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Carmela Ma, CCIM
Senior Instructor

This course will be presented by Carmela Ma, CCIM, CIPS, FRICS. She has over 40 years of global business experience, and also gained acclaim as an award-winning speaker domestically and internationally.

- Awards Received:
 - "World Top Broker"
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GLOBAL COMMERCIAL REAL ESTATE BOOTCAMP

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\$28.6 Billion from China alone in 2015. With global financial changes including BREXIT, major shifts in capital flow are in the works.

This 2-day bootcamp provides U.S.-based real estate practitioners, developers, asset managers, bankers, attorneys, CPAs, and allied professionals with the keys to successfully do business with inbound commercial real estate investors. Participants will learn how to:

- Qualify inbound investment prospects
- Discover investor motivations like EB-5
- Navigate cultural and business differences
- Monitor U.S. government regulations, international taxpayer ID
- Assess how currency fluctuations affect investment returns
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