Great Falls Development Authority Career Opportunity
Loan Officer
7/24/20

We are growing! The Great Falls Development Authority (GFDA) is adding a new position to expand our team. GFDA is a regional public/private economic development organization that serves the 13-county urban/rural/tribal Great Falls Montana trade area. We are a certified Community Development Financial Institution. Our economic development efforts include business retention and expansion, business attraction, entrepreneurship, gap/bridge financing, brownfield redevelopment, talent attraction, and downtown/riverfront revitalization.

We host a Montana Small Business Development Center, Procurement Technical Assistance Center and Food & Ag Development Center and provide office space to the Montana Manufacturing Extension Center. We helped create and are partners in the Montana Defense Alliance, Great Falls Downtown Development Partnership, and Great Falls Tourism Alliance. We have $15.7 million in loan capital, and through our non-profit affiliate, High Plains Financial, we offer SBA 504 loans statewide. GFDA is the developer of the Great Falls AgriTech Park, a 1,000+ acre BNSF Premier-certified rail industrial park.

GFDA is a partnership comprised of a wide array of partners. These include Cascade County, the Great Falls Area Chamber of Commerce, NeighborWorks Great Falls, Great Falls Tourism, Great Falls International Airport, Great Falls Public Schools, the Little Shell Tribe of Chippewa Indians, Great Falls College Montana State University, the University of Providence, Business Improvement District, Central Montana Building Trades, Great Falls Homebuilders Association, NeighborWorks Great Falls, and over one hundred businesses in the region.

GFDA was the first economic development organization in the Rocky Mountain West to earn accreditation from the International Economic Development Council. We just earned a 2019 Gold Seal of Transparency from GuideStar. Our efforts have won awards from the National Association of Development Organizations, the International Economic Development Council, the National Brownfield Conference, the U.S. Small Business Administration, and the Montana Economic Developers Association.
We offer a positive teamwork environment, competitive salaries and benefits, professional development, flex and remote work, and advancement opportunities. We are an Equal Opportunity Employer.

**Great Falls & Montana’s Golden Triangle**

Great Falls Montana has been ranked as one of the best 100 cities to live in by Livability.com. We offer an exceptional quality of life, excellent schools and health care, affordable housing, and unparallel outdoor recreation opportunities. Live on the great falls of the Missouri River on the Rocky Mountain Front!

Here are some web sites that provide more information about Great Falls:

- Great Falls Development Authority [www.GrowGreatFallsMontana.org](http://www.GrowGreatFallsMontana.org)
- Great Falls Montana Tourism [www.VisitGreatFallsMontana.org](http://www.VisitGreatFallsMontana.org)
- Downtown Great Falls Partnership [www.ExploreDowntownGF.com](http://www.ExploreDowntownGF.com)
- Great Falls Relocation web site [www.LiveInGreatFalls.com](http://www.LiveInGreatFalls.com)
- Great Falls Public Schools [https://gfps.k12.mt.us](https://gfps.k12.mt.us)
- Great Falls Airport [www.flygtf.com](http://www.flygtf.com)
- Great Falls Homebuilders Association [www.hbagf.org](http://www.hbagf.org)
- Great Falls Tribune [www.greatfallstribune.com](http://www.greatfallstribune.com)
- KRTV Great Falls [www.krtv.com](http://www.krtv.com)
- Benefis Health System [www.benefis.org](http://www.benefis.org)
- Alluvion Health [https://alluvionhealth.org](https://alluvionhealth.org)
- Great Falls College MSU [www.gfcmsu.edu](http://www.gfcmsu.edu)
- University of Providence [www.uprovidence.edu](http://www.uprovidence.edu)
- Great Falls Talus Apartments [www.livetalus.com](http://www.livetalus.com)
Loan Officer

Economic Development & SBA 504
Community Development Financial Institution (CDFI)
Great Falls Montana Development Authority

Experienced, self-motivated commercial loan officer sought for three-person lending team within 16-person nonprofit economic development Community Development Financial Institution. Help us to continue to grow our gap and bridge financing efforts to support entrepreneurs, businesses, developers and non-profit organizations throughout the Great Falls trade area and across Montana. Responsible for working with borrowers and bank/credit union lending partners to structure deals, underwrite loans, manage our loan portfolio, market our loan products and development services, and maintain excellent relationships with clients and financing partners. Requires the ability to work with a diverse clientele, banks, and partners to structure often complex financing for businesses, real estate projects and non-profits. Minimum of 5 years of experience in commercial lending, economic development or the CDFI industry, and BA or equivalent additional experience. Requires the ability to maintain accurate records, work with a wide variety of clients and bank partners, and excellent computer and communication skills. Must be detail-oriented and organized with the flexibility to help achieve our overall team mission. Experience with EDA, USDA, CDFI, EPA and/or SBA 504 loans a plus. Live on the Missouri River along the Rocky Mountain Front and work with a great team! Salary range $55,000-65,000+ with excellent benefits, professional development, growth opportunities, and flex-time work environment. EOE. Cover letter and resume to Brett Doney, President, BDoney@GrowGreatFalls.org. Open until we find a great candidate.