



Want to go to Jamaica?

2018 President’s Club & above now have another way to qualify!

For 2018 President’s Club to David H. McConnell Members

Options for Make It Jamaica	Trip for 1	Trip for 2
Original	Meet Personal Sales Goal, Minimum \$15,000 25% of Personal Sales Goal Online	Meet Personal Sales Goal, Minimum \$15,000 50% of Personal Sales Goal Online
NEW Way to Earn	Sales: Exceed your original Make It Jamaica Personal Sales Goal by 10% Online Sales Goal: \$2,000	Sales: Exceed your original Make It Jamaica Personal Sales Goal by 20% Online Sales Goal: \$3,000

- You can qualify by meeting your original Make It Jamaica Goal OR your new Make It Jamaica Goal
- Double Dollars will not be included in your goal or your tracking towards your goal
- Increase is based on **total** C1-C26, 2018 actual sales.

Example: Katie sold \$10,000 in the 2018 cycle. She was assigned the minimum goal of \$15,000.

She would earn the trip in any of these scenarios:

	Trip for 1	Trip for 2
Original	Sales: \$15,000 Online: \$3,750	Sales: \$15,000 Online: \$7,500
NEW Way to Earn	Sales: \$16,500 Online: \$2,000	Sales: \$18,000 Online: \$3,000

For President's Council & Inner Circle

Options for Make It Jamaica	Trip for 1	Trip for 2
Original	Meet Personal Sales Goal, Max Goal \$110,000 25% of Personal Sales Goal Online	Meet Personal Sales Goal Max Goal \$110,000 50% of Personal Sales Goal Online
NEW Way to Earn	Sales: Increase prior year sales by 10% or sell \$121K, whichever is greater Online Sales Goal: \$1,000	Sales: Increase prior year sales by 10% or sell \$121K, whichever is greater Online Sales Goal: \$2,000

- For President's Council & Inner Circle who qualified in the 2018 PRP Cycle
- You can qualify by meeting your original Make It Jamaica Goal OR your new Make It Jamaica Goal.
- Your minimum goal will be based on \$110k or actual prior year sales, whichever is greater.
- Double Dollars will not be included in your goal or your tracking towards your goal.
- Increase is based on **total** C1-C26, 2018 actual sales.

Example: Jackie sold \$150,000 in the 2018 cycle. She was assigned the maximum sales goal of \$110K.

She would earn the trip in any of these scenarios:

	Trip for 1	Trip for 2
Original	Sales: \$110,000 Online: \$27,500	Sales: \$110,000 Online: \$55,000
NEW Way to Earn (10% increase)	Sales: \$165,000 Online: \$1,000	Sales: \$165,000 Online: \$2,000

See the Make It Jamaica incentive guide on YourAvon.com for rules and FAQs for the Make It Jamaica Incentive.