

Free Webcast – Subcontractor Expectations in Federal Contracting

Thursday, August 10, 2017 - [Contact the JARI PTAC for details!](#)



This course will cover the important elements and areas of risk for a subcontractor performing under a federal contract. Elements of what to expect during the proposal phase, negotiations of prime contractor clauses and flowdowns, compliance areas, and unique relationship issues will be discussed. The participant will obtain guidance on how to identify and mitigate risk, how to

manage compliance under a federal prime contract and be a successful subcontractor.

Target Audience: Small Business Owners, Marketing & Sales Personnel, Contract Managers

About Presenter: Stephanie Amend is the Founder of Arrowhead Solutions, LLC, a full-service solutions provider for government contractors. Ms. Amend founded Arrowhead Solutions in 2009 after holding contract management positions in both government and private industry. Arrowhead was formed with the goal of providing companies with the extra knowledge and manpower they need to succeed in the world of government contracting. Specializing in capture management, proposal preparation, contract management, subcontracts, accounting and compliance, Arrowhead provides skill sets not commonly available to many smaller government contractors.



Arrowhead Solutions is headquartered in Colorado; however, Arrowhead reaches clients nationwide. As a member of the small business community, Ms. Amend is a supporter of the Colorado PTAC and advisor for the Boulder Small Business Development. She is the President of the Board of Directors for the Denver Chapter of the National Contract Management Association. Ms. Amend is a Level II Certified Acquisition Professional and possesses a B.S.A and an MBA.