Jim Conroy
President
Pursuit CDC (aka Empire State CDC)

James (Jim) J. Conroy, III serves as President at Pursuit CDC. In this role, Jim oversees SBA 504 lending operations for the company's three state territory of New York, New Jersey and Pennsylvania. Pursuit CDC manages an SBA 504 team of 21 loan officers and a portfolio of more than $1.3 billion.

Passionate about using SBA 504 to advance economic growth, Jim has worked diligently to advance the program since 1997. Jim is an industry thought leader who frequently advocates for the 504 program by presenting at and organizing events, including NADCO conferences. In addition to his role with Pursuit CDC, Jim is also Executive Vice President of affiliate Pursuit BDC, a mission based lender operating in New York since 1955 that provides term loans to small businesses and is a statewide leader in SBA 7(a) lending.

Jim has held board leadership roles in several economic development and small business focused organizations including the New York Small Business Development Center Advisory Board, the Rensselaer County Chamber of Commerce, and the Risk Management Association Upstate New York Chapter.

Jim received his B.A. from Siena College and his MBA from Rensselaer Polytechnic Institute. He is a veteran of the United States Marine Corps and served in Operations Desert Shield and Desert Storm.