Hans W. Hardisty, MBA, CCIM
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PROFESSIONAL BACKGROUND



Hans W. Hardisty serves as a Managing Director with SVN Hardisty Commercial Realty and specializes in the purchase and sale of self-storage facilities across the tri-state area. Hardisty is a member of the NY Self-Storage Association (NYSSA), the National Self-Storage Association (SSA), a member of the New York State Commercial Association of REALTORS, a CCIM, and holds an MBA. Hardisty also has extensive development and management experience.

Since joining SVN, Hardisty has participated in the disposition of single properties from $900,000 to $27,000,000, development sites, buyer representation, joint ventures, and large portfolio sales of up to $90,000,000. In addition, he has served as an industry expert and consultant for large private and publicly traded companies (REITs) seeking to enter and/or grow within the self-storage industry. Moreover, he has teamed with multiple SVN members across the country as an in-house analytical resource. He has also invested in self-storage development projects both as a limited and general partner.

Prior to joining SVN, Hardisty worked for Herb Redl Properties as the Business Development Officer. This privately-held company purchases, develops, manages, and operates premium self-storage facilities and commercial properties across the Hudson Valley. Herb Redl Properties has holdings of 1,300,000 square feet, where Hardisty made big impacts in the commercial leasing department by closing 65 retail and office space leases in two years, and within the 13-facility self-storage portfolio, where he developed comprehensive feasibility and valuation proformas for expansion, development, and acquisition projects.

Hardisty earned his BA in Economics with Honors from Gettysburg College and an MBA Cum Laude with a focus on Real Estate and Entrepreneurship from The George Washington University. In between his studies, he worked two years as a Program Officer for an Economic Development Corporation in New York, NY and one year for the Empire State Economic Development Corporation. Hardisty grew up in the self-storage and real estate business and has taken on most of the countless tasks and efforts that arise from a landlord, developer, and manager's perspective.

Hans has served on the Hudson Valley Hospice Foundation Board of Trustees, The Bardavon 1869 Opera House Board of Directors, the Dutchess County Planning Board and currently serves on the Upstate New York CCIM Board of Directors. Hans and his family reside in The Hudson Valley, N.Y.