



UNDERWRITING MATTER

HMMMM, SHOULD I OR SHOULDN'T I BUY THAT RENTAL CAR INSURANCE?

By Tisa A Smith
(UNDERWRITING/MARKETING TECHNICIAN)

There have been many instances when you have needed another vehicle, especially those of you who travel for business. So, you go to rent one, and one of the final questions you're asked is about insurance. The salesperson proceeds to explain or confuse you on how inexpensive the coverage is, and also that you would not have to use your current policy and pay the deductible.

There is absolutely nothing wrong with choosing this option. However, if you currently have a policy that covers **hired and non-owned coverage**, you do not need to purchase the coverage from the rental car company. So, you could save that daily charge. You can review your policy or check with your agent to verify what coverages you carry. The coverage could be available for autos not used in your motor carrier operations, such as trailers.

The "cost of hire" means the total amount you incur for the hire of autos you don't own (not including autos you borrow or rent from your partners or other employees or their family members).

Collision coverage and Other Than Collision coverage would be applied as long as these are what is provided/carried on your commercial auto policy. These have specified causes of loss and how they would be applied in the

If comprehensive specified causes of loss or collision coverages are provided under the coverage form, then Hired Auto Physical Damage coverage is provided for those coverages, subject to the following:

1. The most that will be paid for any one accident or loss is the lesser of the lease (see policy for amount), ACV (depreciated cost), or cost to repair or replace.
2. The limit of insurance is determined in the provision above and will be reduced by any deductible for each covered auto (see policy for deductible).
 - a. Be equal to the largest deductible for that coverage applicable to any owned auto
 - b. Not apply to loss caused by fire or lightning

Hired Auto Physical Damage coverage will be excess over any other collectible insurance. The broadest coverage provided will be subject to:

- 1.** Loss of Use for hired auto will be covered, subject to \$30 per day, with the max of \$900 per accident (if applicable)
 - a.** If it results from an accident
 - b.** You are legally liable
 - c.** Lessor (rental company) incurs an actual financial loss

There are also duties, as with any loss, which would be the same as if the vehicle in question were, in fact, your personal vehicle:

- 1.** Notifications requirement to the carrier
- 2.** Report loss (to the carrier, police if a criminal act)
- 3.** Provide documentation

Not sure what coverage you have? Contact your Account Executive or Account Manager to review your current policies and inquire whether you'd like to add this coverage if you don't currently have it on our Auto policy.

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