NORCAL APEX ACCELERATOR

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Government contracting guidance for businesses

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Government Contracting 101

Build a practical foundation for entering federal, state, local, and defense contracting markets.

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SAM.gov Registration & Entity Validation

Prepare for registration, entity validation, UEIs, representations and certifications, and renewals.

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Capability Statement & Marketing Workshop

Create a clear, government-focused capability statement and sharpen your public-sector marketing.

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Small Business Certifications: Understanding Your Options

Compare California SB/DVBE and federal programs including WOSB, SDVOSB/VOSB, HUBZone, and 8(a).

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Finding Opportunities & Understanding Solicitations

Search more effectively, break down solicitations, recognize compliance needs, and make bid/no-bid decisions.

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Free, practical support for businesses pursuing government contracts.