Lawrence M. Harris, Vice President – Commercial Banking, Tompkins Bank

lharris@tompkinsfinancial.com

Lawrence Harris has 35 years of experience in the financial/banking industry. He specializes in commercial banking and all facets of banking relationship management including real estate and construction financing, providing working capital, equipment financing, and structuring financial transactions to support mergers and acquisitions. Mr. Harris also provides guidance on depository and cash management services, and client relationships with affiliate investment and insurance partners at Tompkins.

Mr. Harris possesses a Bachelor of Science – Management Science, from Binghamton University, and is an Honors Graduate from the Stonier Graduate School of Banking, Georgetown University.

Lawrence Harris resides in Endwell, NY with his wife Cynthia. He has two adult daughters Ashley and Lauren. His spare time is spent at family gatherings and traveling to the Caribbean. Mr. Harris also volunteers with community organizations both in the Binghamton and Syracuse, NY markets with a focus on helping and mentoring today's youth.