

# Marketwatch Report

## Q1-2020

---

A FREE RESEARCH TOOL FROM UNYREIS



## Counties

---

County Overview	2
Monroe County	3
Ontario County	6
Livingston County	8
Wayne County	10
Genesee County	12
Orleans County	14
Wyoming County	16
Yates County	18
Allegany County	20
Steuben County	22
Seneca County	24
Cayuga County	26

### **Upstate New York Real Estate Information Services, LLC Member Housing Statistics Confidentiality Disclaimer**

The information provided in this report is embargoed to Upstate New York Real Estate Information Services (UNYREIS) members only. On a quarterly basis, the Greater Rochester Association of REALTORS® (GRAR), on behalf of UNYREIS, releases to the media an overview of the residential housing statistics and general analysis of the market conditions for Greater Rochester, the Southern Tier Region and Finger Lakes Region. Certain statistical indicators tracked in this report, while beneficial to agents, are purposefully NOT provided to the public. In an effort to present a consistent message for the benefit of the consumer, GRAR would prefer to be the point of contact for this statistical report and provide the necessary commentary to ensure this data is not being misinterpreted. We appreciate your discretion and cooperation in this matter. If you have any questions, please contact GRAR directly. Thank you.

# Marketwatch Report

Q1-2020



## County Overview

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
Monroe County	793	⬇️ - 12.2%	2,303	⬇️ - 3.6%	1,406	⬇️ - 9.6%	\$149,900	⬆️ + 8.6%	\$243.2	⬇️ - 2.0%
Ontario County	302	⬇️ - 10.4%	469	⬆️ + 2.0%	229	⬆️ + 6.5%	\$167,500	⬆️ + 5.0%	\$47.2	⬆️ + 13.5%
Livingston County	110	⬇️ - 13.4%	143	⬇️ - 7.7%	96	⬆️ + 3.2%	\$142,500	⬆️ + 9.6%	\$14.8	⬆️ + 9.6%
Wayne County	176	⬇️ - 6.4%	233	⬇️ - 4.1%	161	⬇️ - 9.6%	\$129,900	⬆️ + 9.4%	\$23.1	⬇️ - 0.5%
Genesee County	60	⬇️ - 13.0%	104	⬆️ + 7.2%	95	⬆️ + 33.8%	\$117,500	⬆️ + 2.2%	\$11.4	⬆️ + 20.9%
Orleans County	85	⬇️ - 5.6%	132	⬆️ + 33.3%	93	⬆️ + 6.9%	\$98,000	⬆️ + 24.1%	\$9.8	⬆️ + 17.8%
Wyoming County	81	⬇️ - 2.4%	88	⬆️ + 11.4%	50	⬇️ - 2.0%	\$127,200	⬆️ + 35.5%	\$6.0	⬆️ + 7.7%
Yates County	81	⬇️ - 12.9%	53	⬇️ - 30.3%	34	⬇️ - 2.9%	\$139,000	⬆️ + 3.0%	\$7.1	⬆️ + 5.4%
Allegany County	136	⬇️ - 37.3%	78	⬇️ - 51.3%	51	⬆️ + 2.0%	\$64,000	⬆️ + 3.2%	\$4.2	⬇️ - 3.0%
Steuben County	164	⬆️ + 0.6%	128	⬆️ + 25.5%	71	⬇️ - 10.1%	\$92,000	⬆️ + 22.7%	\$8.7	⬆️ + 0.8%
Seneca County	66	⬇️ - 15.4%	69	⬇️ - 6.8%	48	⬆️ + 14.3%	\$92,700	⬇️ - 19.4%	\$6.8	⬆️ + 5.1%
Cayuga County	201	⬆️ + 0.5%	148	⬇️ - 14.9%	111	⬆️ + 8.8%	\$118,625	⬆️ + 7.8%	\$15.8	⬆️ + 29.5%

# Marketwatch Report

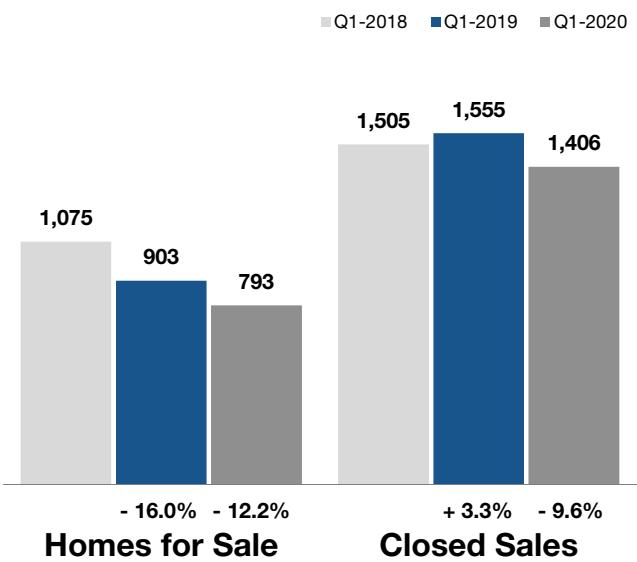
Q1-2020



## Monroe County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	793	- 12.2%
New Listings	2,303	- 3.6%
Closed Sales	1,406	- 9.6%
Median Sales Price*	\$149,900	+ 8.6%
\$ Vol of Closed Sales* (in millions)	\$243.2	- 2.0%
Pct. of Orig. Price Rec'd.*	97.2%	+ 1.3%
Months Supply	1.1	- 11.4%

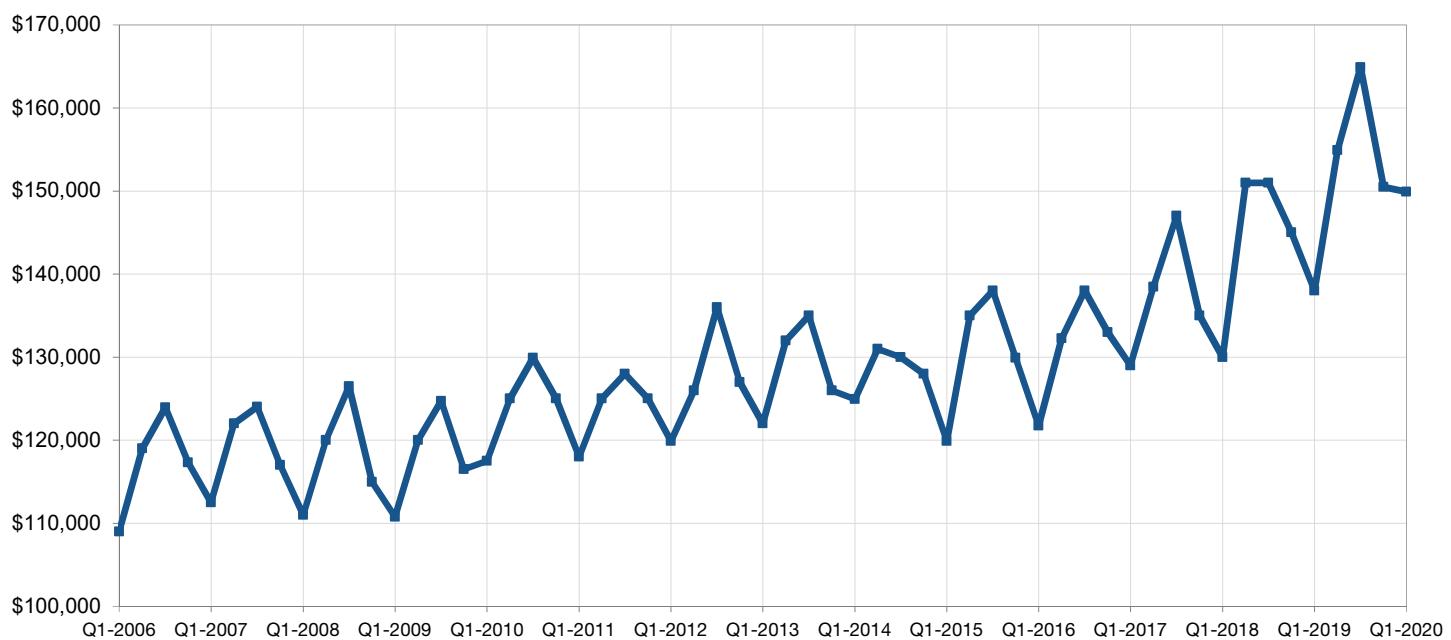
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Monroe County



# Marketwatch Report

Q1-2020



## Monroe County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14410	0	--	0	--	0	--	\$0	--	\$0.0	--
14416	1	--	0	--	0	--	\$0	--	\$0.0	--
14420	26	⬇️ - 3.7%	46	⬇️ - 16.4%	28	⬇️ - 24.3%	\$127,500	⬇️ - 5.6%	\$3.9	⬇️ - 20.9%
14428	8	⬆️ + 33.3%	22	⬆️ + 46.7%	15	⬆️ + 66.7%	\$178,000	⬇️ - 4.2%	\$2.7	⬆️ + 34.7%
14430	0	--	0	--	0	--	\$0	--	\$0.0	--
14445	5	⬇️ - 37.5%	17	⬇️ - 55.3%	15	⬇️ - 34.8%	\$114,000	⬆️ + 9.6%	\$1.8	⬇️ - 21.8%
14450	53	⬇️ - 25.4%	171	⬆️ + 25.7%	99	⬆️ + 12.5%	\$201,000	⬇️ - 2.0%	\$21.3	⬆️ + 11.8%
14464	9	⬇️ - 30.8%	14	⬇️ - 48.1%	6	⬇️ - 40.0%	\$122,500	⬇️ - 5.8%	\$0.7	⬇️ - 46.4%
14467	11	⬇️ - 26.7%	38	⬆️ + 2.7%	18	⬇️ - 21.7%	\$141,250	⬇️ - 8.9%	\$2.6	⬇️ - 34.2%
14468	42	⬇️ - 20.8%	69	⬇️ - 9.2%	32	⬇️ - 30.4%	\$216,700	⬆️ + 38.9%	\$6.2	⬇️ - 19.0%
14470	0	--	0	--	0	--	\$0	--	\$0.0	--
14472	7	⬇️ - 50.0%	23	⬇️ - 25.8%	23	⬆️ + 21.1%	\$295,000	⬆️ + 34.1%	\$7.5	⬆️ + 71.9%
14475	0	--	0	--	0	--	\$0	--	\$0.0	--
14476	0	--	0	--	0	--	\$0	--	\$0.0	--
14502	1	--	1	--	0	--	\$0	--	\$0.0	--
14506	7	➡️ 0.0%	10	⬆️ + 25.0%	1	➡️ 0.0%	\$275,000	⬆️ + 19.6%	\$0.3	⬆️ + 19.6%
14508	0	--	0	--	0	--	\$0	--	\$0.0	--
14511	1	➡️ 0.0%	1	⬇️ - 75.0%	1	--	\$73,617	--	\$0.1	--
14514	3	⬇️ - 66.7%	13	⬇️ - 38.1%	9	⬇️ - 30.8%	\$217,000	⬆️ + 32.3%	\$1.9	⬇️ - 12.4%
14515	0	--	1	--	1	--	\$126,000	--	\$0.1	--
14519	0	--	0	--	2	--	\$300,000	--	\$0.6	--
14526	6	⬇️ - 75.0%	61	⬇️ - 21.8%	39	⬇️ - 15.2%	\$233,000	⬆️ + 38.3%	\$9.3	⬇️ - 3.8%
14534	93	⬆️ + 22.4%	159	⬇️ - 12.6%	64	⬇️ - 19.0%	\$264,025	⬆️ + 3.5%	\$19.3	⬇️ - 14.5%
14543	6	⬆️ + 20.0%	7	➡️ 0.0%	7	⬆️ + 40.0%	\$250,000	⬇️ - 3.8%	\$1.9	⬆️ + 71.1%
14546	7	⬆️ + 40.0%	9	➡️ 0.0%	4	⬇️ - 55.6%	\$176,000	⬆️ + 26.6%	\$0.7	⬇️ - 42.4%
14559	27	⬇️ - 22.9%	40	⬇️ - 23.1%	28	⬇️ - 22.2%	\$168,000	⬆️ + 10.6%	\$5.9	⬇️ - 2.9%
14564	1	⬇️ - 50.0%	1	➡️ 0.0%	0	--	\$0	--	\$0.0	--
14580	90	⬆️ + 11.1%	182	⬇️ - 9.9%	88	⬇️ - 22.1%	\$222,500	⬆️ + 12.4%	\$21.8	⬇️ - 16.9%
14586	27	➡️ 0.0%	68	⬆️ + 28.3%	22	➡️ 0.0%	\$190,750	⬇️ - 4.1%	\$4.6	⬇️ - 1.3%
14602	0	--	0	--	0	--	\$0	--	\$0.0	--
14603	0	--	0	--	0	--	\$0	--	\$0.0	--
14604	0	--	1	--	0	--	\$0	--	\$0.0	--
14605	5	⬇️ - 44.4%	8	⬇️ - 33.3%	9	⬆️ + 28.6%	\$30,000	⬇️ - 25.0%	\$0.2	⬇️ - 59.6%
14606	20	⬇️ - 31.0%	73	⬇️ - 11.0%	47	⬇️ - 25.4%	\$118,900	⬆️ + 14.6%	\$5.0	⬇️ - 18.6%
14607	3	➡️ 0.0%	12	⬇️ - 14.3%	8	⬇️ - 27.3%	\$227,500	⬇️ - 9.0%	\$1.9	⬇️ - 25.3%
14608	8	⬆️ + 33.3%	23	⬆️ + 76.9%	15	⬆️ + 400.0%	\$63,000	⬆️ + 80.0%	\$1.3	⬆️ + 621.1%
14609	27	⬇️ - 18.2%	125	⬇️ - 14.4%	105	⬇️ - 17.3%	\$120,000	⬆️ + 15.4%	\$12.6	⬇️ - 3.5%
14610	17	⬆️ + 88.9%	40	⬇️ - 2.4%	20	⬇️ - 54.5%	\$177,250	⬇️ - 2.6%	\$4.2	⬇️ - 56.5%
14611	17	⬇️ - 5.6%	44	⬆️ + 120.0%	13	⬇️ - 23.5%	\$46,000	⬇️ - 19.3%	\$0.8	⬇️ - 28.8%
14612	34	⬇️ - 10.5%	116	⬆️ + 1.8%	79	⬆️ + 8.2%	\$157,500	⬆️ + 12.8%	\$13.3	⬆️ + 10.3%
14613	12	⬆️ + 140.0%	43	⬆️ + 38.7%	25	⬆️ + 13.6%	\$75,000	⬆️ + 41.7%	\$2.1	⬆️ + 61.6%
14614	0	--	0	--	1	--	\$355,000	--	\$0.4	--
14615	7	⬇️ - 36.4%	45	⬇️ - 13.5%	31	⬇️ - 32.6%	\$105,100	⬆️ + 4.1%	\$3.0	⬇️ - 36.4%

# Marketwatch Report

Q1-2020



## Monroe County ZIP Codes Cont.

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14616	10	⬇️ - 61.5%	108	⬇️ - 6.1%	74	⬇️ - 7.5%	\$116,950	⬆️ + 7.3%	\$8.7	⬆️ + 2.0%
14617	22	⬆️ + 4.8%	84	⬇️ - 7.7%	62	⬆️ + 8.8%	\$140,000	⬆️ + 3.7%	\$9.0	⬆️ + 6.5%
14618	32	⬆️ + 23.1%	96	⬆️ + 9.1%	52	⬆️ + 26.8%	\$222,500	⬆️ + 3.5%	\$11.7	⬆️ + 17.4%
14619	10	⬆️ + 11.1%	44	⬆️ + 37.5%	27	⬇️ - 3.6%	\$97,500	⬆️ + 32.7%	\$2.5	⬆️ + 23.8%
14620	10	➡️ 0.0%	52	⬆️ + 26.8%	30	⬇️ - 14.3%	\$175,500	⬆️ + 13.2%	\$6.5	⬆️ + 11.0%
14621	35	⬇️ - 5.4%	90	⬆️ + 30.4%	36	⬇️ - 20.0%	\$49,250	⬆️ + 40.7%	\$2.1	⬆️ + 0.7%
14622	10	⬇️ - 58.3%	40	⬇️ - 34.4%	37	⬇️ - 15.9%	\$145,000	⬆️ + 17.9%	\$6.4	⬆️ + 16.6%
14623	11	⬆️ + 22.2%	45	⬆️ + 18.4%	29	⬇️ - 23.7%	\$135,000	⬆️ + 2.5%	\$4.1	⬇️ - 21.1%
14624	26	⬇️ - 3.7%	122	⬆️ + 8.9%	84	⬇️ - 10.6%	\$142,000	⬆️ + 9.2%	\$12.6	⬆️ + 0.2%
14625	10	⬆️ + 11.1%	36	⬆️ + 28.6%	32	⬆️ + 77.8%	\$213,150	⬆️ + 25.8%	\$6.7	⬆️ + 147.4%
14626	35	⬇️ - 39.7%	102	⬇️ - 19.7%	85	⬆️ + 4.9%	\$157,900	⬆️ + 12.8%	\$14.2	⬆️ + 7.5%
14627	0	--	0	--	0	--	\$0	--	\$0.0	--
14638	0	--	0	--	0	--	\$0	--	\$0.0	--
14639	0	--	0	--	0	--	\$0	--	\$0.0	--
14642	0	--	0	--	0	--	\$0	--	\$0.0	--
14643	0	--	0	--	0	--	\$0	--	\$0.0	--
14644	0	--	0	--	0	--	\$0	--	\$0.0	--
14646	0	--	0	--	0	--	\$0	--	\$0.0	--
14647	0	--	0	--	0	--	\$0	--	\$0.0	--
14649	0	--	0	--	0	--	\$0	--	\$0.0	--
14650	0	--	0	--	0	--	\$0	--	\$0.0	--
14651	0	--	0	--	0	--	\$0	--	\$0.0	--
14652	0	--	0	--	0	--	\$0	--	\$0.0	--
14653	0	--	0	--	0	--	\$0	--	\$0.0	--
14692	0	--	0	--	0	--	\$0	--	\$0.0	--
14694	0	--	0	--	0	--	\$0	--	\$0.0	--

# Marketwatch Report

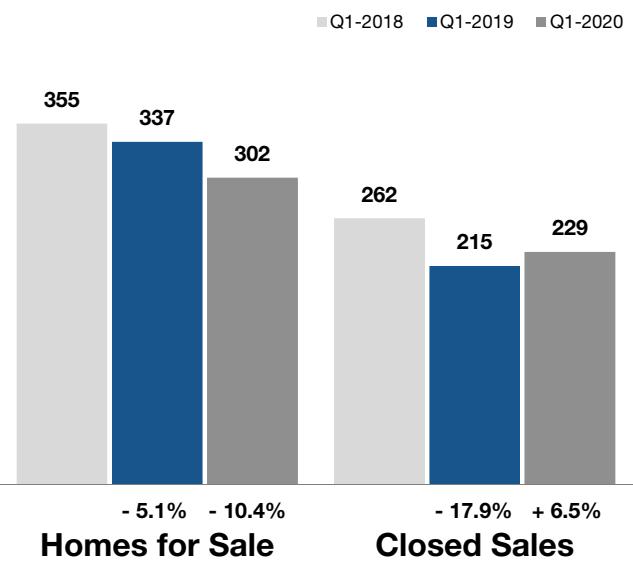
Q1-2020



## Ontario County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	302	- 10.4%
New Listings	469	+ 2.0%
Closed Sales	229	+ 6.5%
Median Sales Price*	\$167,500	+ 5.0%
\$ Vol of Closed Sales* (in millions)	\$47.2	+ 13.5%
Pct. of Orig. Price Rec'd.*	95.0%	+ 1.3%
Months Supply	2.6	- 22.4%

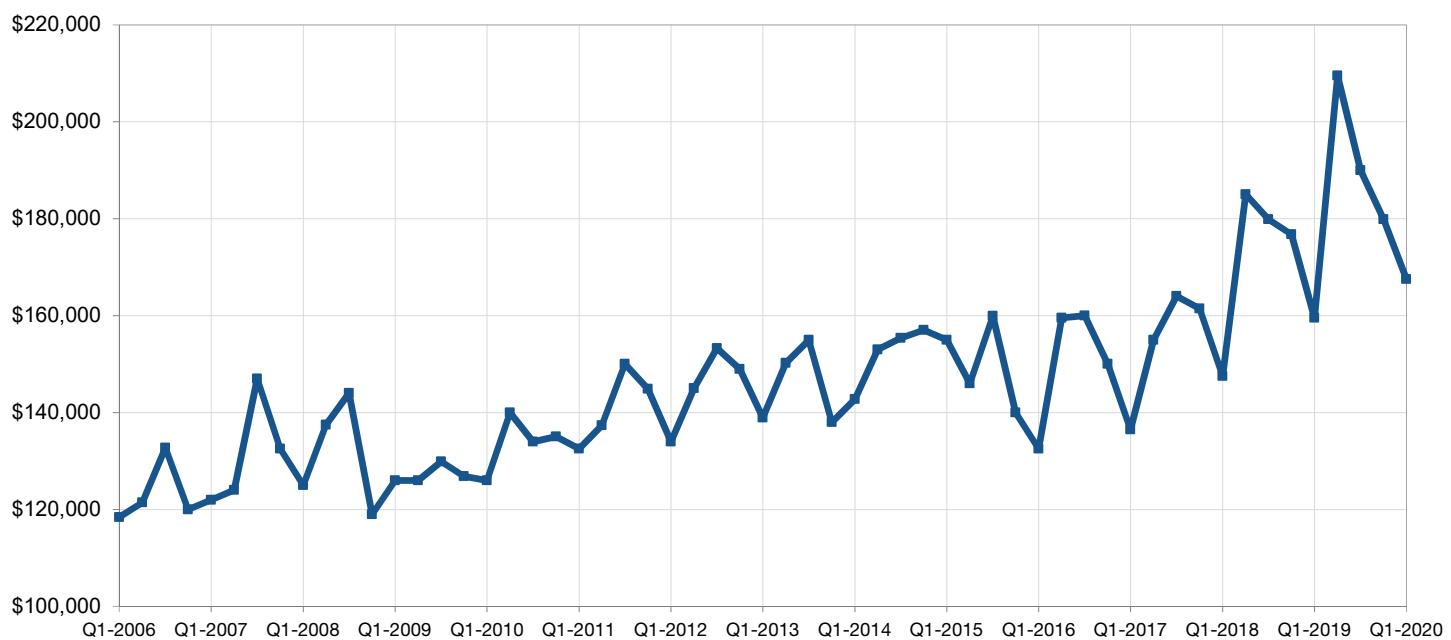
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Ontario County



# Marketwatch Report

Q1-2020



## Ontario County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14424	113	⬇️ - 15.7%	140	⬇️ - 1.4%	64	⬇️ - 1.5%	\$220,950	⬆️ + 18.2%	\$15.8	⬆️ + 9.4%
14425	21	⬆️ + 31.3%	94	⬆️ + 42.4%	22	➡️ 0.0%	\$170,000	⬆️ + 3.7%	\$4.9	⬆️ + 39.6%
14432	5	⬇️ - 37.5%	11	⬇️ - 38.9%	11	⬇️ - 15.4%	\$145,000	⬆️ + 1.4%	\$1.3	⬇️ - 23.4%
14443	0	--	0	--	0	--	\$0	--	\$0.0	--
14453	0	--	0	--	0	--	\$0	--	\$0.0	--
14456	42	⬆️ + 23.5%	53	⬆️ + 10.4%	28	⬆️ + 12.0%	\$106,000	⬇️ - 3.5%	\$4.0	⬆️ + 35.6%
14461	1	➡️ 0.0%	0	--	0	--	\$0	--	\$0.0	--
14463	0	--	1	--	1	--	\$170,000	--	\$0.2	--
14466	0	--	2	➡️ 0.0%	1	--	\$300,000	--	\$0.3	--
14469	10	⬆️ + 100.0%	15	⬆️ + 114.3%	14	⬆️ + 75.0%	\$175,000	⬆️ + 99.4%	\$2.8	⬆️ + 248.8%
14471	11	⬇️ - 8.3%	13	⬇️ - 13.3%	10	⬆️ + 42.9%	\$202,500	⬆️ + 120.1%	\$1.9	⬆️ + 85.3%
14472	1	➡️ 0.0%	2	⬆️ + 100.0%	0	--	\$0	--	\$0.0	--
14475	0	--	1	➡️ 0.0%	0	--	\$0	--	\$0.0	--
14485	0	--	1	--	0	--	\$0	--	\$0.0	--
14487	0	--	0	--	1	➡️ 0.0%	\$200,000	⬇️ - 29.8%	\$0.2	⬇️ - 29.8%
14489	0	--	0	--	1	➡️ 0.0%	\$187,000	⬆️ + 58.6%	\$0.2	⬆️ + 58.6%
14504	1	➡️ 0.0%	2	⬇️ - 60.0%	3	⬇️ - 50.0%	\$73,000	⬇️ - 2.3%	\$0.1	⬇️ - 68.1%
14512	6	⬇️ - 64.7%	10	⬇️ - 23.1%	5	➡️ 0.0%	\$94,000	⬇️ - 37.3%	\$0.7	⬇️ - 38.5%
14518	0	--	0	--	0	--	\$0	--	\$0.0	--
14522	0	--	0	--	2	--	\$42,950	--	\$0.1	--
14532	3	⬆️ + 50.0%	7	➡️ 0.0%	14	⬆️ + 100.0%	\$111,000	⬇️ - 14.4%	\$1.8	⬆️ + 59.6%
14537	2	--	1	--	1	--	\$69,900	--	\$0.1	--
14544	5	⬇️ - 16.7%	2	⬇️ - 33.3%	2	⬇️ - 33.3%	\$325,500	⬆️ + 62.8%	\$0.7	⬇️ - 8.4%
14547	0	--	0	--	0	--	\$0	--	\$0.0	--
14548	6	⬆️ + 50.0%	4	⬇️ - 55.6%	8	⬆️ + 100.0%	\$134,950	⬆️ + 18.9%	\$1.1	⬆️ + 148.8%
14560	2	⬆️ + 100.0%	2	--	1	⬇️ - 50.0%	\$15,900	⬇️ - 91.4%	\$0.0	⬇️ - 95.7%
14561	2	⬇️ - 66.7%	9	⬆️ + 50.0%	4	⬆️ + 100.0%	\$118,766	⬇️ - 38.7%	\$0.4	⬆️ + 14.2%
14564	70	⬇️ - 14.6%	99	⬇️ - 5.7%	35	⬇️ - 14.6%	\$299,500	⬆️ + 8.9%	\$10.0	⬇️ - 14.3%
14585	0	--	0	--	0	--	\$0	--	\$0.0	--

# Marketwatch Report

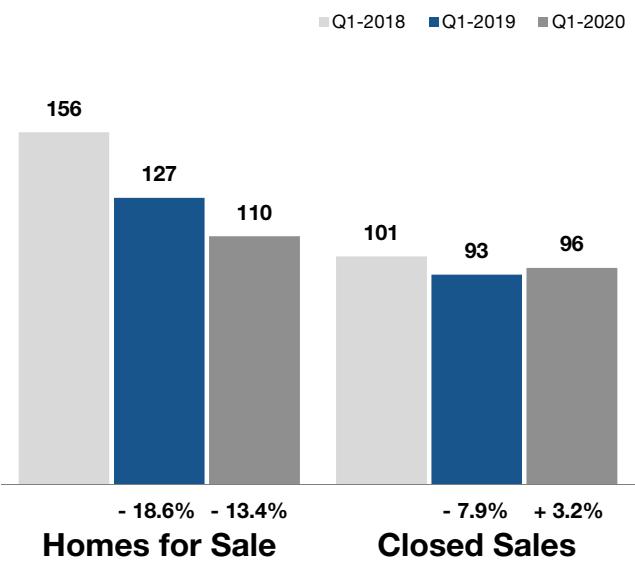
Q1-2020



## Livingston County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	110	- 13.4%
New Listings	143	- 7.7%
Closed Sales	96	+ 3.2%
Median Sales Price*	\$142,500	+ 9.6%
\$ Vol of Closed Sales* (in millions)	\$14.8	+ 9.6%
Pct. of Orig. Price Rec'd.*	91.5%	- 1.9%
Months Supply	2.3	- 16.1%

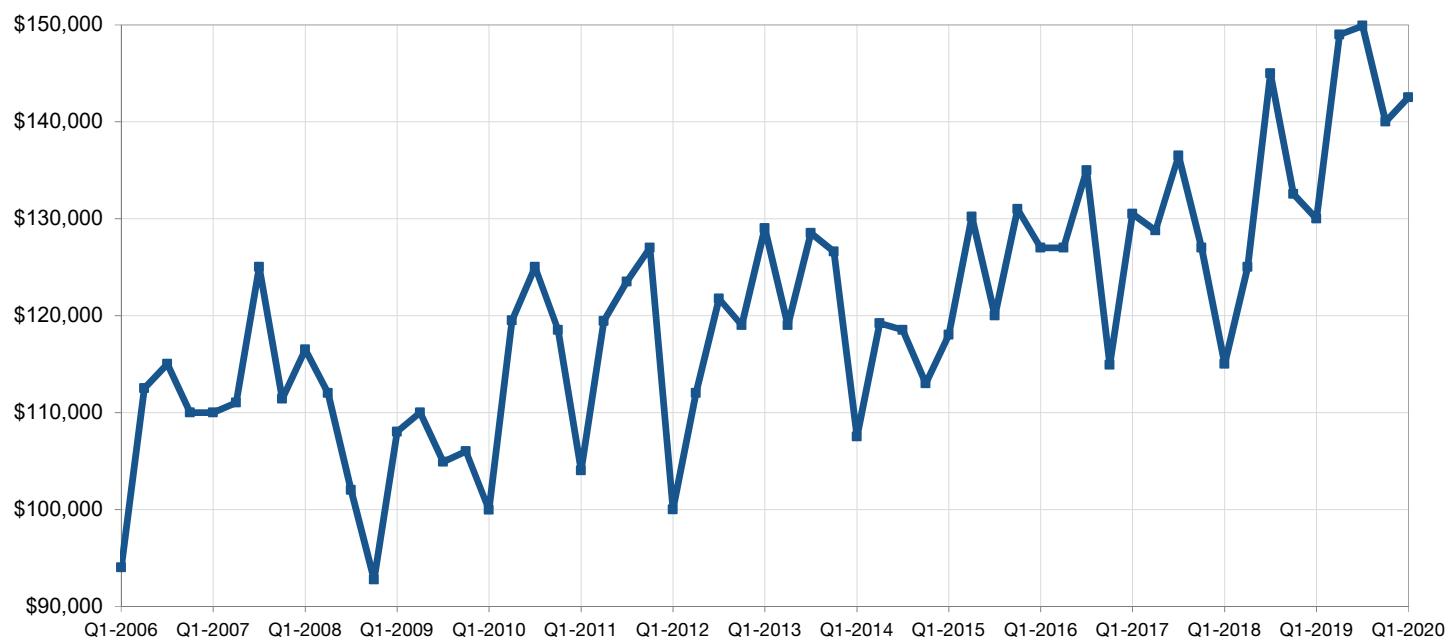
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Livingston County



# Marketwatch Report

Q1-2020



## Livingston County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14414	5	⬇️ - 16.7%	8	⬇️ - 42.9%	6	⬇️ - 50.0%	\$177,000	⬆️ + 23.0%	\$1.1	⬇️ - 53.5%
14423	4	⬇️ - 42.9%	8	⬇️ - 38.5%	9	⬇️ - 18.2%	\$159,500	⬆️ + 3.6%	\$1.1	⬇️ - 39.1%
14435	9	➡️ 0.0%	14	⬆️ + 75.0%	6	⬇️ - 25.0%	\$117,450	⬇️ - 12.9%	\$0.7	⬇️ - 49.2%
14437	22	⬇️ - 21.4%	21	⬇️ - 32.3%	16	⬆️ + 45.5%	\$110,000	⬆️ + 37.7%	\$1.5	⬆️ + 37.3%
14454	16	➡️ 0.0%	16	⬇️ - 5.9%	14	⬆️ + 16.7%	\$195,000	⬆️ + 21.9%	\$3.9	⬆️ + 87.3%
14462	0	--	0	--	1	--	\$75,000	--	\$0.1	--
14466	1	--	1	--	0	--	\$0	--	\$0.0	--
14472	2	--	4	--	1	--	\$189,900	--	\$0.2	--
14480	3	⬆️ + 200.0%	3	⬆️ + 50.0%	1	➡️ 0.0%	\$119,999	⬇️ - 52.0%	\$0.1	⬇️ - 52.0%
14481	3	⬇️ - 25.0%	7	⬆️ + 75.0%	1	➡️ 0.0%	\$22,000	⬇️ - 83.1%	\$0.0	⬇️ - 83.1%
14482	0	--	0	--	0	--	\$0	--	\$0.0	--
14485	3	⬇️ - 75.0%	13	⬇️ - 13.3%	8	➡️ 0.0%	\$146,000	⬆️ + 10.6%	\$1.1	⬆️ + 13.1%
14486	0	--	0	--	0	--	\$0	--	\$0.0	--
14487	11	⬆️ + 37.5%	13	⬇️ - 27.8%	10	⬆️ + 66.7%	\$197,500	⬆️ + 29.5%	\$2.3	⬆️ + 106.7%
14488	0	--	0	--	0	--	\$0	--	\$0.0	--
14510	9	⬇️ - 35.7%	8	⬇️ - 27.3%	9	⬇️ - 10.0%	\$150,000	⬆️ + 80.3%	\$1.2	⬆️ + 62.9%
14517	7	⬇️ - 12.5%	5	⬇️ - 37.5%	5	⬇️ - 16.7%	\$92,000	⬆️ + 19.1%	\$0.6	⬆️ + 5.8%
14525	0	--	0	--	0	--	\$0	--	\$0.0	--
14533	3	⬇️ - 25.0%	6	⬆️ + 100.0%	4	⬆️ + 300.0%	\$118,500	⬆️ + 26.1%	\$0.5	⬆️ + 433.0%
14539	0	--	0	--	1	➡️ 0.0%	\$185,000	⬆️ + 428.6%	\$0.2	⬆️ + 428.6%
14545	0	--	0	--	0	--	\$0	--	\$0.0	--
14556	0	--	0	--	0	--	\$0	--	\$0.0	--
14558	0	--	0	--	0	--	\$0	--	\$0.0	--
14560	8	⬆️ + 33.3%	5	⬆️ + 25.0%	2	⬆️ + 100.0%	\$67,500	⬆️ + 171.1%	\$0.1	⬆️ + 442.2%
14572	2	⬆️ + 100.0%	6	⬆️ + 200.0%	0	--	\$0	--	\$0.0	--
14592	0	--	0	--	0	--	\$0	--	\$0.0	--
14822	0	--	0	--	0	--	\$0	--	\$0.0	--
14836	0	--	0	--	0	--	\$0	--	\$0.0	--
14846	2	--	5	--	2	--	\$56,000	--	\$0.1	--

# Marketwatch Report

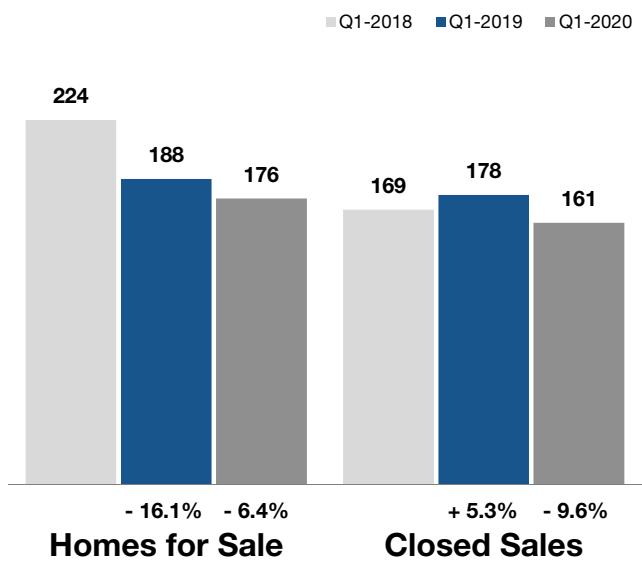
Q1-2020



## Wayne County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	176	- 6.4%
New Listings	233	- 4.1%
Closed Sales	161	- 9.6%
Median Sales Price*	\$129,900	+ 9.4%
\$ Vol of Closed Sales* (in millions)	\$23.1	- 0.5%
Pct. of Orig. Price Rec'd.*	93.4%	- 1.5%
Months Supply	2.1	- 6.0%

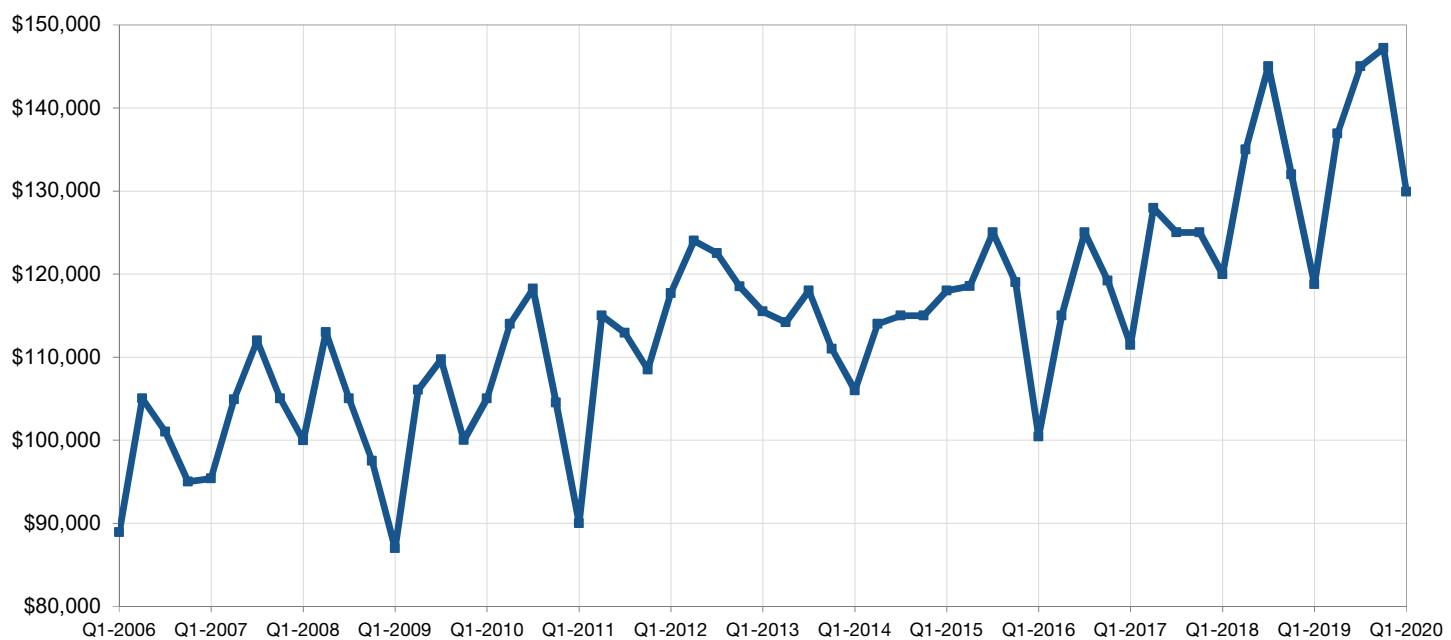
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Wayne County



# Marketwatch Report

Q1-2020



## Wayne County ZIP Codes

Homes for Sale			New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
13143	2	➔ 0.0%	2	➔ 0.0%	4	⬆ + 33.3%	\$37,000	⬇ - 56.5%	\$0.2	⬇ - 25.4%
13146	5	⬆ + 150.0%	1	⬇ - 75.0%	3	⬆ + 200.0%	\$73,130	⬆ + 115.1%	\$0.2	⬆ + 507.7%
13154	0	--	0	--	0	--	\$0	--	\$0.0	--
14413	0	--	0	--	0	--	\$0	--	\$0.0	--
14433	9	⬆ + 28.6%	14	⬆ + 55.6%	6	⬇ - 14.3%	\$44,000	⬇ - 45.0%	\$0.4	⬇ - 34.9%
14449	0	--	0	--	0	--	\$0	--	\$0.0	--
14489	10	⬇ - 28.6%	11	⬇ - 8.3%	11	⬇ - 21.4%	\$95,500	⬆ + 39.5%	\$1.1	⬆ + 11.1%
14502	10	⬇ - 41.2%	25	⬇ - 19.4%	15	⬇ - 25.0%	\$174,000	⬇ - 15.7%	\$2.7	⬇ - 32.9%
14505	4	⬇ - 42.9%	11	⬆ + 57.1%	9	⬆ + 125.0%	\$133,900	⬆ + 46.8%	\$1.3	⬆ + 214.4%
14513	20	⬆ + 42.9%	28	➔ 0.0%	27	⬇ - 22.9%	\$120,000	⬆ + 27.7%	\$3.4	⬆ + 1.6%
14516	7	➔ 0.0%	6	➔ 0.0%	5	⬆ + 25.0%	\$125,000	⬆ + 71.8%	\$0.5	⬇ - 11.2%
14519	35	⬇ - 25.5%	27	⬇ - 37.2%	17	⬇ - 15.0%	\$220,000	⬆ + 33.3%	\$4.5	⬆ + 18.2%
14520	0	--	0	--	0	--	\$0	--	\$0.0	--
14522	7	⬇ - 22.2%	23	⬇ - 11.5%	16	⬆ + 14.3%	\$137,500	⬆ + 12.9%	\$2.3	⬆ + 26.9%
14538	0	--	0	--	0	--	\$0	--	\$0.0	--
14542	0	--	0	--	0	--	\$0	--	\$0.0	--
14551	15	⬆ + 50.0%	13	⬇ - 18.8%	9	⬆ + 50.0%	\$77,500	⬆ + 3.3%	\$0.7	⬆ + 69.9%
14555	5	⬇ - 28.6%	7	⬆ + 75.0%	4	⬇ - 20.0%	\$150,500	⬆ + 10.7%	\$0.6	⬇ - 23.6%
14563	0	--	0	--	0	--	\$0	--	\$0.0	--
14568	4	⬇ - 60.0%	14	⬇ - 26.3%	12	⬆ + 100.0%	\$177,450	⬇ - 15.7%	\$2.1	⬆ + 73.2%
14589	19	⬆ + 137.5%	33	⬆ + 83.3%	13	⬇ - 48.0%	\$135,000	⬆ + 1.7%	\$1.8	⬇ - 47.6%
14590	24	⬇ - 11.1%	17	⬇ - 5.6%	10	⬇ - 16.7%	\$92,500	⬆ + 20.5%	\$1.1	⬆ + 13.0%

# Marketwatch Report

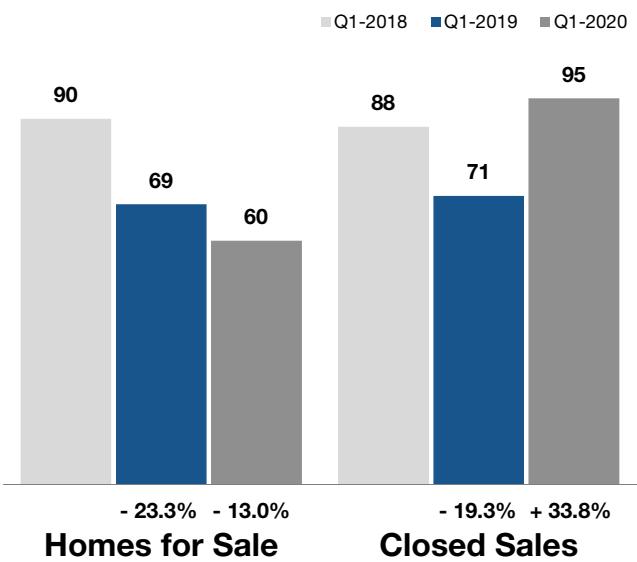
Q1-2020



## Genesee County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	60	- 13.0%
New Listings	104	+ 7.2%
Closed Sales	95	+ 33.8%
Median Sales Price*	\$117,500	+ 2.2%
\$ Vol of Closed Sales* (in millions)	\$11.4	+ 20.9%
Pct. of Orig. Price Rec'd.*	93.8%	+ 2.2%
Months Supply	1.5	- 18.8%

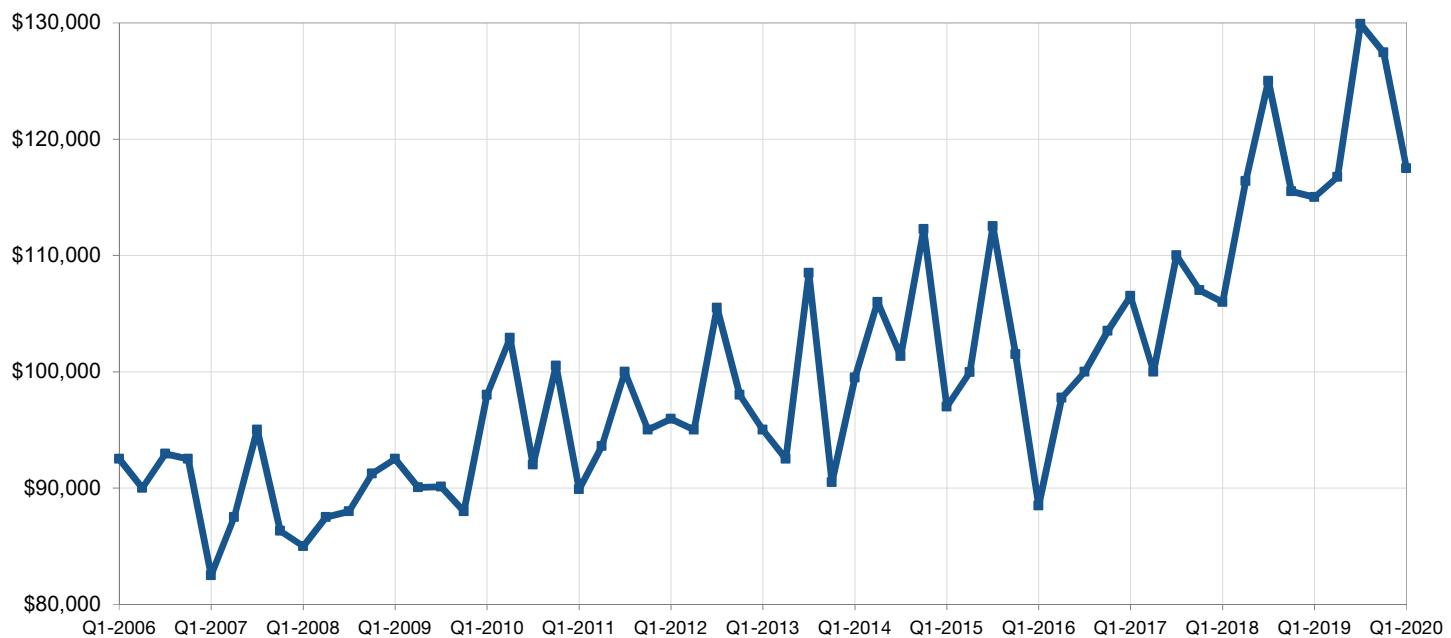
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Genesee County



# Marketwatch Report

Q1-2020



## Genesee County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14001	0	--	0	--	0	--	\$0	--	\$0.0	--
14004	1	--	0	--	0	--	\$0	--	\$0.0	--
14005	3	⬇️ - 25.0%	1	⬇️ - 50.0%	2	⬇️ - 50.0%	\$113,750	⬇️ - 29.6%	\$0.2	⬇️ - 67.9%
14011	1	--	1	--	2	--	\$179,150	--	\$0.4	--
14013	2	--	3	➡️ 0.0%	2	⬆️ + 100.0%	\$83,160	⬆️ + 593.0%	\$0.2	⬆️ + 1286.0%
14020	28	⬇️ - 9.7%	48	⬆️ + 14.3%	37	⬆️ + 8.8%	\$107,590	⬆️ + 5.5%	\$4.3	⬆️ + 5.2%
14021	0	--	0	--	0	--	\$0	--	\$0.0	--
14036	5	➡️ 0.0%	6	⬇️ - 40.0%	8	⬆️ + 60.0%	\$160,650	⬇️ - 26.1%	\$1.3	⬆️ + 17.4%
14040	0	--	4	➡️ 0.0%	3	⬆️ + 200.0%	\$158,894	⬆️ + 30.2%	\$0.4	⬆️ + 233.5%
14054	1	⬇️ - 50.0%	2	--	4	⬆️ + 300.0%	\$69,670	⬆️ + 39.2%	\$0.5	⬆️ + 807.7%
14056	0	--	0	--	1	--	\$175,000	--	\$0.2	--
14058	2	⬇️ - 50.0%	4	⬆️ + 33.3%	6	⬆️ + 100.0%	\$119,660	⬆️ + 139.3%	\$0.8	⬆️ + 177.1%
14125	1	⬇️ - 50.0%	7	➡️ 0.0%	5	⬆️ + 66.7%	\$57,500	⬇️ - 46.3%	\$0.4	⬇️ - 13.1%
14143	1	⬇️ - 50.0%	5	⬆️ + 150.0%	5	⬆️ + 25.0%	\$155,000	⬆️ + 13.1%	\$0.7	⬆️ + 23.9%
14416	1	⬇️ - 85.7%	5	⬇️ - 37.5%	6	➡️ 0.0%	\$118,300	⬆️ + 9.8%	\$0.6	⬇️ - 16.9%
14422	0	--	0	--	4	⬆️ + 100.0%	\$119,000	⬇️ - 28.1%	\$0.5	⬆️ + 42.0%
14482	10	⬆️ + 150.0%	14	⬆️ + 75.0%	9	⬆️ + 200.0%	\$122,500	⬆️ + 22.5%	\$1.0	⬆️ + 265.0%
14486	0	--	0	--	0	--	\$0	--	\$0.0	--
14525	4	⬆️ + 33.3%	3	⬇️ - 40.0%	1	⬇️ - 50.0%	\$190,000	⬆️ + 36.7%	\$0.2	⬇️ - 31.7%
14557	0	--	0	--	0	--	\$0	--	\$0.0	--
14591	0	--	1	--	0	--	\$0	--	\$0.0	--

# Marketwatch Report

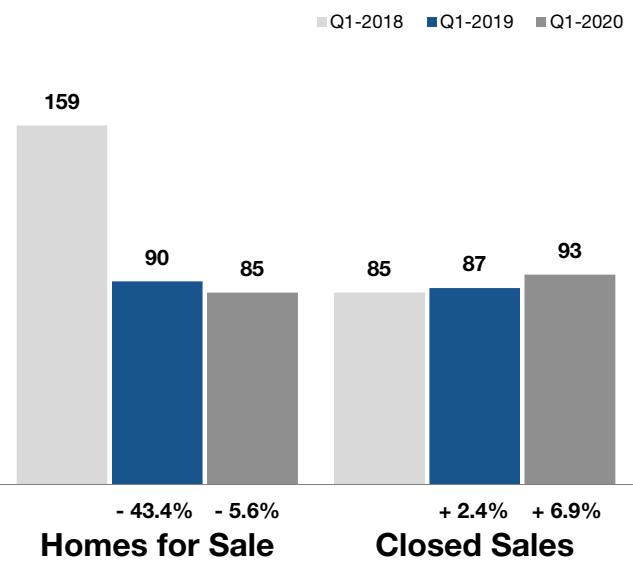
Q1-2020



## Orleans County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	85	- 5.6%
New Listings	132	+ 33.3%
Closed Sales	93	+ 6.9%
Median Sales Price*	\$98,000	+ 24.1%
\$ Vol of Closed Sales* (in millions)	\$9.8	+ 17.8%
Pct. of Orig. Price Rec'd.*	92.5%	+ 5.5%
Months Supply	2.2	- 0.6%

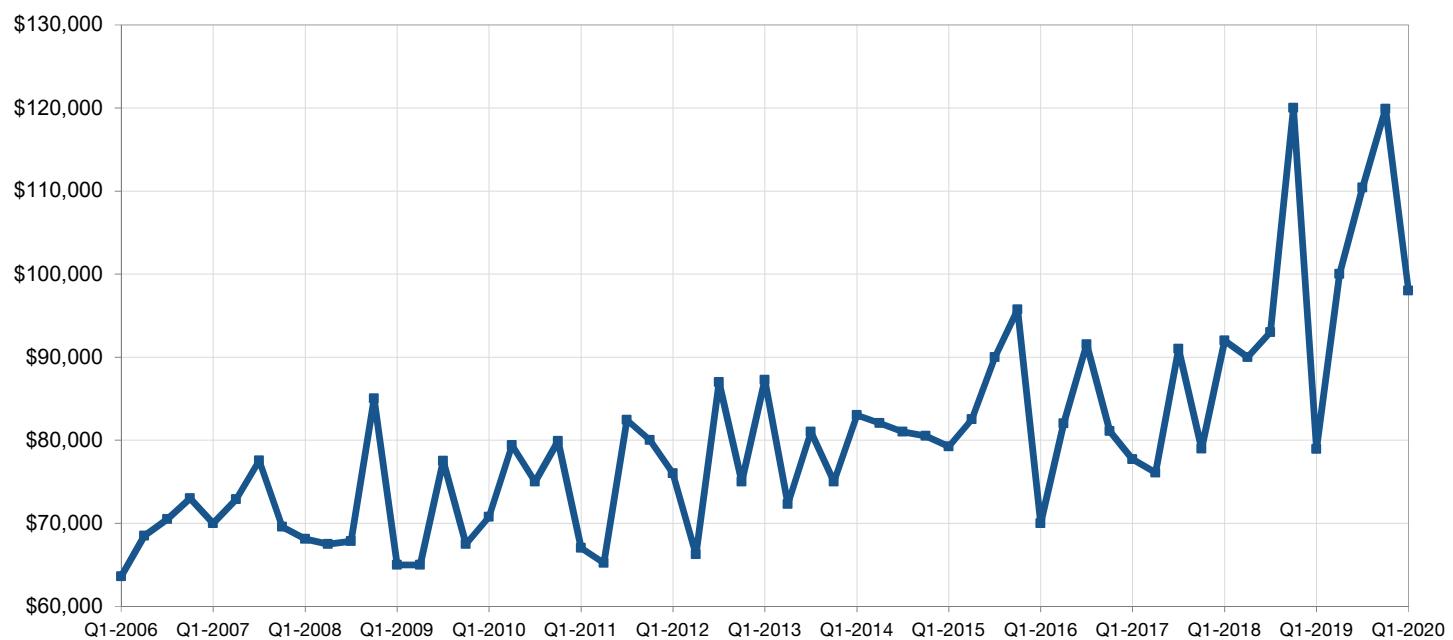
## Market Activity



\* Does not account for sale concessions.

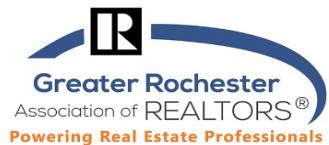
Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Orleans County



# Marketwatch Report

Q1-2020



## Orleans County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14012	0	--	0	--	0	--	\$0	--	\$0.0	--
14058	0	--	0	--	0	--	\$0	--	\$0.0	--
14098	15	↑ + 50.0%	25	↑ + 177.8%	9	↑ + 28.6%	\$127,200	↑ + 8.3%	\$1.9	↑ + 158.5%
14103	22	↓ - 12.0%	34	↑ + 47.8%	27	↓ - 3.6%	\$108,510	↑ + 66.9%	\$2.7	↑ + 22.7%
14105	0	--	0	--	4	↑ + 300.0%	\$58,601	↓ - 41.4%	\$0.2	↑ + 100.8%
14411	16	↓ - 33.3%	31	↓ - 8.8%	33	↑ + 32.0%	\$98,000	↑ + 28.6%	\$3.3	↑ + 68.3%
14429	0	--	0	--	0	--	\$0	--	\$0.0	--
14452	0	--	0	--	0	--	\$0	--	\$0.0	--
14464	0	--	0	--	0	--	\$0	--	\$0.0	--
14470	19	↓ - 5.0%	30	↑ + 36.4%	11	↓ - 8.3%	\$58,500	↓ - 49.7%	\$0.8	↓ - 45.7%
14476	1	→ 0.0%	5	↑ + 66.7%	2	↓ - 71.4%	\$78,500	↓ - 48.0%	\$0.2	↓ - 85.9%
14477	5	↑ + 150.0%	3	→ 0.0%	3	↑ + 50.0%	\$96,450	↓ - 54.1%	\$0.4	↑ + 0.8%
14479	0	--	0	--	0	--	\$0	--	\$0.0	--
14508	0	--	0	--	0	--	\$0	--	\$0.0	--
14571	4	↓ - 42.9%	3	↓ - 40.0%	4	↑ + 33.3%	\$148,400	↑ + 18.7%	\$0.4	↑ + 0.4%

# Marketwatch Report

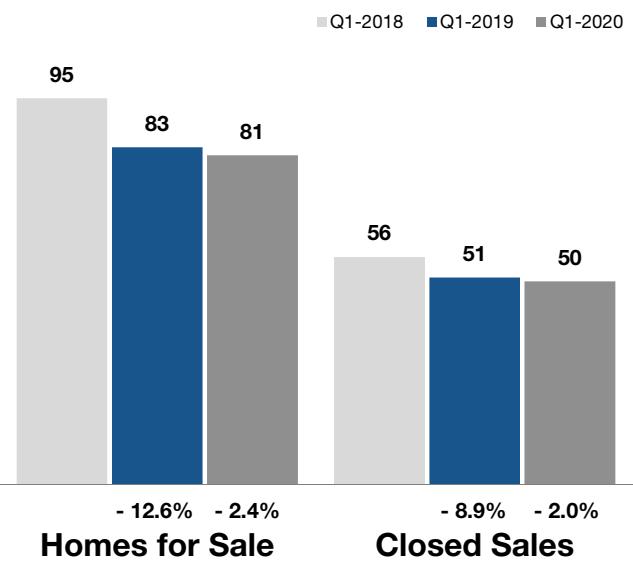
Q1-2020



## Wyoming County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	81	- 2.4%
New Listings	88	+ 11.4%
Closed Sales	50	- 2.0%
Median Sales Price*	\$127,200	+ 35.5%
\$ Vol of Closed Sales* (in millions)	\$6.0	+ 7.7%
Pct. of Orig. Price Rec'd.*	92.0%	+ 2.0%
Months Supply	3.0	- 6.3%

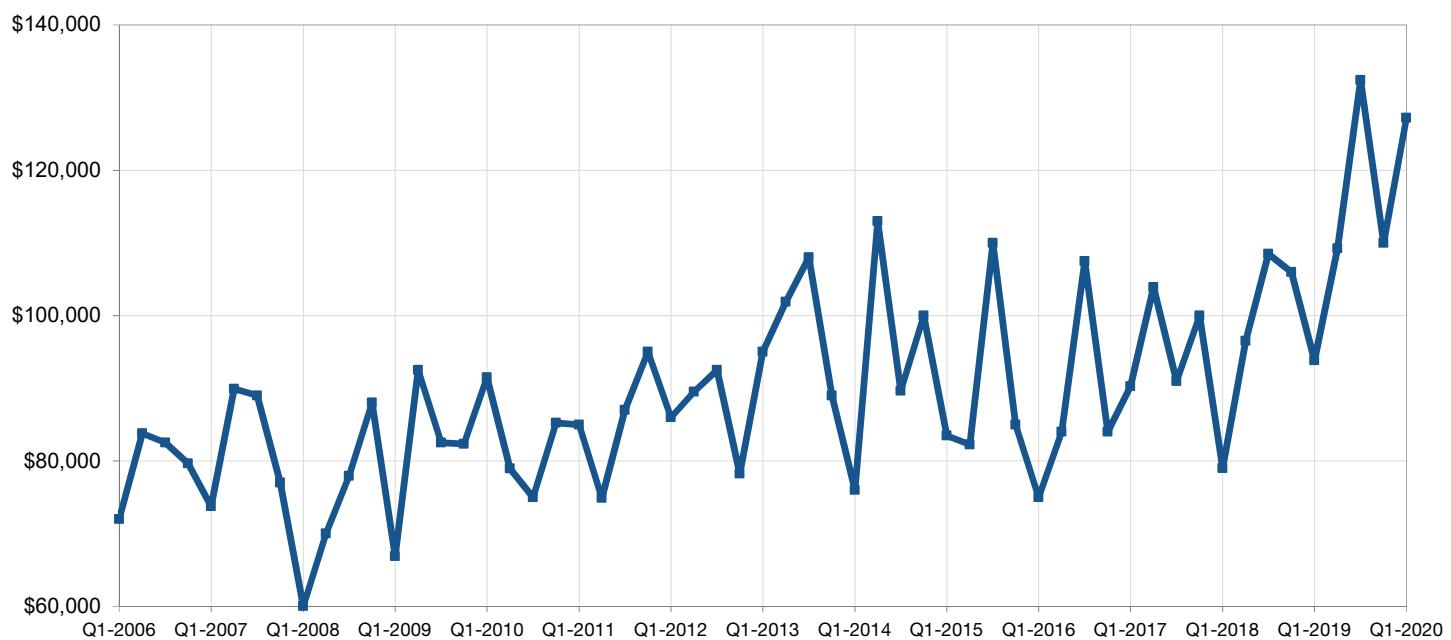
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Wyoming County



# Marketwatch Report

Q1-2020



## Wyoming County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14004	0	--	1	⬇️ - 66.7%	1	⬇️ - 50.0%	\$143,000	⬇️ - 53.9%	\$0.1	⬇️ - 76.9%
14009	12	⬆️ + 33.3%	14	⬆️ + 100.0%	10	⬆️ + 42.9%	\$75,250	⬆️ + 80.5%	\$0.9	⬆️ + 132.9%
14011	14	⬇️ - 17.6%	13	⬇️ - 13.3%	4	⬆️ + 100.0%	\$175,450	⬆️ + 67.1%	\$0.6	⬆️ + 185.9%
14024	4	⬆️ + 100.0%	2	⬇️ - 33.3%	2	➡️ 0.0%	\$275,000	⬆️ + 442.7%	\$0.6	⬆️ + 442.7%
14030	0	--	0	--	0	--	\$0	--	\$0.0	--
14037	0	--	1	➡️ 0.0%	1	--	\$21,550	--	\$0.0	--
14039	0	--	0	--	0	--	\$0	--	\$0.0	--
14040	0	--	0	--	0	--	\$0	--	\$0.0	--
14054	0	--	0	--	0	--	\$0	--	\$0.0	--
14066	1	⬇️ - 80.0%	0	--	3	➡️ 0.0%	\$130,000	⬇️ - 18.8%	\$0.4	⬇️ - 31.6%
14082	0	--	0	--	0	--	\$0	--	\$0.0	--
14083	0	--	0	--	0	--	\$0	--	\$0.0	--
14113	1	⬇️ - 50.0%	1	➡️ 0.0%	2	⬇️ - 33.3%	\$149,000	⬆️ + 170.9%	\$0.3	⬆️ + 47.2%
14130	0	--	0	--	0	--	\$0	--	\$0.0	--
14145	2	➡️ 0.0%	1	⬇️ - 66.7%	3	--	\$199,900	--	\$0.5	--
14167	0	--	2	⬇️ - 33.3%	1	➡️ 0.0%	\$210,000	⬆️ + 31.3%	\$0.2	⬆️ + 31.3%
14427	13	⬆️ + 85.7%	9	⬆️ + 28.6%	1	⬇️ - 50.0%	\$24,000	⬇️ - 79.8%	\$0.0	⬇️ - 89.9%
14525	1	⬇️ - 50.0%	1	⬇️ - 50.0%	0	--	\$0	--	\$0.0	--
14530	14	⬆️ + 40.0%	15	⬆️ + 36.4%	4	⬇️ - 33.3%	\$103,806	⬆️ + 18.0%	\$0.4	⬇️ - 15.0%
14536	1	➡️ 0.0%	0	--	0	--	\$0	--	\$0.0	--
14549	0	--	0	--	0	--	\$0	--	\$0.0	--
14550	2	⬇️ - 50.0%	3	⬇️ - 25.0%	2	➡️ 0.0%	\$96,745	⬆️ + 15.2%	\$0.2	⬆️ + 15.2%
14569	12	⬆️ + 9.1%	21	⬆️ + 61.5%	14	➡️ 0.0%	\$120,000	⬆️ + 26.6%	\$1.5	⬇️ - 10.8%
14591	4	➡️ 0.0%	4	⬆️ + 33.3%	2	⬇️ - 33.3%	\$161,000	⬇️ - 10.6%	\$0.3	⬇️ - 38.0%

# Marketwatch Report

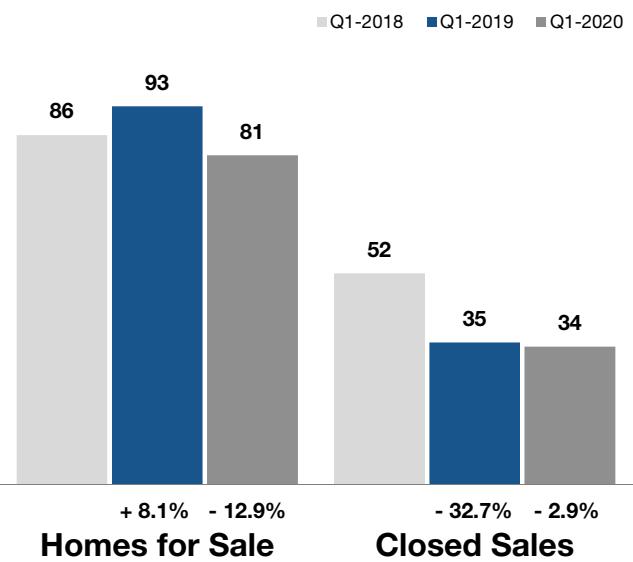
Q1-2020



## Yates County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	81	- 12.9%
New Listings	53	- 30.3%
Closed Sales	34	- 2.9%
Median Sales Price*	\$139,000	+ 3.0%
\$ Vol of Closed Sales* (in millions)	\$7.1	+ 5.4%
Pct. of Orig. Price Rec'd.*	87.6%	+ 1.0%
Months Supply	3.7	- 20.2%

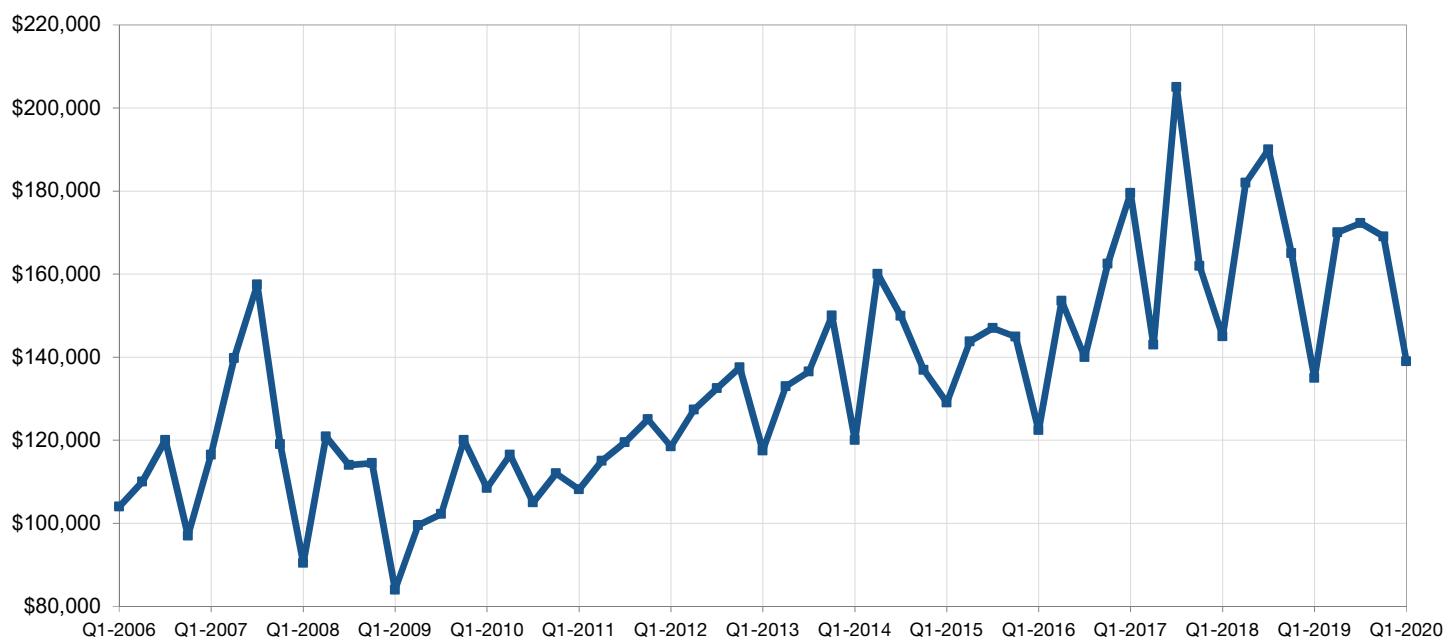
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Yates County



# Marketwatch Report

Q1-2020



## Yates County ZIP Codes

Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)		
Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	
14415	0	--	0	--	0	--	\$0	--	\$0.0	--
14418	6	➔ 0.0%	3	⬆ + 50.0%	0	--	\$0	--	\$0.0	--
14441	0	--	0	--	1	--	\$143,000	--	\$0.1	--
14478	6	⬇ - 33.3%	2	⬇ - 80.0%	1	⬇ - 66.7%	\$600,000	⬆ + 361.5%	\$0.6	⬇ - 40.0%
14507	13	⬇ - 7.1%	8	⬆ + 14.3%	3	⬆ + 200.0%	\$109,000	⬆ + 31.3%	\$0.5	⬆ + 450.0%
14512	4	⬆ + 33.3%	1	--	3	--	\$51,000	--	\$0.2	--
14527	36	➔ 0.0%	25	⬇ - 28.6%	20	⬇ - 4.8%	\$145,000	⬇ - 2.0%	\$4.9	⬆ + 11.1%
14544	3	⬇ - 25.0%	3	⬇ - 25.0%	3	⬆ + 200.0%	\$79,000	⬇ - 54.5%	\$0.3	⬆ + 57.9%
14561	0	--	0	--	0	--	\$0	--	\$0.0	--
14837	10	⬇ - 23.1%	8	⬇ - 27.3%	2	⬇ - 50.0%	\$147,500	⬆ + 96.5%	\$0.3	⬇ - 41.9%
14842	2	⬇ - 33.3%	2	⬇ - 50.0%	0	--	\$0	--	\$0.0	--
14857	0	--	0	--	0	--	\$0	--	\$0.0	--
14878	1	⬇ - 66.7%	1	⬇ - 50.0%	1	➔ 0.0%	\$244,000	⬇ - 17.3%	\$0.2	⬇ - 17.3%

# Marketwatch Report

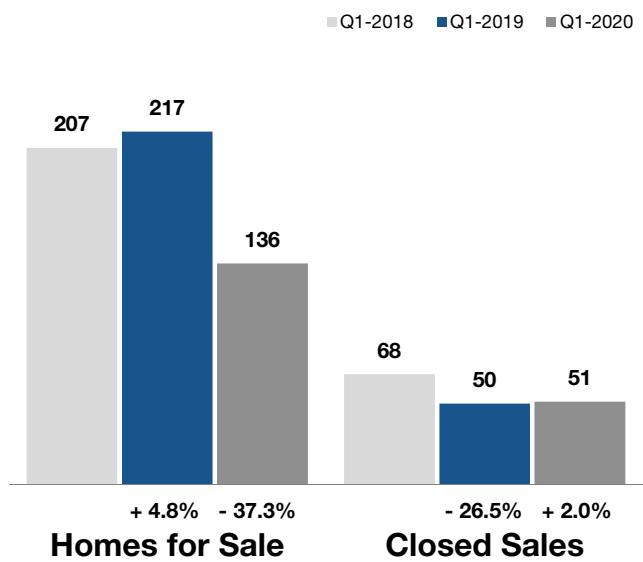
Q1-2020



## Allegany County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	136	- 37.3%
New Listings	78	- 51.3%
Closed Sales	51	+ 2.0%
Median Sales Price*	\$64,000	+ 3.2%
\$ Vol of Closed Sales* (in millions)	\$4.2	- 3.0%
Pct. of Orig. Price Rec'd.*	88.2%	+ 4.8%
Months Supply	5.0	- 37.7%

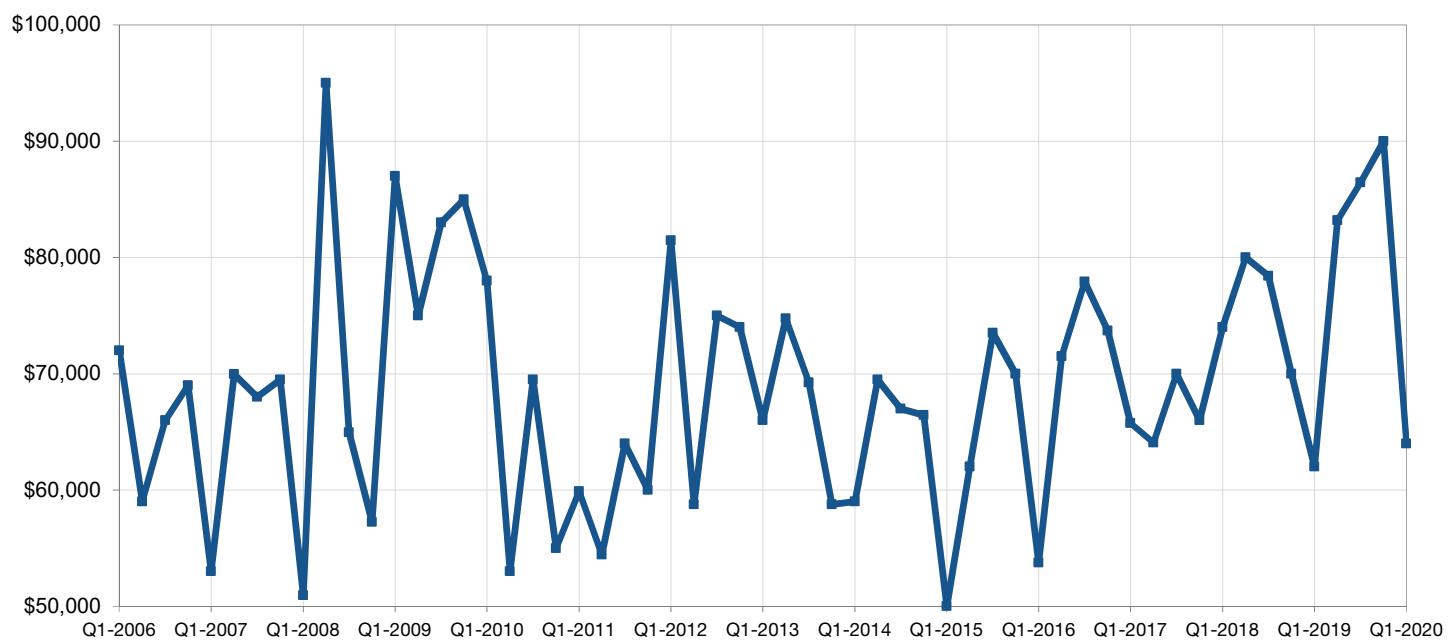
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Allegany County



# Marketwatch Report

Q1-2020



## Allegany county ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14024	0	--	0	--	0	--	\$0	--	\$0.0	--
14029	0	--	1	--	0	--	\$0	--	\$0.0	--
14060	0	--	0	--	1	⬇ - 50.0%	\$58,500	⬇ - 79.4%	\$0.1	⬇ - 89.7%
14065	0	--	0	--	0	--	\$0	--	\$0.0	--
14536	0	--	0	--	0	--	\$0	--	\$0.0	--
14707	0	--	0	--	0	--	\$0	--	\$0.0	--
14708	0	--	0	--	0	--	\$0	--	\$0.0	--
14709	8	⬆ + 14.3%	6	⬇ - 14.3%	4	⬆ + 100.0%	\$78,375	⬆ + 25.6%	\$0.4	⬆ + 246.0%
14711	8	⬆ + 33.3%	6	⬆ + 200.0%	1	--	\$145,000	--	\$0.1	--
14714	2	⬇ - 33.3%	2	➡ 0.0%	0	--	\$0	--	\$0.0	--
14715	7	⬇ - 22.2%	6	⬇ - 14.3%	3	➡ 0.0%	\$60,000	⬆ + 20.0%	\$0.2	⬆ + 9.0%
14717	10	⬆ + 25.0%	4	⬇ - 33.3%	2	--	\$253,500	--	\$0.5	--
14721	0	--	0	--	0	--	\$0	--	\$0.0	--
14727	10	⬇ - 44.4%	6	⬇ - 57.1%	7	⬆ + 40.0%	\$125,000	⬆ + 64.5%	\$0.9	⬆ + 201.2%
14735	1	⬇ - 66.7%	2	--	1	⬇ - 50.0%	\$0	--	\$0.0	⬇ - 99.6%
14739	5	⬇ - 58.3%	1	⬇ - 90.0%	4	⬆ + 300.0%	\$72,900	⬆ + 4.1%	\$0.2	⬆ + 219.8%
14744	4	⬇ - 33.3%	0	--	0	--	\$0	--	\$0.0	--
14745	0	--	0	--	1	--	\$37,500	--	\$0.0	--
14754	1	⬇ - 80.0%	1	⬇ - 80.0%	0	--	\$0	--	\$0.0	--
14770	0	--	0	--	0	--	\$0	--	\$0.0	--
14774	2	--	1	➡ 0.0%	0	--	\$0	--	\$0.0	--
14777	8	⬆ + 14.3%	3	⬇ - 40.0%	0	--	\$0	--	\$0.0	--
14786	0	--	0	--	0	--	\$0	--	\$0.0	--
14802	5	⬇ - 16.7%	1	⬇ - 85.7%	1	--	\$60,000	--	\$0.1	--
14803	0	--	0	--	0	--	\$0	--	\$0.0	--
14804	4	⬆ + 100.0%	3	⬆ + 50.0%	3	⬆ + 50.0%	\$28,000	⬇ - 80.5%	\$0.2	⬇ - 36.3%
14806	6	⬇ - 53.8%	0	--	1	➡ 0.0%	\$26,000	⬇ - 38.1%	\$0.0	⬇ - 38.1%
14807	2	➡ 0.0%	2	⬆ + 100.0%	0	--	\$0	--	\$0.0	--
14813	3	⬇ - 62.5%	3	⬇ - 57.1%	4	⬆ + 33.3%	\$51,200	⬇ - 5.2%	\$0.2	⬇ - 8.2%
14822	4	⬇ - 42.9%	4	⬇ - 33.3%	4	➡ 0.0%	\$60,000	⬆ + 71.4%	\$0.2	⬆ + 44.6%
14836	1	⬇ - 75.0%	1	⬇ - 66.7%	0	--	\$0	--	\$0.0	--
14846	1	--	1	--	0	--	\$0	--	\$0.0	--
14880	4	⬇ - 33.3%	1	⬇ - 85.7%	1	--	\$150,000	--	\$0.2	--
14884	2	⬇ - 33.3%	1	⬇ - 50.0%	1	⬇ - 50.0%	\$63,000	⬇ - 44.6%	\$0.1	⬇ - 72.3%
14895	38	⬇ - 35.6%	22	⬇ - 42.1%	12	⬇ - 25.0%	\$63,250	⬆ + 2.0%	\$0.8	⬇ - 34.3%
14897	0	--	0	--	0	--	\$0	--	\$0.0	--

# Marketwatch Report

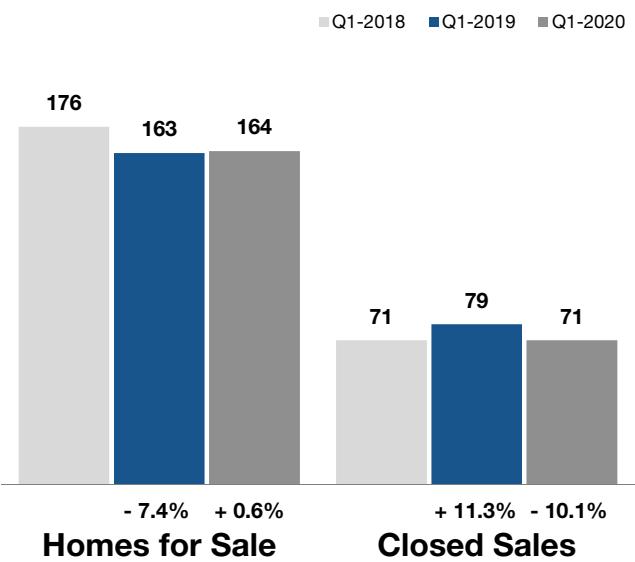
Q1-2020



## Steuben County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	164	+ 0.6%
New Listings	128	+ 25.5%
Closed Sales	71	- 10.1%
Median Sales Price*	\$92,000	+ 22.7%
\$ Vol of Closed Sales* (in millions)	\$8.7	+ 0.8%
Pct. of Orig. Price Rec'd.*	89.4%	+ 2.7%
Months Supply	4.9	- 5.6%

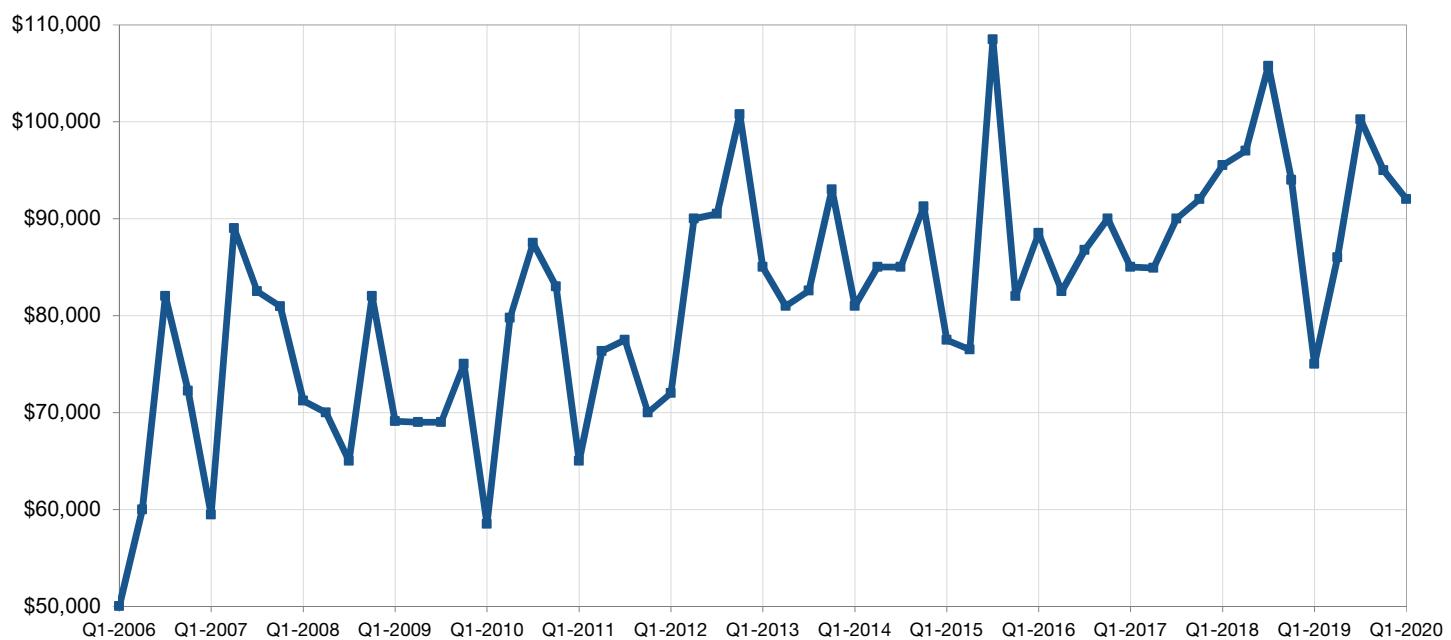
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Steuben County



# Marketwatch Report

Q1-2020



## Steuben County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
14418	4	➔ 0.0%	2	➔ 0.0%	0	--	\$0	--	\$0.0	--
14437	3	➔ 0.0%	1	⬇ -50.0%	4	--	\$118,750	--	\$0.4	--
14512	1	--	0	--	1	--	\$45,000	--	\$0.0	--
14529	0	--	0	--	0	--	\$0	--	\$0.0	--
14572	10	⬆ +11.1%	10	⬆ +25.0%	3	⬇ -70.0%	\$105,000	⬆ +43.8%	\$0.5	⬇ -49.4%
14801	2	⬆ +100.0%	1	➔ 0.0%	0	--	\$0	--	\$0.0	--
14803	1	--	1	--	0	--	\$0	--	\$0.0	--
14806	0	--	0	--	0	--	\$0	--	\$0.0	--
14807	3	⬇ -50.0%	6	⬆ +100.0%	3	--	\$72,000	--	\$0.2	--
14808	4	--	3	--	1	➔ 0.0%	\$69,000	⬇ -11.5%	\$0.1	⬇ -11.5%
14809	12	⬆ +71.4%	5	⬆ +66.7%	2	⬇ -33.3%	\$42,500	⬇ -43.3%	\$0.1	⬇ -63.3%
14810	30	⬆ +57.9%	18	⬆ +157.1%	13	⬆ +116.7%	\$96,500	⬇ -20.9%	\$1.4	⬆ +113.8%
14812	1	--	1	--	0	--	\$0	--	\$0.0	--
14814	0	--	0	--	0	--	\$0	--	\$0.0	--
14815	0	--	0	--	0	--	\$0	--	\$0.0	--
14819	1	➔ 0.0%	0	--	1	➔ 0.0%	\$118,800	⬇ -55.5%	\$0.1	⬇ -55.5%
14820	0	--	0	--	0	--	\$0	--	\$0.0	--
14821	0	--	0	--	0	--	\$0	--	\$0.0	--
14823	3	⬇ -70.0%	5	⬇ -37.5%	5	⬇ -16.7%	\$92,000	⬇ -12.8%	\$0.4	⬇ -41.8%
14826	6	⬇ -14.3%	6	⬆ +200.0%	2	➔ 0.0%	\$76,000	⬆ +41.4%	\$0.2	⬆ +41.4%
14827	0	--	0	--	0	--	\$0	--	\$0.0	--
14830	3	⬇ -40.0%	2	⬇ -33.3%	0	--	\$0	--	\$0.0	--
14831	0	--	0	--	0	--	\$0	--	\$0.0	--
14837	0	--	0	--	1	--	\$650,000	--	\$0.7	--
14839	3	⬆ +200.0%	3	--	2	--	\$101,000	--	\$0.2	--
14840	31	⬇ -16.2%	16	⬇ -30.4%	5	⬇ -37.5%	\$178,500	⬇ -45.4%	\$1.2	⬇ -50.8%
14843	27	⬇ -10.0%	29	⬆ +26.1%	15	⬇ -28.6%	\$81,900	⬆ +36.5%	\$1.5	⬇ -8.4%
14855	0	--	0	--	0	--	\$0	--	\$0.0	--
14856	0	--	0	--	0	--	\$0	--	\$0.0	--
14858	0	--	0	--	0	--	\$0	--	\$0.0	--
14870	0	--	0	--	0	--	\$0	--	\$0.0	--
14871	0	--	0	--	0	--	\$0	--	\$0.0	--
14873	10	⬆ +66.7%	11	⬆ +83.3%	10	⬆ +11.1%	\$88,000	⬆ +17.3%	\$1.0	⬆ +31.6%
14874	2	➔ 0.0%	2	➔ 0.0%	1	⬇ -50.0%	\$725,000	⬆ +983.7%	\$0.7	⬆ +441.9%
14877	3	➔ 0.0%	4	⬆ +100.0%	1	--	\$34,500	--	\$0.0	--
14879	2	➔ 0.0%	1	⬇ -50.0%	0	--	\$0	--	\$0.0	--
14885	1	⬇ -80.0%	1	⬇ -50.0%	1	➔ 0.0%	\$100,000	⬇ -16.7%	\$0.1	⬇ -16.7%
14897	0	--	0	--	0	--	\$0	--	\$0.0	--
14898	0	--	0	--	0	--	\$0	--	\$0.0	--

# Marketwatch Report

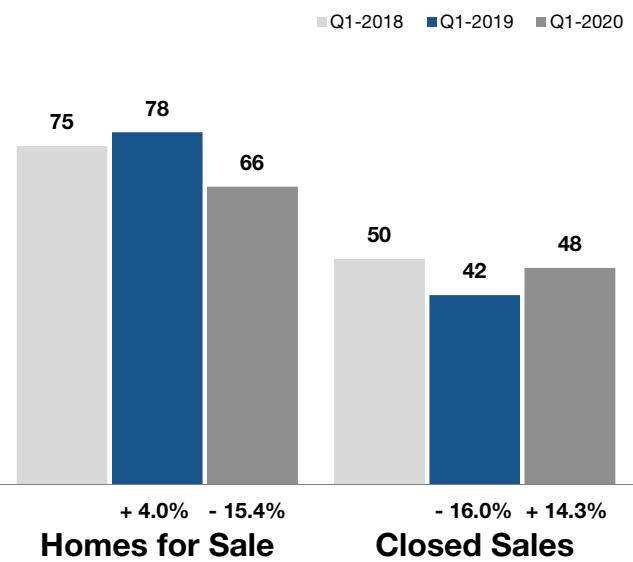
Q1-2020



## Seneca County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	66	- 15.4%
New Listings	69	- 6.8%
Closed Sales	48	+ 14.3%
Median Sales Price*	\$92,700	- 19.4%
\$ Vol of Closed Sales* (in millions)	\$6.8	+ 5.1%
Pct. of Orig. Price Rec'd.*	93.3%	+ 5.7%
Months Supply	3.2	- 24.6%

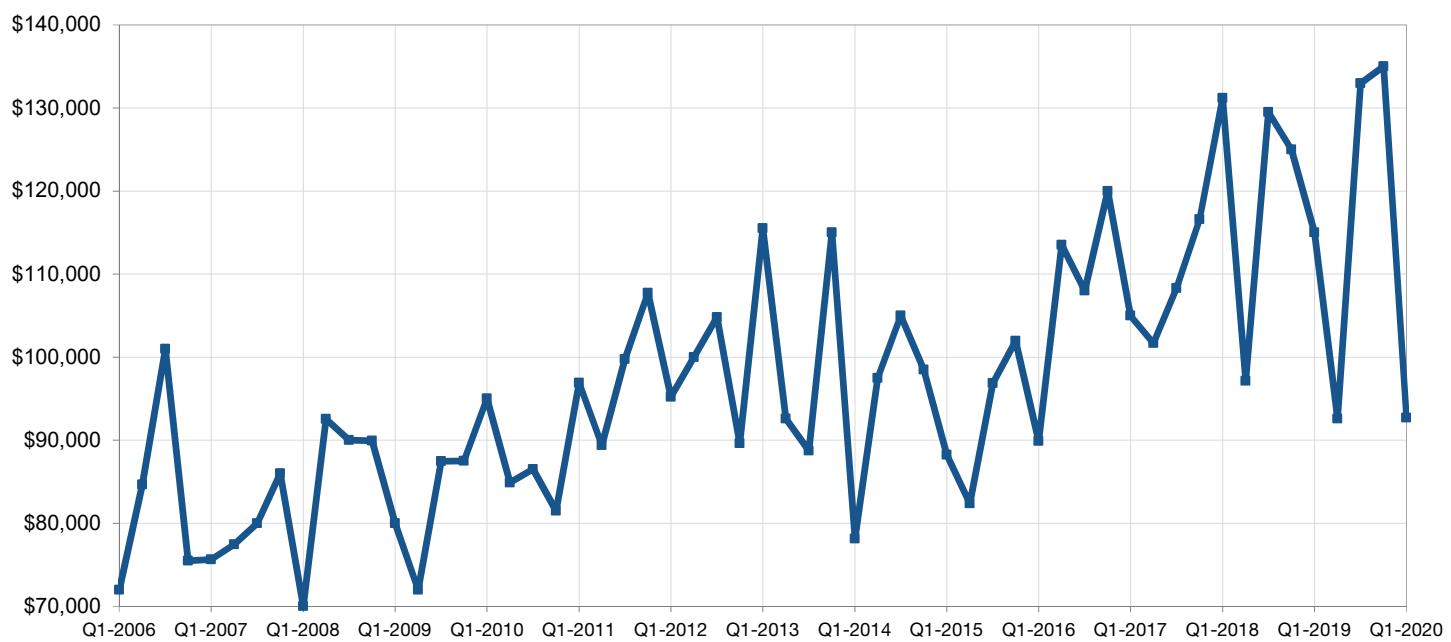
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Seneca County



# Marketwatch Report

Q1-2020



## Seneca County ZIP Codes

	Homes for Sale		New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
13065	0	--	0	--	0	--	\$0	--	\$0.0	--
13148	22	⬇️ - 38.9%	23	⬇️ - 25.8%	23	⬆️ + 35.3%	\$90,500	⬇️ - 17.7%	\$2.5	⬆️ + 15.5%
13165	24	⬆️ + 20.0%	30	⬆️ + 25.0%	16	⬆️ + 6.7%	\$71,000	⬇️ - 22.0%	\$1.3	⬇️ - 26.1%
14433	0	--	0	--	0	--	\$0	--	\$0.0	--
14456	1	➡️ 0.0%	1	⬇️ - 50.0%	1	⬇️ - 75.0%	\$241,500	⬇️ - 22.8%	\$0.2	⬇️ - 78.0%
14489	0	--	0	--	0	--	\$0	--	\$0.0	--
14521	11	⬆️ + 57.1%	6	⬆️ + 100.0%	5	⬆️ + 400.0%	\$412,500	⬇️ - 11.7%	\$1.7	⬆️ + 269.5%
14532	0	--	0	--	0	--	\$0	--	\$0.0	--
14541	5	⬇️ - 54.5%	6	⬇️ - 14.3%	2	➡️ 0.0%	\$380,750	⬆️ + 78.3%	\$0.8	⬆️ + 78.3%
14588	0	--	0	--	0	--	\$0	--	\$0.0	--
14847	2	⬆️ + 100.0%	2	⬆️ + 100.0%	0	--	\$0	--	\$0.0	--
14860	1	--	1	⬇️ - 66.7%	1	➡️ 0.0%	\$300,500	⬆️ + 5.4%	\$0.3	⬆️ + 5.4%
14886	0	--	0	--	0	--	\$0	--	\$0.0	--

# Marketwatch Report

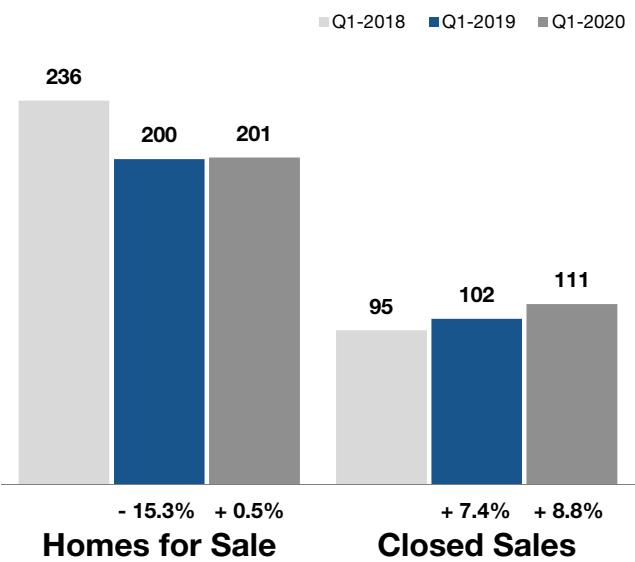
Q1-2020



## Cayuga County

Key Metrics	Q1-2020	1-Yr Chg
Homes for Sale	201	+ 0.5%
New Listings	148	- 14.9%
Closed Sales	111	+ 8.8%
Median Sales Price*	\$118,625	+ 7.8%
\$ Vol of Closed Sales* (in millions)	\$15.8	+ 29.5%
Pct. of Orig. Price Rec'd.*	91.3%	- 0.3%
Months Supply	3.9	+ 3.4%

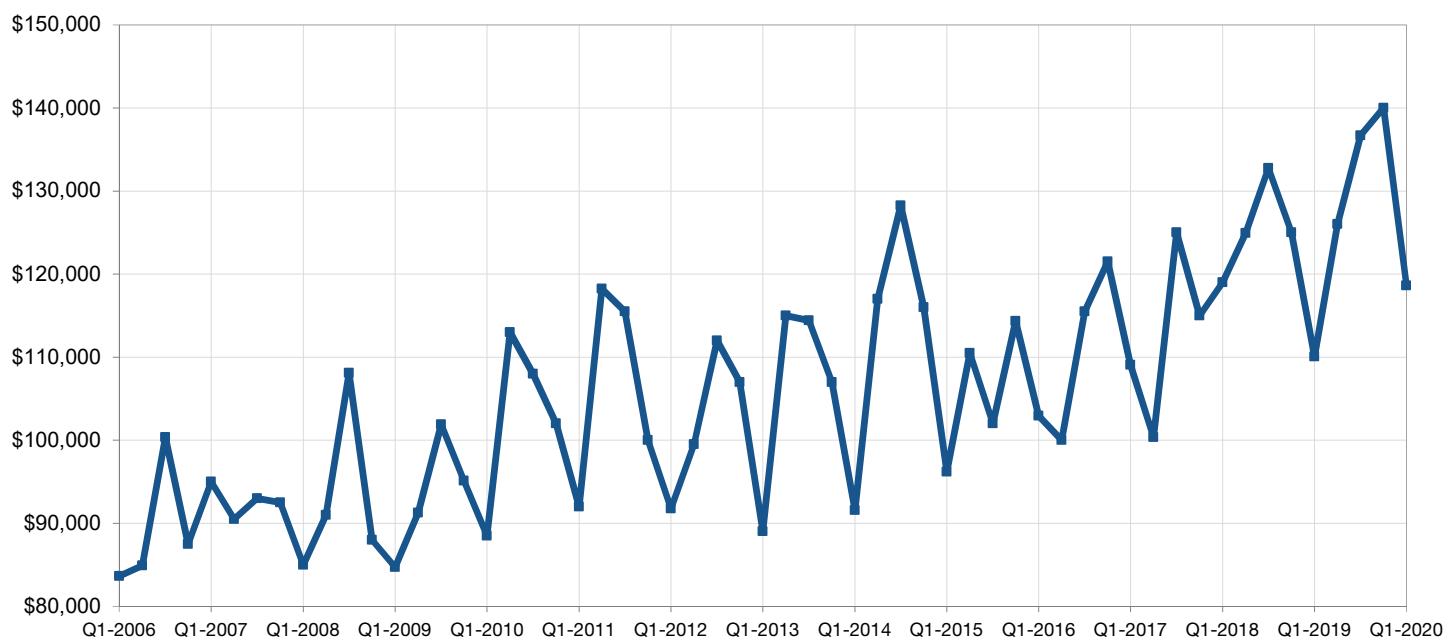
## Market Activity



\* Does not account for sale concessions.

Note: Activity for one quarter can sometimes look extreme due to small sample size. Percent changes are calculated using rounded figures.

## Historical Median Sales Price by Quarter for Cayuga County



# Marketwatch Report

Q1-2020



## Cayuga County ZIP Codes

Homes for Sale			New Listings		Closed Sales		Median Sales Price		\$ Vol of Closed Sales (in millions)	
	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg	Q1-2020	1-Yr Chg
13021	91	↑ + 8.3%	75	↓ - 13.8%	60	↓ - 10.4%	\$121,375	↑ + 11.4%	\$9.2	↑ + 12.1%
13026	12	↓ - 14.3%	7	↑ + 16.7%	2	--	\$217,629	--	\$0.4	--
13033	5	→ 0.0%	4	↓ - 55.6%	9	↑ + 350.0%	\$125,250	↓ - 42.6%	\$1.1	↑ + 150.4%
13034	9	↑ + 28.6%	7	↓ - 12.5%	3	--	\$130,000	--	\$0.9	--
13045	4	↑ + 33.3%	3	↑ + 50.0%	0	--	\$0	--	\$0.0	--
13071	5	↑ + 150.0%	4	↑ + 100.0%	0	--	\$0	--	\$0.0	--
13077	2	--	1	--	0	--	\$0	--	\$0.0	--
13080	1	↓ - 75.0%	1	↓ - 83.3%	2	↑ + 100.0%	\$87,500	↓ - 25.8%	\$0.2	↑ + 48.3%
13081	3	↑ + 200.0%	2	↑ + 100.0%	0	--	\$0	--	\$0.0	--
13111	1	→ 0.0%	2	→ 0.0%	0	--	\$0	--	\$0.0	--
13118	15	↓ - 42.3%	10	↑ + 42.9%	4	↓ - 20.0%	\$81,000	↓ - 23.2%	\$0.3	↓ - 27.4%
13140	11	↑ + 37.5%	6	↓ - 40.0%	8	↑ + 33.3%	\$64,484	↑ + 27.0%	\$0.5	↑ + 52.4%
13147	2	↓ - 50.0%	1	↓ - 66.7%	1	↓ - 50.0%	\$136,500	↓ - 17.2%	\$0.1	↓ - 58.6%
13152	1	↓ - 66.7%	1	↓ - 50.0%	0	--	\$0	--	\$0.0	--
13156	6	↑ + 20.0%	5	↑ + 150.0%	5	↑ + 66.7%	\$178,000	↑ + 11.3%	\$0.7	↑ + 58.2%
13160	7	↑ + 16.7%	3	↓ - 40.0%	1	→ 0.0%	\$27,500	↓ - 81.9%	\$0.0	↓ - 81.9%
13166	10	→ 0.0%	8	↓ - 38.5%	10	↑ + 100.0%	\$139,500	↑ + 37.2%	\$1.6	↑ + 242.6%