



## **Great Falls Montana Development Authority New Career Opportunity**

9/12/22

We are growing! The Great Falls Development Authority (GFDA) is a regional public/private economic development organization that serves the 13-county urban/rural/tribal Great Falls Montana trade area. We are a certified Community Development Financial Institution, formed as a Montana nonprofit corporation with charitable 501 (c) 3 status. Our economic development efforts include business retention and expansion, business attraction, entrepreneurship, gap/bridge financing, brownfield redevelopment, talent attraction, and downtown/riverfront revitalization.

We have built an exceptional 17-member full time professional economic development team and are now adding a new 18<sup>th</sup> position. We host a Montana Small Business Development Center, Procurement Technical Assistance Center and Food & Ag Development Center and provide office space to the Montana Manufacturing Extension Center. We helped create and are partners in the Montana Defense Alliance, Great Falls Downtown Development Partnership, and Great Falls Tourism Alliance. We have \$22 million in loan capital, and through our non-profit affiliate, High Plains Financial, we offer SBA 504 loans statewide. GFDA is the developer of the Great Falls AgriTech Park, a 1,000+ acre BNSF Premier-certified rail industrial park.

GFDA is a partnership comprised of a wide array of partners. These include Cascade County, the Great Falls Area Chamber of Commerce, NeighborWorks Great Falls, Great Falls Tourism, Great Falls International Airport, Great Falls Public Schools, the Little Shell Tribe of Chippewa Indians, Great Falls College Montana State University, the University of Providence, Great Falls Business Improvement District, Central Montana Building Trades, Great Falls Homebuilders Association, and over one hundred fifty businesses in the region.

GFDA was the first economic development organization in the Rocky Mountain West to earn accreditation from the International Economic Development Council. We continue to earn the Platinum Seal of Transparency from Candid/GuideStar. Our efforts have won awards from the National Association of Development Organizations, the International Economic Development Council, the National Brownfield Conference, the U.S. Small Business Administration, and the Montana Economic Developers Association.

We offer a positive teamwork environment, competitive salaries and benefits, professional development, flex and remote work, and advancement opportunities. We are proud to be an Equal Opportunity Employer.

## **Great Falls & Montana's Golden Triangle**

Great Falls Montana has been ranked as one of the best 100 cities to live in by Livability.com. We're ranked 4<sup>th</sup> best market in the nation for first-time homebuyers. We offer an exceptional quality of life, excellent schools and health care, affordable housing, and unparalleled outdoor recreation opportunities. Our cost of living is 89.5% of the national average, making us one of the most affordable communities in Montana. Live on the great falls of the Missouri River on the Rocky Mountain Front!

Here are some web sites that provide more information about Great Falls:

Great Falls Development Authority	<a href="http://www.GrowGreatFallsMontana.org">www.GrowGreatFallsMontana.org</a>
Great Falls Relocation	<a href="http://www.LiveInGreatFalls.com">www.LiveInGreatFalls.com</a>
Great Falls Montana Tourism	<a href="http://www.VisitGreatFallsMontana.org">www.VisitGreatFallsMontana.org</a>
Downtown Great Falls Partnership	<a href="http://www.ExploreDowntownGF.com">www.ExploreDowntownGF.com</a>
Great Falls Public Schools	<a href="https://gfps.k12.mt.us">https://gfps.k12.mt.us</a>
Great Falls Airport	<a href="http://www.flygtf.com">www.flygtf.com</a>
Great Falls Homebuilders Association	<a href="http://www.hbagf.org">www.hbagf.org</a>
Great Falls Tribune	<a href="http://www.greatfallstribune.com">www.greatfallstribune.com</a>
KRTV Great Falls	<a href="http://www.krtv.com">www.krtv.com</a>
Benefis Health System	<a href="http://www.benefis.org">www.benefis.org</a>
Alluvion Health	<a href="https://alluvionhealth.org">https://alluvionhealth.org</a>
Great Falls College MSU	<a href="http://www.gfcmsu.edu">www.gfcmsu.edu</a>
University of Providence	<a href="http://www.uprovidence.edu">www.uprovidence.edu</a>
Great Falls Talus Apartments	<a href="http://www.livetalus.com">www.livetalus.com</a>

## **Business Development Officer**

Food and Agricultural Processing Industry Specialist

*Great Falls Montana Development Authority*

Dynamic, self-motivated professional sought to join our passionate, creative, fast-paced, results-driven economic development team. Help us to attract food, ag and bio-processing companies to invest in new facilities in our region, and to attract reinvestment from existing companies. We're looking for natural salesperson who thrives on reaching out and meeting new people. This is a Business Attraction Specialist focused on expanding food/beverage/ingredient/bioscience businesses in the Great Falls Montana Region. Experience in supply chain management for food/ingredient/beverage/bioscience manufacturing and/or sales experience, and cold calling would be helpful but not required. We require someone who likes reaching out to new people, asking questions, learning, and working hard. Involves identifying potential companies to target for attraction, developing compelling business cases and proposals, developing relationships with target companies, and securing their commitment to invest in new facilities. Also involves strengthening relationships with existing companies in our region, providing services to existing businesses, and securing reinvestment to expand facilities. Requires excellent writing, computer, and communication skills. Live in the Great Falls area on the Missouri River along the Rocky Mountain Front and work with a great team! Salary range \$55,000-65,000 with excellent benefits, professional development, growth opportunities, and flexible work environment. This position requires candidates to live in or relocate to the Great Falls Montana region. EOE. Cover letter and resume to Brett Doney, President/CEO, BDoney@GrowGreatFalls.org. Open until we find a great candidate.