## 

## Massachusetts New Business Highlights - Q4 2022

We want to partner with your agency to write business! Below is a sample of some new business we have written recently, including pricing. Please contact your underwriter or your business development representative to discuss eligibility of any upcoming renewals or new business opportunities. Remember your commercial lines team is here to answer any questions or assist you as you enter the business into the system.

| AUTO / GARAGE             | PREMIUM   |
|---------------------------|-----------|
| Attorney Office           | \$6,738   |
| Audio Visual Installation | \$11,909  |
| Auto Body Shop            | \$21,026  |
| Bakery                    | \$3,592   |
| Coffee Shop               | \$2,860   |
| Convenience Store         | \$3,185   |
| Financial Advisor         | \$2,452   |
| Florist                   | \$2,191   |
| Food Truck                | \$5,745   |
| Funeral Home              | \$6,315   |
| Household Goods Mover     | \$36,653  |
| Janitorial Contractor     | \$7,561   |
| Jewelery Store            | \$4,868   |
| Landscaper                | \$15,929  |
| Packaging Manufacturer    | \$267,149 |
| Pharmacy                  | \$4,646   |
| Produce Wholesaler        | \$7,754   |
| Sand and Gravel Hauler    | \$74,794  |
| Solar Panel Contractor    | \$35,499  |
| Used Vehicle Dealer       | \$33,720  |
|                           |           |

| MULTILINE                                      | PREMIUM  |
|--|----------|
| Accountant<br>Auto, BOP, Umbrella              | \$5,682  |
| Auto Repair Shop<br>Garage, Property           | \$5,483  |
| <b>Beverage Store</b><br>Auto, BOP, Umbrella   | \$5,580  |
| Carpentry Contractor<br>Auto, BOP              | \$1,371  |
| <b>Drywall Contractor</b><br>Auto, BOP         | \$5,488  |
| Funeral Home<br>Auto, BOP, Umbrella            | \$7,236  |
| Office LRO<br>BOP, Umbrella                    | \$26,956 |
| Plumbing Contractor<br>Auto, BOP, Umbrella     | \$8,499  |
| <b>Used Vehicle Dealer</b><br>Garage, Property | \$6,337  |

| BOP / CPP                   | PREMIUM  |
|-----------------------------|----------|
| Apartment Buildings         | \$26,346 |
| Appliance Repair Contractor | \$6,643  |
| Attorney Office             | \$1,115  |
| Bakery                      | \$2,435  |
| Café                        | \$2,722  |
| Chiropractor Office         | \$3,072  |
| Clothing Store              | \$5,677  |
| Commercial Condo            | \$6,960  |
| Convenience Store           | \$3,930  |
| Dentist Office              | \$500    |

| BOP / CPP             | PREMIUM  |
|-----------------------|----------|
| Electrical Contractor | \$1,578  |
| Funeral Home          | \$5,238  |
| Gift Shop             | \$650    |
| Hair Salon            | \$547    |
| Hardware Store        | \$6,558  |
| Mercantile LRO        | \$6,817  |
| Office Building - LRO | \$19,302 |
| Paving Contractor     | \$1,776  |
| Residential Condo     | \$12,425 |
| Restaurant            | \$7,194  |