

# 3-3-3 Daily Action Plan

## Contact 3

**CONNECT  
PIQUE INTEREST  
SEND VIDEO**

### X39 Patching Approach

- In-Person: Show the 3-min InTouch product video before or after patching
- Long Distance: Send the patch after they've watched the 3-minute video

AND/OR

### Non-Patching Approach

- Connect with 3 new contacts with the goal that they say YES to watching the 3-min InTouch product video.

## Follow-Up with 3



### The Goal is to Enroll and/or Invite

to a presentation a 3-way call  
*The fortune & the friendship are in the follow-up.* ~ Robin Blanc Mascari

## Invite 3

### Presentation

- *Power of the Patch* webinar
- Tuesday night *X39 Intro*

AND/OR

### 3-Way Call

- Do a 3-way call with your Sponsor (or someone in your UpTeam) if their interest level is 7 or above on a 1-10 scale

### **SUCCESS TIP**

Success is not Magical...

It's Mathematical.

So practice the Daily 3-3-3...  
or 2-2-2 or 1-1-1 based  
on your time & commitment.

Be consistent!