

# What Providers Need to Know

## About the Supportive Housing Services Tri-County Procurement



### About Tri-County Supportive Housing Services

#### Supportive Housing Services

The Supportive Housing Services Program is a regional funding program to address homelessness and housing instability, prioritizing Communities of Color. The program aims to build a regional system of care to increase housing stability and equitable services delivery through inclusive community engagement, **investments in programs that advance racial equity**, and tracking indicators that demonstrate success in these areas.

#### Goal of Tri-County Procurement

The goal is to create a simplified, transparent process for new and established providers to become qualified vendors for Supportive Housing Services contracts. Each county will take turns hosting a Request for Programmatic Qualifications (RFPQ) that will include Joint Cooperative procurement language that enables vendors to become eligible for contracts in Clackamas, Multnomah, and Washington counties. \*Providers are able to select which counties they want to work in.

### Upcoming RFPQ in 2021-2022

Tri-County Supportive Housing Services RFPQ, hosted by Washington County

- **Tri-County RFPQ opens on December 1, 2021**
  - To see the announcement, vendors will need a ProcureNow account. Vendors will submit applications through the ProcureNow portal.
- **Tri-County RFPQ closes on January 31, 2022, 4:00pm**
  - Vendors selected under the RFPQ will then be eligible for the separate allocations processes implemented by each county. Vendors are qualified for 5 years. Any contracts awarded will begin on or after March 1, 2022.

To apply for a RFPQ hosted by Washington County, **vendors need to register for a ProcureNow** account at: [secure.procurenw.com/signup](https://secure.procurenw.com/signup)

Registration takes about 5 minutes and requires an email address.

### Providers Will Need a Digital Procurement Account in Each County

#### Finding RFPQs

Some RFPQs are planned on a 3 yr or 5 yr cycle while others are issued based on a specific need; providers should register for digital procurement accounts in all three counties and regularly log in to check for announcements. Digital accounts are an end-to-end process that is transparent, paperless, and more timely.

#### Registering for Digital Procurement Systems

Each county uses a different procurement portal. Clackamas County uses [OregonBuys.gov](https://oregonbuys.gov); Multnomah County uses [MultCo Marketplace](https://multco.marketplace.com); and Washington County uses [ProcureNow](https://procurenw.com).

#### Becoming a Tri-County Qualified Vendor & Receiving Contract Awards

Vendors become qualified through the RFPQ process. Some RFPQs will seek qualifications for broad service categories that can apply to sub populations and others will be tailored to a specific need. **Being qualified does not automatically result in a contract.** Once qualified, vendors will receive notices for contract opportunities (announcement process is different in each county). Interested vendors will apply for an opportunity by submitting a short proposal (typically 2 pages). Once the vendor has one active homeless service contract then they are eligible to apply for annual HUD CoC funding in the county where the vendor is contracted.