



A Proven Approach

PERFORMANCE. PRESENCE. PRIDE.

# “Keys to Negotiating Better Software and Software-as-a-Service Agreements” Seminar

## DAILY AGENDA

### WEDNESDAY, OCTOBER 16, 2019

- **8:15 - 9:00 am** – *Registration & Complimentary Breakfast Buffet*
  - Hotel Location: Chelsea Tower; Condesa Room 3
- **9:00 am - 12:00 pm** – *Module 1*
  - Hotel Location: Chelsea Tower; Condesa Room 4
- **12:00 - 1:00 pm** – *Complimentary Lunch*
  - Hotel Location: Chelsea Tower; Condesa Room 3
- **1:00 - 4:00 pm** – *Module 2*
  - Hotel Location: Chelsea Tower; Condesa Room 4

### THURSDAY, OCTOBER 17, 2019

- **8:15 - 9:00 am** – *Registration & Complimentary Breakfast Buffet*
  - Hotel Location: Chelsea Tower; Condesa Room 3
- **9:00 am - 12:00 pm** – *Module 3*
  - Hotel Location: Chelsea Tower; Condesa Room 4
- **12:00 - 1:30 pm** – *Lunch (On your own)*
- **1:30 - 4:30 pm** – *Module 4*
  - Hotel Location: Chelsea Tower; Condesa Room 4

### FRIDAY, OCTOBER 18, 2019

- **8:00 - 8:30 am** – *Registration & Complimentary Breakfast Buffet*
  - Hotel Location: Chelsea Tower; Condesa Room 3
- **8:30 - 11:30 am** – *Module 5*
  - Hotel Location: Chelsea Tower; Condesa Room 4
- **11:30 am** – *Seminar Adjourns*