Daily Action Plan: 3 ~ 3 ~ 3

Contact 3

CONNECT
PIQUE INTEREST
SEND VIDEO

X39 Patching Approach

- In-Person: Show 3-min. InTouch product video before or after patching
- Long Distance: Send the patch after they've watched the 3-minute video

AND/OR

Non-Patching Approach

- Connect with 3 new contacts with the goal that they say YES to watching the video.

Follow-up with 3



CARE

The fortune & the friendship is in the follow-up. ~ Robin Blanc Mascari

The goal is to enroll and/or invite them to a presentation or a 3-way call.

Invite 3

Invite to a Presentation

- *Power of the Patch* webinar
- Tuesday night *X39 Intro*

AND/OR

Do a 3-Way Call

- Do a 3-way call with your Sponsor (or someone in your UpTeam) if their interest level is a 7 or above on a scale of 1-10

Success Tip

Success is not Magical…
It's Mathematical…
So practice the Daily 3-3-3