

Free Breakfast Networking Meeting/Workshop

REAL INFORMATION • REAL NETWORKING • REAL OPPORTUNITY

All meetings are free with no membership required. Together let's help local business grow and maybe do a little good along the way.

January 13, 2023 | Delicious Heights – BH

Welcome	If you would like to present an educational program or opportunity to be better known at a meeting or have a community event with opportunities for participation for inclusion in our weekly eblasts, please contact us for inclusion on the agenda.
Sponsor and host thank you	Meeting Sponsor: Jim Kwan / Ace Pension Solutions Meeting Host: Ralph Acquaviva / Delicious Heights
2023 Meeting Dates Sponsors Hosts (Sold out)	Jan 13 – Ace Pension Solutions at D Heights Feb 10 – Welcome to the Neighborhood at D Heights Mar 10 - BH Ed Foundation and BH Rotary Club Breakfast with the Mayor at BH Town Hall Apr 14 – Laurie Holsten Homes at D Heights May 12 - BH VFW Post 6259 at VFW Post 6259 June 9 – Diamond Hill Montessori School at D Heights <u>July & August summer break</u> Sept 8 - Smith Chiropractic Foundation at D Heights Oct 13 - BH Embassy Suites (pending confirmation) Nov 10 - BH YMCA at the Y Dec 8 – Goodman's at D Heights
Introductions	Please <u>briefly</u> introduce yourself and tell us your business name . Let us know if you are a new business in town!
Wrap – Up	6th 2022 Battle of the Bulbs presented by BHB&C & TAPinto: Paul Neuwirth & Bobbie Peer Thanks to these business sponsors: Taylor Rental, Laurie Holsten Homes, Grain & Cane, Delicious Heights, Goodman's Deli, GRA Architects, Investor's Bank, Happy Bee Homes, Nish Verma – Travel Advisor, Smith Chiropractic.
Presentation	2022 Year in Review - BHB&C Community Sponsored Events 8 <i>free</i> breakfast meetings in 5 locations, 2 <i>free</i> after hour socials, over 100-member eblasts, 2 nd annual Block Party, 6 th BH Battle of the bulbs, assisted w: Restaurant month, Fill A Basket & Family Fall Festival, booth at Winter Walk, launched a new website and "Think local first, please!" <i>free</i> directory, more to come in 2023

Presentation	Goals for 2023 – what’s ahead for BHB&C in 2023 10 free breakfast meetings, 3 free ‘Business after Business’ socials with speed networking, 3 rd annual Block Party, promote “Be Known” business directory in the community, 7 th annual Battle of the Bulbs
Presentation	BHB&C Email Analytics 2022 – 345 member emails/up 50 from last year, 103 email campaigns in 2022/meeting announcements and reminders, business sponsorship opportunities, information shared pertaining to businesses from local government, “Be Known Around Town” local event updates
Presentation	Think Local First, please! Program to promote the BHB&C website and our Be Known local directory, which now has over 50 local businesses signed up with <u>free</u> custom listings. Now we all need to push this out to our community.
Community Events and Opportunities to “Be Known”	Sponsoring and participating in local events helps you to get your name out there. If you have an event that involves the community or needs sponsorship, let BHB&C know! “Be Known Around Town” eblasts go out each week and are posted on the BHB&C website under the “In the News” tab . Deadline for inclusion is Monday by noon. • YMCA Coat and Food Drive • BHPD Coat Drive • YMCA Lunar New Year Festival
Berkeley Heights Town Website	Local business leaders can connect to www.berkeleyheights.gov to easily stay better informed. Sign up for free e-notices .
Table of Opportunity	Feel free to add your flyers for opportunities to get involved and “be known”. This is also a place for special offers from any local business or civic group (please , it is not a place for <u>business ads or cards</u>).
Free Drawing	SPECIAL THANKS to our season sponsors each offering \$25 gift cards for our 2023 meetings. Don from Goodman’s Laurie & Vinny from Laurie Holsten Homes Today: Jim Kwan - \$25 gift card. More are always welcome so jump in if you can.
Next Meeting	Feb 10 sponsored by Welcome to the Neighborhood at D Heights