

## Free Webcast – Introduction to Firm Fixed Price Contracts

Thursday, August 24, 2017 - [Contact the JARI PTAC for details!](#)



In this webcast, seasoned government contracting veteran Mr. Joseph Moore will discuss the pros and cons of firm fixed price contracts from the perspective of the Government and the Contractor. Additionally, he will reveal some not so common variations of Fixed Prices Contracts that are listed in the FAR and the elements that need to be included in a fixed price proposal.

**Target Audience:** Small Business Owners

**About Presenter:** Mr. Joseph Moore has been active in the acquisition and contracting community for the last 35 plus years as a Contracting Officer for the Department of the Navy and in Civil Service. Additionally, he has held a senior level contracting officer position with a large publicly traded firm out of Northern Virginia that specializes in Information Technology. His military and civilian background has been wide and varied, touching on all phases of acquisition, contracts, and industrial security. His experience includes being a team leader for compliance review for a federal acquisition organization, providing direct contracting support to a special DoD program related to national defense efforts, and working for an 8(a) firm.



Over the past eight years, Mr. Moore has been working as a procurement counselor for the Virginia Procurement Technical Assistance Program (Virginia PTAP), helping businesses with solutions to the many issues related to obtaining and performing contracts. He is also a Certification Counselor for the Veterans Administration CVE program. When not engaged with the Virginia PTAP program, Mr. Moore owns a small business, which supports clients in all phases of “hands-on” assistance with Federal and Commonwealth of Virginia contracts.

Mr. Moore has earned the designation of a Lifetime Certification as a Certified Professional Contracting Manager (CPCM) from the National Contracts Management Association (NCMA). He holds a BA in Business Administration from Loma Linda University, an MBA from Webster University, and MS in Acquisition and Contract Management from Florida Institute of Technology, along with other contracting related certifications. Joe is a retired “Mustang” Naval Supply Officer with a passion for supporting our Veteran community.