

Owens Corning Sales, LLC
One Owens Corning Parkway
Toledo, Ohio 43659
419.248.8000



November 2, 2020

Dear Owens Corning® Insulation customer,

Owens Corning Sales, LLC ("Owens Corning") will increase its prices on the following Thermafiber® mineral wool building insulation products in the U.S. with all **orders shipped on or after January 11, 2021.**

Thermafiber® Products	Increase
Sound Attenuation Fire Blankets (SAFB™)	4%
FireSpan® 40, 90	4%
RainBarrier® 45, HD, HC, HC Plus, HC Max	4%
Safing	4%
VersaBoard® 35, 40, 60, 80	4%
UltraBatt™ Wood Stud (in AZ, CA, CO, OR, NM, NV, UT, WA)	7%
UltraBatt™ Wood Stud (all other U.S. states)	5%
UltraBatt™ Steel Stud	4%
Fire & Sound Guard®	4%
TopStop	4%

Order confirmations for full truckload orders with an assigned ship date prior to January 11, 2021 will receive current pricing. Less-than-full truckload orders subject to consolidated shipping on or after January 11, 2021, will receive the increased price.

Owens Corning will continue to charge **a mixed load fee – a 5% surcharge for the Thermafiber® mineral wool insulation products on all mixed loads originating from Owens Corning's U.S. fiberglass plants.**

Thank you for your continued support of Owens Corning.

Sincerely,

A handwritten signature in black ink that reads "Austin T. Hess".

Austin Hess
General Manager
North American Mineral Wool Insulation

EXTERNAL COMMUNICATION



To: All USA / MEXICO ROCKWOOL Building Insulation Customers
Date: Oct 1, 2020
From: Brian LeVoguer, Vice President Building Insulation

Re: **ROCKWOOL PRICE INCREASE ANNOUNCEMENT- USA/MEXICO: EFFECTIVE JANUARY 1, 2021**

Please be advised that ROCKWOOL will be raising its prices to customers in the US and Mexico on the following brands and products:

AFB®	+4%
CAVITYROCK®, CAVITYROCK® Black	+4%
COMFORTBATT® WOOD STUD R15, 23, 30	+7% <i>Zone 6 and 7</i>
COMFORTBATT® WOOD STUD R15, 23, 30	+5% <i>All Other Zones</i>
COMFORTBATT® STEEL STUD R10, 15, 24	+4%
COMFORTBOARD™ 80, COMFORTBOARD™ 110	+4%
CURTAINROCK®	+4%
ROCKBOARD®	+4%
ROCKWOOL® PLUS MB	+4%
SAFE™	+4%
SAFE 'N' SOUND®, SAFE 'N' SOUND® FLOOR	+4%
TOPROCK®	+4%

The above increase will apply to all orders shipped on or after January 1st, 2021 regardless of the date of order placement. New discounts will be provided by your ROCKWOOL representative soon.

If you have any questions regarding this announcement, please contact your ROCKWOOL sales representative or the undersigned.

We thank you for your continued loyalty to ROCKWOOL.

Yours truly,

A handwritten signature in blue ink, appearing to read 'Brian LeVoguer'.

Brian LeVoguer
VICE PRESIDENT / BUILDING INSULATION | ROCKWOOL