

Mr. Bumstead has spent four decades serving (and training others to serve) entrepreneurs in the Evaluating, Entering, Enhancing and Exiting of business ownership. He is the author of over 15 books and training manuals used in M&A (mergers & acquisitions) and is often used as speaker at conferences and seminars in buying and selling businesses.

His professional Accomplishments include two university degrees, service on the boards of directors and president of local, state and national professional associations in M&A, as well as the originator and president of ABC Advocates Business Consultants, Inc., a national affiliate organization of Primary Business Consultants, serving business sellers and buyers across America.



As a member of the organizing board of directors, he was awarded a life membership in the Colorado Association of Business Intermediaries. The Texas Association of Business Brokers also awarded him a life membership for serving as president and member of the board of directors.

**William W. (Bill) Bumstead President
ABC Advocates Business Consultants, Inc.®**

719-680-8080

www.ABCbiz.biz Bill@ABCbiz.biz

Other industry honors and memberships have included MPBC (Master Primary Business Consultant), CBI (Certified Business Intermediary), CBC (Certified Business Consultant), BCB (Board Certified Broker), SBA (Senior Business Analyst), BEC (Business Enhancement Consultant), MEA (Machinery & Equipment Analyst), LREB (Licensed Real Estate Broker), LPI (Licensed Private Investigator), M&A Source, ACG, (Association for Corporate Growth) , and Fellow of the IBBA (International Business Brokers Association) which has also awarded him a life certification.



Services Provided By
ABC Advocates Business Consultants, Inc.®

Leading-Edge Mergers & Acquisitions Professionals

Sooner or later the owner(s) of every business will Exit their ownership, or die in the saddle and never enjoy the benefits of their years of investment, hard work and sacrifice! The sooner they start preparations for this Exit, the more they will receive in the sale of their business, often the largest pay off of their career. Additionally, they receive significantly increased profits and benefits along the way...a win-win now and then. If you are ready to sell and Exit, there are 17 buyers currently in the market for every business available for sale. You should take advantage of this Hot Seller's Market and let's sell your business now. Should your Exit not be immediate, it's time for you to take advantage of the following opportunities to increase the value of your business.

E¹ Evaluating Business Ownership
for appropriate pricing prior to Exiting or Entering business ownership.

E² Entering Business Ownership
with due-diligence to meet financial requirements.

E³ Enhancing Business Ownership
with improved profitability for increased cash flow and ultimate value.

E⁴ Exiting Business Ownership
with increased value for a secure retirement.

Each step of your business ownership is important. However, the balance that comes from the uncompromised coordination of all four steps brings more success. Your ultimate entrepreneurial goal is financial independence when you Exit your business in a successful sale. This is what *Certified ABC Consultants* do best as we make each step contribute appropriately to the sum of your long term Ownership/Exit Strategy. Choose your currently appropriate step, take advantage of our 4 decades of success and give us a call!

719-680-8080

Evaluating, Entering, Enhancing, Exiting Business Ownership
718 East 20TH ST, Houston, TX 77008
Affiliate Offices Nationwide
E Mail: Bill@ABCbiz.biz Web: www.ABCbiz.biz