**Robert J. Williams,** has over 20 years of commercial real estate origination, underwriting and closing experience. During his career he has closed over $5 billion of commercial real estate loans across the United States with the majority of the loans being sold in the CMBS marketplace.

Bob spent 12 years in the Merrill Lynch Commercial Real Estate Conduit Group specializing in private client originations. As the regional head of the Midwest origination team, which included 3,000 financial advisors and 18 finance managers across 17 states, he originated, closed and sold $3.25 billion of securitized loans.

Bob joined the Royal Bank of Canada (RBC) in 2006 to manage originations for the East and Central South East regions and subsequently joined Johnson Capital in October of 2008 as a mortgage banker and DUS lender. In June of 2010 he became a Principal in the New York office for Johnson Capital, where he remained until January of 2014 when he joined KeyBank as a Mortgage Banker and Permanent Product Specialist for the North East region of KeyBanks' commercial mortgage group.

Graduate of the University of Buffalo with a BA in History.
Member of the 1982 Miami Hurricanes National Championship Baseball Team.
Played Professional Baseball with the Baltimore Orioles from 1985-1990