

- The median annual wage for fundraisers was \$56,950 in May 2018. *The median wage is the wage at which half the workers in an occupation earned more than that amount and half earned less.* The lowest 10 percent earned less than \$33,810, and the highest 10 percent earned more than \$97,380. In May 2018, the median annual wages for fundraisers in the top industries in which they worked were as follows:
 

○ Educational services; state, local, and private	\$61,800
○ Administrative and support services	\$60,000
○ Religious, grantmaking, civic, professional, and similar organizations	\$56,450
○ Healthcare and Social Assistance	\$53,170
  
- Employment of fundraisers is projected to grow 15 percent from 2016 to 2026, much faster than the average for all occupations. Employment growth is expected to be driven by the continued need of various types of organizations to raise money.
  
- Job prospects for fundraisers are expected to be good because organizations are always looking to raise more donations. **Candidates with internship or volunteer experience in nonprofit and grantmaking organizations should have better job opportunities.**
  
- Many nonprofit organizations are focusing on cultivating an online presence and are increasingly using social media for fundraising activities. As a result, social media platforms have created new avenues for fundraisers to connect with potential donors and to spread their organization’s message.

Bureau of Labor Statistics, U.S. Department of Labor, *Occupational Outlook Handbook*, Fundraisers