



Government  
Contracting

Series:

Current Hot  
Topics

Thursday,  
May 31, 2018

8:30 AM

Registration and  
Continental  
Breakfast

9:00 AM- 11:30 AM

Holiday Inn  
Ballroom

Holiday Inn-Downtown  
250 Market Street  
Johnstown, PA 15901

Ticket cost  
\$25.00

**T**he JARI PTAC invites you to attend the **Government Contracting Series workshop** sponsored and presented by **Wessel & Company** on **Thursday, May 31, 2018**. As a manufacturer, a service company, or a technology firm, you already have the right tools to produce a quality product, execute high level service, or deliver the latest and greatest technology. To be successful in federal government contracting, you also need to be equipped with the right tools to manage contract risk, stay compliant, and make a profit. Being duly informed of regulations, requirements, and best practices are all crucial for success.

The workshop includes updates on current hot topics such as:

- **Certified cost and Pricing**
- **Proposed New Rules from FAR Council and GSA**
- **The New Lease Standard—It will impact indirect rates**

Additionally, the session will include a presentation on Indirect Rates—Importance and Uses:

- **Different rates Overhead, Material, Engineering & SG&A**
- **Uses for Proposals**
- **Rolling rates forward for Provisionals**

This educational program is intended for program managers, contract, procurement, or finance professionals who are involved with companies that have prime or subcontracts with the Federal Government (or companies who want to begin to get involved with government contracts).

**For more information and tickets:**

[www.showcaseforcommerce.com](http://www.showcaseforcommerce.com)

**For questions:**

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