



GLOBAL REACH, PERSONAL TOUCH

CONNECTING EUROPE'S BEST COMPANIES WITH AMERICA'S BEST TALENT

WE SPEAK YOUR LANGUAGE
BOTH LITERALLY AND FIGURATIVELY

Dutch, Swedish, Italian, French, German, Danish, Spanish, Finnish, Hebrew, Norwegian

Leaders in executive recruiting for European companies in North America. Founded in 1987. 45+ cross-cultural experts across the U.S. - all with deep roots in Europe and experience in doing business in the U.S.

We position your company to attract the best US-based talent in a currently very competitive environment.

We help you navigate the complexities of international recruitment.

ATLANTA, CHICAGO, NEW YORK CITY, WASHINGTON DC

WE UNDERSTAND YOUR INDUSTRY

- Automotive
- Aerospace & Maritime
- Agri-tech
- Defense
- Food & Beverage
- Packaging
- IT, Software & Telecom
- Chemical
- Medical & Biotech
- Industrial Automation
- Electronics
- Energy & Environmental
- Construction
- Manufacturing
- Consumer Goods
- Pharmaceutical
- Business Services
- Supply Chain & Logistics

AND THE PEOPLE YOU NEED TO DELIVER RESULTS

Professionals

- Technical Sales
- Key Account Manager
- Financial Manager
- Engineer
- HR Generalist
- Logistics

Directors

- VP Sales & Marketing
- Marketing Manager
- Plant Manager
- VP of Finance
- IT Director
- Operations Manager

Executives

- CEO
- CFO
- COO
- CHRO/CPO

AN EFFECTIVE, EFFICIENT HIRING PROCESS

1 We meet with you and take the time to understand your business, culture, and your talent needs.

2 Job description development that will attract the right talent via social media and web platforms.

3 Talent mapping & outreach. We build a pipeline of 120-150 candidates per position.

4 We conduct in-depth interviews with 15-25 candidates per position.

5 We present you with a short-list of carefully screened, highly-qualified candidates per position.

6 The best candidate is selected and hired usually within 8-10 weeks after we kick off our search.

GUNILLA GIRARDO

Principal - Scandinavian Desk

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EXAMPLES OF CLIENTS:

Agri-tech

- Ålö/Quicke
- Heliospectra
- Hoogendoorn
- Ludvig Svensson
- VOLT Lighting

Consumer Goods

- Fjällräven
- TePe
- The Humble Co
- LEGO

Construction/Design

- Lafayette Glass & Metal
- Kvadrat

Defense

- Kongsberg Maritime
- TenCate Advanced Armour Solutions

Mining & Metals

- LKAB
- Plansee
- Gränges

Engineering/Industrial/

Machinery / Mfg

- BUFAB
- CEJN
- Coloreel
- Consilium Marine
- CTEK
- engcon
- Filtersense
- Glamox
- Icomera
- Jorgensen
- Kamstrup
- Kongskilde
- Nederman
- NPB
- Troax/Folding Guard

Environmental

- Gasmet
- Genan
- Höganäs
- Shark Solutions

Med/Biotech

- Bittium
- Infors
- Integrum
- Mentice
- Optomed
- XVIVO

Plastics

- DAFA
- Polykemi

Software

- Cloudpermit
- Flowbird
- Qmatic
- Sinch
- Skooler
- iLOQ

Telecom

- Apis Training
- Dragonwave
- Icomera
- COMSovereign



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ABOUT GUNILLA GIRARDO

I love my job as a recruiter as an executive recruiter. And I'm really good at finding the right talent for my clients representing a broad range of industries--small and large companies.

I'm originally from Sweden where I grew up on a farm in a small town but I have spent most of my career (25+ years) in the United States helping companies and organizations grow and succeed....which we all know is about the people you hire. I'm very results-driven and dedicated to my clients' success. My entrepreneurial business development skills, vast international network along with a deep understanding of how to navigate the complex US market are certainly valuable assets in my day-to-day work.

As past President for the Swedish-American Chambers of Commerce the organization grew to be the 2nd largest European chamber of commerce in the U.S. I created two new regional offices, launched a J1 Trainee Program, and established a highly successful business matchmaking program positioning SACC-USA as a key player in trans-Atlantic trade and commerce.

As President & CEO for Mentor Foundation USA, founded by H.M. Queen Silvia of Sweden, I led the organization from a local to a national key partner in drug prevention programs for youth by transforming its program platform to be portable, scalable, cost-effective and more accessible to thousands more youth across the U.S.

I am a proud recipient of the SmartCEO Brava Award (2016) and recognized as a Profile in Success (2016) by Bernhard Wealth Management and I am also a (passionate) international speaker on Mentoring, Personal & Professional Development, Women Leadership and Networking.



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