



community development partnership

Creating opportunities for people to live, work, and thrive on the Lower Cape

Partnering in Provincetown: the CDP Begins Offering Services at Provincetown Commons



When the CDP first began its work to develop and deliver programs that fostered economic sustainability, it opened a business development center in Provincetown so that it could be accessible to the business hub of the Outer Cape. Unfortunately with cuts in state funding, that office was closed in 2005 and our services were delivered from our Eastham office. This winter, the CDP has returned to Provincetown as part of our collaboration with the Provincetown Commons.

For the past two years, we have been supporting efforts by a group of Provincetown residents to create the Provincetown Commons -- a collaborative work-space located at 46 Bradford Street, founded to

foster a creative environment for artists, entrepreneurs and start-up businesses. With the opening of this facility in January, we have partnered with the Commons to offer our services and programming for small businesses in Provincetown.

“My first introduction to the CDP was back in 1997 as a new resident of Provincetown with a dream of opening up a restaurant” said Jay Coburn, now the CEO of the CDP. “My spouse and I had no business experience when we approached a bank for a loan. Fortunately we found help in writing a business plan at the CDP’s Provincetown Business Development Center. I’m so pleased that our collaboration with the Provincetown Commons has enabled us to return to Provincetown!”

Pam Andersen, Director of Business and Credit Programs at the CDP began holding office hours in January. While targeted to small businesses in Provincetown, any small business on the Lower Cape can meet with CDP staff for individual consulting that often leads to finding solutions for specific business challenges.

The next step in bringing the CDP’s services to Provincetown businesses is to offer workshops at the Commons. Our first workshop, on April 10th, from 8:30am – 10:00am, the CDP is a marketing workshop entitled “Networking Like Your Business Depends On It... IT DOES,” and is offered in partnership with SCORE.

3 Main Street Mercantile, Unit 7 Eastham, MA 02642

P 508.240.7873 F 508.240.5085 E contact@capecdp.org

www.capecdp.org



On March 20th, twenty people attended the CDP's "Seaside Chat" which was held at the Commons in order to bring awareness to the partnership, the CDPs slate of business workshops and to tour the 10,000 square foot newly renovated space.

More information about the Provincetown Commons is available on their website: www.provincetowncommons.org.