	743,920	1,496,250	2,775,000	5,556,100	11,796,750
1110	750,640	1,509,750	2,800,000	5,606,300	11,903,500
1120	757,360	1,523,250	2,825,000	5,656,500	12,010,250
1130	764,080	1,536,750	2,850,000	5,706,700	12,117,000
1140	770,800	1,550,250	2,875,000	5,756,900	12,223,750
1150	777,520	1,563,750	2,900,000	5,807,100	12,330,500
1160	784,240	1,577,250	2,925,000	5,857,300	12,437,250
1170	790,960	1,590,750	2,950,000	5,907,500	12,544,000
1180	797,680	1,604,250	2,975,000	5,957,700	12,650,750
1190	804,400	1,617,750	3,000,000	6,007,900	12,757,500
1200	811,120	1,631,250	3,025,000	6,058,100	12



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FREE SHIPPING on all orders and 10% off orders over \$40 (use coupon code WELCOME10) (one time use only at [Sweet Spice website address](#))

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HAPPY HALLOWEEN!

From the team at

Constat me to order products, request a brochure or even \$25 now to save for the Holidays! (only \$25 to join [join link](#))

Shit Peapen
(insert website address)

On \$25 orders or more, we'll give you \$5 extra cash!
More information & sign up

Enter reference code (insert your address) code to sign up for our newsletter

A HEAT FOR YOU...

www.mareupmarketers.com

...you are an Avon Rep! Call us at 815-758-8175 www.youravon.com/laagartia Don't let an opportunity with Avon slip through your BUTTERFLIES! Call or text me today! Lisa Garcia 815-758-8175 www.youravon.com/laagartia	...you are an Avon Rep! Call us at 815-758-8175 www.youravon.com/laagartia Don't let an opportunity with Avon slip through your BUTTERFLIES! Call or text me today! Lisa Garcia 815-758-8175 www.youravon.com/laagartia
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Q4 Selling Tips for your Teams

- Campaigns 22 – 26 are hot with Christmas sales.
- Campaign 1 begins our new cycle and will be your last campaign before Xmas.
- Sales Tips for Q4
 - Buy more catalogs / books
 - Make sets up for easy shopping
 - Offer free gift wrap
 - Host holiday open house events – invest in demos
 - Keep books on hand at all times
 - Free gift with purchase
 - Do craft fairs
 - Stock up on Stocking Stuffers
- Get social and post real pics!
- Nashville Wraps
- Dollar Tree
- VistoPrint

Happy Holidays!

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Host a Holiday Open House!



Avon Store Rockford, Illinois
621 N. Persimmon Rd.
Rockford, Illinois 61108
Locally owned and operated since 2005.
We're excited to have Avon Holiday
Present Sale November 10th - 18th,
2018! Get your Christmas shopping
done early and beat the rush. We
have gifts for everyone on your list.
Exclusively sold to Avon November 10
th - 18th. No one else. Make it count!
Nashville - We're just another 15% off
www.youravon.com/eseagren
Call us at 815-227-5990.

- Before:
- ❑ Determine your date and create your invitation list.
 - ❑ Order and/or Compile Products for Cash & Carry Table.
 - ❑ Invitations: eCards and Postcards (on yourAVON.com), can also use social media event invitations or posts. You may even consider putting postcards on community bulletin boards.
 - ❑ Consider ways to increase attendance. Bring a friend! Get a gift, host before or after a family event, sporting event or similar. Text final reminders.
 - ❑ Consider items from around your home that you can use for display such as: Artificial tree or wreaths; holiday ornaments, colored fabric, picture frames, various sized boxes to give height to your display. Jewelry tools, rice on mirror tiles from a home improvement store or a roll of paper towel with black velvet or felt on which you can pin necklaces or bracelets.
 - ❑ Compile your tools, Order forms, pens, delivery bags, change bag and extra credit card slips.
 - ❑ Plan a simple menu: cookies and coffee, appetizers and punch.
 - ❑ Make copies of the Door Prize Tickets and use a holiday gift tag to collect them.
 - ❑ Make sure the entrance to your location is clean and clear.
 - ❑ Have batteries in anything that lights up or plays music.

- During:
- ❑ Be a walking demo with head to toe Avon – Fashion, Jewelry, Fragrance, Makeup.
 - ❑ Make sure your location smells good – burning the Avon holiday scented candles would be a great way to do this.
 - ❑ Keep your display area clean and organized.
 - ❑ Keep your checkout area clean and organized.
 - ❑ Refresh snacks and beverages as necessary.

- After:
- ❑ Clean up your location.
 - ❑ Complete and Deliver all of the orders received.
 - ❑ Include a Thank You note in each delivery bag.
 - ❑ Count your earnings!!



Offer Free Gift with Minimum Purchase



Avon Store Rockford, Illinois
621 N. Persimmon Rd.
Rockford, Illinois 61108
Locally owned and operated since 2005.
We're excited to have Avon
Holiday Present Sale November 10th - 18th,
2018! Get your Christmas shopping
done early and beat the rush. We
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VERY MERRY EARNINGS!

Check out fun and unique party ideas to help everyone you know avoid last-minute holiday shopping stress, crowded stores, and long lines. Have fun while you earn!



Organize a "Cock" and "Mushards" Shopping Event. They appreciate the gift-giving time from products and have fun! (Check out the link for an idea that makes it even better!) (Check out the link for an idea that makes it even better!) (Check out the link for an idea that makes it even better!)

Invite Friends, Customers and neighbors to a Holiday Gift Exchange Party. Have everyone bring a gift to exchange, and during the party, everyone can see the gifts and see how they are doing. (Check out the link for an idea that makes it even better!)

Host a "The Season to Partner Myself Party." At all of your Avon parties, you can have a special gift exchange. (Check out the link for an idea that makes it even better!)

Plan a Lull and Lullaby Holiday Shopping Party. With local coffee shops, you can have a special gift exchange. (Check out the link for an idea that makes it even better!)

HOLIDAY HELPERS!

Increase your earnings quickly with helpers to assist you with holiday selling.



The First Helpers, look for people who:

- Want you to be successful in your business
- Are not interested in supporting Representatives
- Are not interested in your business
- Are well-invested in their community, active on social media or work at a business with many employees
- Will be busy this holiday season with social gatherings and are looking to share your business and give you earned bonuses

Benefits of using Helpers:

- You gain immediate, potential new Customers through your helpers, friends, clients and contacts
- Your potential earnings opportunity is greatly increased through an expanded Customer base and additional orders
- Assistance in taking and delivering orders – a real time-saver!
- It's always fun to partner with others and support each other!

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Help Customers Earn Free Products with Book Parties



AVON "BOOK" PARTY

Thank you for choosing to have an Avon Book Party! This will be the easiest party you will ever have!

Your "Book" Party package consists of: (1) Avon brochures, (1) 100 order form, (1) 100 order envelope, and (1) 100 order of Avon.

Please have your party participants give you: (1) One Avon order form, (1) One Avon order envelope, and (1) One Avon order of Avon.

Hostess Name: _____

"Book" Party closing date: _____

If meeting delivery date will be discussed with you at the time the party is closed to give you. Delivery will usually be in 10-15 days from the closing date of the "Book" Party. Party orders will be delivered to you. Subject to availability and ready for delivery to your address.

What you can earn: *

\$200.00 in sales = \$20.00 in free products
\$300.00 in sales = \$30.00 in free products
\$400.00 in sales = \$40.00 in free products
\$500.00 in sales = \$50.00 in free products
\$600.00 in sales = \$60.00 in free products
\$700.00 in sales = \$70.00 in free products
\$800.00 in sales = \$80.00 in free products
\$900.00 in sales = \$90.00 in free products
\$1000.00 in sales = \$100.00 in free products

Bookings: For each person that books an Avon Book Party or "Book" Party from you, you will receive the bonus of \$10.00 in free products, which is: _____

Bookings to be delivered to you after each qualifying order* is completed.

*If you have a meeting of \$100.00 in total sales to qualify for free products and meeting date.

HOW TO HAVE A GREAT AVON "BOOK" PARTY

Show the brochures:

- Show the brochures to everyone you know.
- Ask everyone how they can get a book. (Check in with the book.)
- Check the order form and make sure it is made correctly. (No make sure it is made correctly.)
- Ask everyone who they know that might be to see the brochure. This is how you can get your party started. (No make sure it is made correctly.)
- Ask everyone who they know that might be to see the brochure. This is how you can get your party started. (No make sure it is made correctly.)
- Ask everyone who they know that might be to see the brochure. This is how you can get your party started. (No make sure it is made correctly.)

Be a SMARTIE



Host an Avon Book Party



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Find Avon Holiday Helpers and New Team Members!

BE MY HOLIDAY HELPER!

NO orders to fill or inventory to check. Just FREE Avon products to be earned! Call and ask how you can be one of Santa's Elves. NO obligation!

Name: _____

Phone: _____

Address: _____

AVON

BE MY HOLIDAY HELPER!

NO orders to fill or inventory to check. Just FREE Avon products to be earned! Call and ask how you can be one of Santa's Elves. NO obligation!

Name: _____

Phone: _____

Address: _____

AVON

BE MY HOLIDAY HELPER!

NO orders to fill or inventory to check. Just FREE Avon products to be earned! Call and ask how you can be one of Santa's Elves. NO obligation!

Name: _____

Phone: _____

Address: _____

AVON

BE MY HOLIDAY HELPER!

NO orders to fill or inventory to check. Just FREE Avon products to be earned! Call and ask how you can be one of Santa's Elves. NO obligation!

Name: _____

Phone: _____

Address: _____

AVON

DON'T LET YOUR HOLIDAY BELLS TURN INTO HOLIDAY BILLS

Did you know that New Avon Beauty Bosses are earning \$1000+ in their first 90 days? Wow! Would love to help you do that in time for the Holidays!

When can we talk?

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Make Avon Holiday Gift Bundles!









Let's Celebrate! Top Sellers

Top 20 in Sales C21 - Established Reps

1. Kimberly Vanaelst - \$5,194

2. Julitza Geerman - \$2,383

3. Wendy Smith - \$1,284

4. Brandon McReynolds - \$1,070

5. Shirl Papaian - \$960

6. Peter Regan - \$915; Tricia Thomas - \$915

7. Brandy Shelley - \$878

8. Ellen Compell - \$825

9. Agnieszka Sulek - \$772

10. Kelly Sublett - \$704
11. Terri Mosqueda - \$674

12. Carol Thompson - \$617

13. Brenda Ryan - \$604

14. Kadie Thomas - \$602

15. Rachael Runkel - \$599

16. Lisha Johnson - \$567

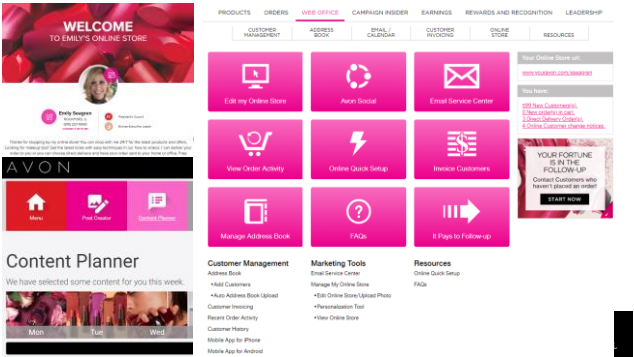
17. Jessica Gumm - \$563

18. Dee Williams - \$554

19. Doris Holliday - \$526

20. Tracy Magisano - \$502





Let's Celebrate! Top eSellers

Top 10 in eSales C21

- 1. Wendy Smith - \$1,185
- 2. Peter Regan - \$453
- 3. Anne Binseel - \$291
- 4. Kate Amburn - \$281
- 5. Susana Avila-Callahan - \$279
- 6. Cricket Peckham - \$250
- 7. Joanne Williams - \$235
- 8. Theresa Gamble - \$218
- 9. Jessica Gumm - \$217
- 10. Karen Anderson - \$207



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Find Avon Tips in Campaign Insider



CAMPAIGN INSIDER
C22

Get the inside scoop on all the latest must-haves in our Campaign Insider Facebook Live video. And find all the info and tips on what's new, what's hot -- and what's new -- to help the most of ordering, setting and planning every campaign right here.



seagren.com
pmarketers.com

Sell Avon Campaign 23



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Avon Winter Soft Collection



Avon Holiday Fashion Collection



Item: 664-051

An advertisement for the Avon Jewelry Collection. It features a close-up of a necklace and earrings with a red and gold color scheme. The text "EXCLUSIVE REP OFFER" and "3-Piece Collection" is visible. There are also smaller text boxes providing details about the collection and a website link: www.seagren.com and www.makeupmarketers.com.

Item: 130-680

An advertisement for the Avon 6-Piece Let It Snow Bundle. It features a collection of holiday-themed items including a snow globe, a clock, and ornaments. The text "6-PIECE LET IT SNOW BUNDLE" and "Earn Over 30%!" is visible. There are also smaller text boxes providing details about the bundle and a website link: www.seagren.com and www.makeupmarketers.com.

Item: 255-741

An advertisement for the Avon Holiday Beauty Bundle. It features a collection of beauty products including lotion, cream, and lip balm. The text "HOLIDAY BEAUTY BUNDLE" and "ALL 11 FOR ONLY \$33" is visible. There are also smaller text boxes providing details about the bundle and a website link: www.seagren.com and www.makeupmarketers.com.

Demo Avon Campaign 24



Check out Deals, Incentives, the
Events Calendar, and more!

YOUR AVON2.0

PRODUCTSORDERSWEB OFFICECAMPAIGN INSIDEREARNINGSRWARDS & RECOGNITIONLEADERSHIP

CAMPAIGN 22 IS DUE BY 5PM ET / 3PM PT ON TUES 10/16/2018

VIDEO GALLERY
Watch & Share

DEALS CENTRAL
Shop Deals

SALES INCENTIVES
More Details

AVON FUNDRAISING
Grow Your Business

AVON ADVANTAGE
More Details

ESPIRA BY AVON
More Details

LEARNING & DEVELOPMENT
Events Calendar

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HERE'S HOW

Get ready for winter fun in the hot and sunny of the most spectacular destination in Mexico. Before the incentive period even begins, get ahead and earn amazing points toward the trip. Make a plan to join your business and come already on your way!

EARN EARLY POINTS DURING THE HANDS HEAD START PERIOD: C-23 TO C-26

REWARDS	REWARDS POINTS
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100

EARN POINTS DURING THE INCENTIVE PERIOD: C-1 TO C-6

REWARDS	REWARDS POINTS
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100

RECEIVE EXCLUSIVE REWARDS ALONG THE WAY!

REWARDS	REWARDS POINTS
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100
Qualifying New Reps* (New Reps in Oct or Nov)	100

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www.MakeupMarketers.com
www.ShirlsGlitznGlam.com

17



Earn an iPad!

INCENTIVE PERIOD: CAMPAIGNS 23-26, 2018

A great treat for your new Avon business: Calling all new Representatives who joined us during Share the Love or later! Spend the holiday cheer with someone you know and give yourself the gift of a new iPad this season. In the most wonderful time of the year for gift giving, and when you keep the sales going, we keep the perks coming!

SELL \$3,000 DURING THE INCENTIVE PERIOD TO EARN YOUR IPAD

Build the Avon Glow by building a team to earn your iPad even faster. You can do it alone, but it's more fun with a hand! **Pro Tip:** When you sell \$300 each Campaign, and recruit 1 person each Campaign who continues to sell \$300, the iPad is yours!

You can also promote to earn bonuses, and so much more. Read all about it on the Incentives page on YourAvon 3.0.

© 2018 Avon Products Inc. Avon Representative who places their order on or after July 11, 2018. Avon Representative who placed their first order on or after July 11, 2018. Campaigns 23 to 26, 2018 (orders placed 10/17 to 12/11)

EARN AN IPAD WHEN YOU AND YOUR TEAM SELL \$3,000 DURING THE INCENTIVE PERIOD



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DOUBLE DOLLARS

We're celebrating the 50th Anniversary of Avon's President's Recognition Program by making your best campaigns from C-22 through C-26, better with double-Award Sales.

FIRST TIME EVER—YOU CHOOSE THE CAMPAIGN AND EVERYTHING COUNTS

- With the Avon Glow, your sales count 100% of the way during the first holiday selling season. The choice which campaign you want to focus on.
- For your campaign with the highest Award Sales, from C-22 to C-26, you'll receive double dollars on sales from brochures, your entire team there's subject, fund-raiser and Independent. Double, double and sales count count!

MAXIMIZE DOUBLE DOLLARS

- Increase the amount of brochures and samples you order.
- Reach out to more customers, including those you want to recruit.
- Plan fund-raiser or with customers if they'd like to host some brochures.
- Save yourself time and double your customers. They'll want to help you achieve it!

"FAST TRACK" TO PRESIDENT'S CLUB

- President's Club (\$50,000 in Award Sales) is the entry level of the President's Recognition Program (PRP), with guaranteed 40% earnings on weekly 20% savings on items and delivery.
- Achieve President's Club and you'll be one step closer to the Hall of Fame!

ACHIEVE PRESIDENT'S CLUB THIS YEAR AND START 2019 EARNING MORE!

DOUBLE DOLLARS

CAMPAIGNS 22-26

FOR ALL REPRESENTATIVES

We're giving you Double-Award Sales on everything you sell in our highest-selling Campaign season! Call and sell Double Dollars to double to your Avon's Sales total, helping you earn more recognition and reach President's Club and show the 2 million other President's Club Recognition Program you've won! Also please to our great customer service and support team.

PRODUCT SALES

\$50	\$100
\$120	\$240
\$250	\$500

AWARD SALES EARNED

\$50	\$100
\$120	\$240
\$250	\$500



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RAKE in the CASH

CAMPAIGNS 20-24

We're giving away \$150,000 cash, and you can earn entries for the drawing by beating your personal sales goals in Campaigns 20-24. Cash prizes range from \$500 all the way up to \$25,000, so sell and recruit your way to big winnings!

AVON IS GIVING AWAY \$150,000 IN CASH!



Name	Cash	Entries
KIMBERLY VANDELST	48	
ELLEN COMPELL	33	
SHARON MONTGOMERY	30	
HENRY SMITH	24	
HELENE YOUNG	18	
BRANDON MCINTOSH	15	
SARAH ROBINSON	11	
DEE WILLIAMS	11	
SARAH WONG	10	
JENNIFER WOODWARD	10	
STUART BROWN	9	
LIZANN KERN	7	
LORRA JOHNSON	6	
PETER REGAN	6	
SERICKA RYAN	6	
ADRIENNA BALK	6	
ANNE BRISSEL	5	
THOMAS A. GRAY	5	
DORE HOLLIBAY	5	
ADRIANA LOPEZ	5	
TRACY S. BRIDGEMAN	5	
MICHEL MOORE JANTON	5	
DOLE PARRANO	5	
RENÉE STRIMBACK	5	

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AMERICAN
Cancer
Society
MAKING STRIDES
Against Breast Cancer

AVON
National Presenting Sponsor



"I'm Walking with Team Avon" Button:
Earn by signing up for a Making Strides walk and attending RepFest



**"Super Strider"
Fundraising Pin:**
For those who raise
\$500+ for a Making
Strides Walk


"Grand Club" Pin plus
the "Super Strider" Pin:
For those who raise
\$1,000+

BONUS: Earn a Trip to New York City!

The top 3 Representatives who raise the most funds to support their Making Strides Against Breast Cancer walk will earn a trip to New York City October 13-15, 2018.

Step up and register for a walk at MakingStridesWalk.com/TeamAvon.

See full details in the Incentive Guide.

EARN AN "I'M WALKING WITH TEAM AVON" BUTTON AT REPFEST

Participants: All Repfest attendees

Prize: I'm walking with TEAM AVON® button

How to Earn:

- Attend iRepfest
- Stop by the Making Strides Against Breast Cancer Booth at the product expo
- Show a confirmation that you've registered for the walk or sign up on the spot



To earn: Meet the below fundraising goals by October 31, 2018 to earn the prize

- Raise at least \$500 to earn the Super Strider pin
- Raise at least \$1,000 to earn the Super Strider Pin and Grand Club Pin
- To track your progress towards this goal, visit [MakingStridesWalk.org](#). Sign in using the credentials you used when you created your account. Click Dashboard. Scroll down to the My Profile section. Your fundraising total will be on the right-hand side in the grey circle.

Prize Fulfillment

- You must place an order on YourAvon.com to receive the pin
- Meet the fundraising goal by September 30, 2018 and place a YourAvon.com order in Campaign 22 to receive the pin(s) in your Campaign 22 order
- Meet the fundraising goal between October 1 to October 31, 2018 and place a YourAvon.com order in Campaign 25 to receive the pin(s) in your Campaign 25 order

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SPONSORING OTHERS

Qualified New Recruit Bonus



You are rewarded for recruiting and developing your own Representation.

- Earn a \$20 cash bonus each time you sponsor a new Representative who submits a paid order of \$150 or more within their first two campaigns.
- Recruit within your first seven (7) campaigns and the bonus is \$50 for each.
- This bonus is paid in addition to any other bonuses you might earn on your new Representative's orders.



BUILDING A TEAM

Promotion Bonuses

As your team grows you advance up the career plan.



Beginning with the Bronze Ambassador title, you will earn a one-time Promotion Bonus the first time you promote to a new title. The bonus amount increases, with each title promotion. These bonuses are paid out in four equal installments each time you maintain the requirements for your new title.

For example, when you promote to a Frodo Leader for the first time, you'll earn a \$1,500 promotion bonus which is paid out in equal installments of \$375 each time you maintain the recommendations for your new title.

AMBASSADOR		
BRONZE (BA)	SILVER (SA)	GOLD (GA)
\$500	\$750	\$1,000

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AVON

REAL WOMEN, REAL BEAUTY,
Real Success.

Join the real change makers, trailblazers, risk takers, influencers, mavericks of Avon.

SIGN UP

Get the latest Avon products and offers delivered straight to your inbox.

First Name

Last Name

Email Address

City State Zip

SHARE

Send an Avon message to friends and family and share your Avon Online Store with your customers or clients with just one click.

First Name

Last Name

Phone Number

Address

City State Zip

EARN

Participate in Avon's exciting online and offline business opportunities.

1. Send them to www.sellavon.com
2. Tell them to use your referral code.
3. Your referral code is the same as your website URL Ex: www.youravon.com/easeagen so my code is ESEAGEN

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Congratulations New Promoters!

NEW REPRESENTATIVE STARTER KITS

\$25

Quick Starter Kit

value over \$50
free shipping

\$50

Advanced Starter Kit

value over \$140
free shipping

\$100

Premium Starter Kit

value over \$400
free shipping

KickStart Program

Potential to earn \$1000+ in first 90 days.

Total earnings
\$600

+

3 recruits @ \$50 ea.
\$150

+

Bonus Kicker
\$200

\$1010 in 90 days!

*Not available until the available program is completed. See Management Office.

- Melissa Arias
- Jachinda Baker
- Carlena Beckett
- Alison Brouillette
- Ashley Brown
- Jennifer Canales
- Whitley Cattle
- Cassandra Clemons
- Sharon Cook
- Natalie Cummings
- Crystal Day
- Kelly Daurtin
- Angela Emmors
- Brinana Galagher
- Linda Hannosh
- Michelle Hirman
- Jennifer Kane
- Joy Lombard
- Wilfredo Lopez
- Megan Mamatuki
- Stephanie Martin
- Pamela Mendota

- Antoinette Mootie
- Maria Morales
- Patricia Palk
- Peter Regan
- Monica Saidana
- Sarah Shupe
- Dracya Streater
- Eartha Strong
- Bethy Thomas
- Andrea Wemorsky
- Debbie Zavala

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It Pays to Advance!

BRONZE AMBASSADOR
PERSONAL SALES OF \$200
MIN- 3 TEAM MEMBERS ORDERS
TOTAL TEAM SALES- \$1000
BONUS- \$500 PAID OVER 4 CAMPS

SILVER AMBASSADOR
PERSONAL SALES \$200
MIN- 6 TEAM ORDERS
TOTAL TEAM SALES- \$2000
TOTAL BONUS \$750 PAID OVER 4 CAMPS

GOLD AMBASSADOR
MIN- 9 TEAM ORDERS
PERSONAL SALES \$200
TOTAL TEAM SALES- \$4000
BONUS \$1000 PD OVER 4 CAMPS

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Career & Compensation Plan At-a-Glance

Lead Delegation

At a \$4,000 per month
 you can have 100 leads
 and 100% of the commission

ALMA Lead Buy

At a \$4,000 per month
 you can have 100 leads
 and 100% of the commission

\$500 per month

At a \$4,000 per month
 you can have 100 leads
 and 100% of the commission

\$2,000 per month

At a \$4,000 per month
 you can have 100 leads
 and 100% of the commission

Annual Trips, \$4,000 income

At a \$4,000 per month
 you can have 100 leads
 and 100% of the commission

LEVEL	PERSONAL SALES REQUIREMENT	TEAM SALES REQUIREMENT	TOTAL TEAM SALES	# OF LEADS	BASE	COMMISSION	BONUS	LEADS	TEAM	TRAVEL	HOUSING	RETIRED	UNEMPLOYED	TERMINATED
LEADER	20-40%	20%	\$50	1	\$20	3%								
	20-40%	20%	\$50	2	\$20	3%								
	20-40%	20%	\$100	5	\$1,000									
	20-40%	20%	\$200	6	\$2,000									
LEADER	20-40%	20%	\$200	9	\$4,000									
	20-40%	20%	\$300	10	\$8,000									
	20-40%	20%	\$300	10	\$12,500									
	20-40%	20%	\$300	10	\$20,000									
LEADER	20-40%	20%	\$300	10	\$20,000									
	20-40%	20%	\$300	10	\$40,000									
	20-40%	20%	\$300	10	\$60,000									
	20-40%	20%	\$300	10	\$200,000									
LEADER	20-40%	20%	\$300	10	\$400,000									
	20-40%	20%	\$300	10	\$400,000									
	20-40%	20%	\$300	10	\$400,000									
	20-40%	20%	\$300	10	\$400,000									

LEVEL	PERSONAL SALES REQUIREMENT	TEAM SALES REQUIREMENT	TOTAL TEAM SALES	# OF LEADS	BASE	COMMISSION	BONUS	LEADS	TEAM	TRAVEL	HOUSING	RETIRED	UNEMPLOYED	TERMINATED
LEADER	20-40%	20%	\$50	1	\$20	3%								
	20-40%	20%	\$50	2	\$20	3%								
	20-40%	20%	\$100	5	\$1,000									
	20-40%	20%	\$200	6	\$2,000									
LEADER	20-40%	20%	\$200	9	\$4,000									
	20-40%	20%	\$300	10	\$8,000									
	20-40%	20%	\$300	10	\$12,500									
	20-40%	20%	\$300	10	\$20,000									
LEADER	20-40%	20%	\$300	10	\$20,000									
	20-40%	20%	\$300	10	\$40,000									
	20-40%	20%	\$300	10	\$60,000									
	20-40%	20%	\$300	10	\$200,000									
LEADER	20-40%	20%	\$300	10	\$400,000									
	20-40%	20%	\$300	10	\$400,000									
	20-40%	20%	\$300	10	\$400,000									
	20-40%	20%	\$300	10	\$400,000									

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Promoter	Star Promoter	Ambassador	Star Ambassador	Gold Ambassador	Leader	Star Leader
					Gold Leader	Executive Leader
					Other Executive Leader	Gold Other Executive Leader
						Platinum Other Executive Leader

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SEASON	1970-71	1971-72	1972-73	1973-74	1974-75	1975-76	1976-77	1977-78	1978-79	1979-80	1980-81	1981-82	1982-83	1983-84	1984-85	1985-86	1986-87	1987-88	1988-89	1989-90	1990-91	1991-92	1992-93	1993-94	1994-95	1995-96	1996-97	1997-98	1998-99	1999-00	2000-01	2001-02	2002-03	2003-04	2004-05	2005-06	2006-07	2007-08	2008-09	2009-10	2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	2025-26	2026-27	2027-28	2028-29	2029-30	2030-31	2031-32	2032-33	2033-34	2034-35	2035-36	2036-37	2037-38	2038-39	2039-40	2040-41	2041-42	2042-43	2043-44	2044-45	2045-46	2046-47	2047-48	2048-49	2049-50	2050-51	2051-52	2052-53	2053-54	2054-55	2055-56	2056-57	2057-58	2058-59	2059-60	2060-61	2061-62	2062-63	2063-64	2064-65	2065-66	2066-67	2067-68	2068-69	2069-70	2070-71	2071-72	2072-73	2073-74	2074-75	2075-76	2076-77	2077-78	2078-79	2079-80	2080-81	2081-82	2082-83	2083-84	2084-85	2085-86	2086-87	2087-88	2088-89	2089-90	2090-91	2091-92	2092-93	2093-94	2094-95	2095-96	2096-97	2097-98	2098-99	2099-00	2100-01	2101-02	2102-03	2103-04	2104-05	2105-06	2106-07	2107-08	2108-09	2109-10	2110-11	2111-12	2112-13	2113-14	2114-15	2115-16	2116-17	2117-18	2118-19	2119-20	2120-21	2121-22	2122-23	2123-24	2124-25	2125-26	2126-27	2127-28	2128-29	2129-30	2130-31	2131-32	2132-33	2133-34	2134-35	2135-36	2136-37	2137-38	2138-39	2139-40	2140-41	2141-42	2142-43	2143-44	2144-45	2145-46	2146-47	2147-48	2148-49	2149-50	2150-51	2151-52	2152-53	2153-54	2154-55	2155-56	2156-57	2157-58	2158-59	2159-60	2160-61	2161-62	2162-63	2163-64	2164-65	2165-66	2166-67	2167-68	2168-69	2169-70	2170-71	2171-72	2172-73	2173-74	2174-75	2175-76	2176-77	2177-78	2178-79	2179-80	2180-81	2181-82	2182-83	2183-84	2184-85	2185-86	2186-87	2187-88	2188-89	2189-90	2190-91	2191-92	2192-93	2193-94	2194-95	2195-96	2196-97	2197-98	2198-99	2199-00	2200-01	2201-02	2202-03	2203-04	2204-05	2205-06	2206-07	2207-08	2208-09	2209-10	2210-11	2211-12	2212-13	2213-14	2214-15	2215-16	2216-17	2217-18	2218-19	2219-20	2220-21	2221-22	2222-23	2223-24	2224-25	2225-26	2226-27	2227-28	2228-29	2229-30	2230-31	2231-32	2232-33	2233-34	2234-35	2235-36	2236-37	2237-38	2238-39	2239-40	2240-41	2241-42	2242-43	2243-44	2244-45	2245-46	2246-47	2247-48	2248-49	2249-50	2250-51	2251-52	2252-53	2253-54	2254-55	2255-56	2256-57	2257-58	2258-59	2259-60	2260-61	2261-62	2262-63	2263-64	2264-65	2265-66	2266-67	2267-68	2268-69	2269-70	2270-71	2271-72	2272-73	2273-74	2274-75	2275-76	2276-77	2277-78	2278-79	2279-80	2280-81	2281-82	2282-83	2283-84	2284-85	2285-86	2286-87	2287-88	2288-89	2289-90	2290-91	2291-92	2292-93	2293-94	2294-95	2295-96	2296-97	2297-98	2298-99	2299-00	2300-01	2301-02	2302-03	2303-04	2304-05	2305-06	2306-07	2307-08	2308-09	2309-10
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