



Getting New Distributors Started Right

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1

1



Welcome to LifeWave Products, Opportunity & Community

2



Getting Started is Easy...

1. Having the Right Mindset
2. Begin with the Basics
3. Practice the Daily Method of Operation (DMO)
4. Plug-In & Subscribe to Trainings & Newsletters
5. Be a Good Student

3



1 ~ Having The Right Mind-Set

- ☐ Making the Shift by Darren Hardy on YouTube
- ☐ KIS-KID (Keep It Simple ~ Keep It Duplicatable)
- ☐ Be the MESSENGER... not the MESSAGE
- ☐ Let the TOOLS do the TALKING
- ☐ Single Product Focus ~ Multi Product Company

4



2 ~ Begin with the Basics



- ☐ Download the LifeWave InTouch App
FREE & POWERFUL smart phone Marketing System
- ☐ Watch the tutorials in the Training Section of the app
- ☐ Practice sending a video to your sponsor...TODAY!
- ☐ Set-Up Your Monthly Subscription Order:
Ensures bonus qualification & prevents volume from flushing

5

3 ~ Daily Method of Operation (DMO)

1. **CONNECT** with people heart-to-heart... *before* presenting
2. **PIQUE** their interest with either:
 - "Breakthrough in Affordable Stem Cell Technology"
 - Share relevant X39 and or X49 Success Stories
3. **OFFER** X39 Sample (optional... and almost everyone says yes)
4. **SEND** Video via InTouch *before* sending sample (7 languages)
5. **ALERT** will inform you when they open and watch video
6. **FOLLOW-UP** and take appropriate action *after* they watch the video
 - Answer questions
 - Send Additional video(s)
 - 3-Way Call
 - Enroll as Customer or Distributor
 - Send Sample

Learn ~ Practice and Teach this simple DMO

6



4 ~ Plug-In to Trainings & Communications

- ☐ You are in business for yourself... but not by yourself
- ☐ Schedule a Personal Planning Session with your Sponsor or Upline leader
- ☐ Plug-In to your upline team calls and events
- ☐ Register for weekly Corporate News & Updates (in resources section in your Back Office)
- ☐ Plug-In for LifeWave Connect twice per month
- ☐ Join the LifeWave Business Builders Facebook Group

7



5 ~ Be a Good Student

- ☐ **Watch** the short 10 Steps to Success Videos in the Training Section of your InTouch app
- ☐ **Explore** your websites:
LifeWaveX39.com/UserName and LifeWave.com/UserName
- ☐ **Watch** all the videos in your InTouch Sharing Library
- ☐ **Watch** replays of LifeWave Connect Product and Business Training youtube.com/user/LifeWaveVideos

8



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Success is not Magical ~ It's Mathematical!
1/Day for Consistent Growth ... 3/Day for Fast Growth

9
