



MY STORY – OUR STORY

In 1983 when I decided to get my real estate license, I heard around town that real estate brokers didn't have a very good reputation. That bothered me so much that I made a promise to myself that I'd do everything I could to earn a good reputation in this new industry I was about to pursue. For the first four years of my real estate career that started on January 2, 1984 I did all I could to learn from the 30 or so real estate agents in Telluride at the time and to study the market as thoroughly as possible.

In 1987 when local real estate agents wanted to form the Telluride Association of REALTORS®, I was part of that founding group. The two biggest reasons for this were to demonstrate our commitment to the Code of Ethics promoted by the National Association of REALTORS® and to form the first Multiple Listing Service in Telluride. At the same time, I pursued all of the continuous education opportunities I could find in the Telluride region, the state of Colorado and around the country. Improving my skills has always been important to my goal of providing the best service possible for my clients as sellers and buyers.

When I began my volunteer REALTOR® career, first as president of the Telluride Association of REALTORS® in 1992, then in other positions at the state and national REALTOR® associations, I started to learn that not only did becoming involved in my industry make me a better agent for my clients, but it greatly expanded my referral network. For the last 20 years I have attended at least 10 real estate events or conventions every year in Colorado, the United States and around the world. That network now exceeds 12,000 REALTORS®. Nothing compares to face-to-face interaction with other REALTORS® and global real

estate agents in building trusted relationships with them and for their clients and customers.

My wife, Becky, joined our real estate brokerage, The Harvey Team, 12 years ago after working as a Certified Residential Real Estate Appraiser for 10 years. Becky's value in our practice is tremendous in our evaluation of listings for our seller clients and assisting me with buyer property pursuits. She is also a great concierge of client services for Telluride festivals, lodging suggestions, restaurant recommendations and those special client requests that only a longtime local can accomplish. Many of our clients regard Becky clearly as the best part of The Harvey Team.

Becky and I are passionate about achieving our clients' goals, and to that end we still pursue continuous education that surpasses what the Colorado Real Estate Commission requires. The REALTOR® Code of Ethics isn't just a piece of paper for us... it's our bible for our standard of practice. If our story sounds like we might be a good fit for your buying or selling needs, please email us at George@TheHarveyTeam.net or call me on my cell at 970-729-0111.

Our services will always mirror your timetable and your needs. Our goal is to provide you the best market information possible so you can make a great decision for you and your family.

Thank you for taking the time to read My Story – Our Story,

George R. Harvey, Jr.

Owner/Broker, The Harvey Team

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Telluride, CO 81435

970-729-0111

www.TheHarveyTeam.net



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Confidential

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Certified International Property
Specialist, Certified Luxury Home
Marketing Specialist, Council of
Residential Specialists, Graduate
of REALTOR® Institute, Masters of
Real Estate, Resort & Second Home
Property Specialist, Transnational
Referral Certification, E-PRO,
EcoBroker*

THE HARVEY TEAM

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- Chair of Global Business and Alliances Committee
National Association of REALTORS® - 2019
- Region XI Vice President for AZ, CO, NM, NV, UT, WY
National Association of REALTORS® - 2017
- Chair of Resort & Second Home Committee
National Association of REALTORS® - 2012
- REALTOR® of the Year, Colorado Association of REALTORS® - 2015
- President of Colorado Association of REALTORS® - 2010
- President of Colorado REALTORS® Land Institute (RLI) - 2007-2008
- Colorado RLI Land Broker of the Year - 2007
- REALTOR® of the Year, Telluride Association of REALTORS® - 1993 & 2007
- President of Telluride Association of REALTORS® - 1992
- Member of FIABCI (International Federation of Real Estate)
- Member of Associated Realty of the Americas
- Member of The Institute for Luxury Home Marketing

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WITHOUT GOOD INFORMATION!**

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