

# NEW VEHICLES.

## TAILORED TO YOUR BUDGET.



### REFRESH & SAVE.

Transition your department to new vehicles within your current budget. With predictable fleet expenses and by staying under budget, you'll be able to generate more funds for other services.



### LOCAL DEDICATION.

As an expert in government fleet operations, your local Enterprise Fleet specialist will break down your current fleet and show you how much you can save on an annual basis.



### TOP TO BOTTOM SERVICE.

From management and telematics to maintenance and fuel, we'll take care of it all. We'll even help you track and report on all your vehicle data.

# ENTERPRISE FLEET MANAGEMENT APPROACH



**We know what it takes to run a fleet backwards and forwards.  
Let us help you run yours for less.**

How we'll do it: After analyzing your fleet, we'll develop a replacement strategy and schedule designed to drive down your total costs. We take a number of factors into consideration when making our replacement recommendations, such as age of the vehicle, current odometer reading, average maintenance spend, current fuel economy and estimated resale value. We'll look at the total cost to hold each vehicle and make recommendations based on the most cost-effective time to replace and upgrade a vehicle.



**IDENTIFY**  
your vehicles



**SAVE**  
with fleet financing



**TRACK**  
cost-efficiency

## FLEET MANAGEMENT SERVICES PROVIDED BY LOCAL ACCOUNT TEAM:

- » Benefit from Enterprise's vehicle expertise to replace aged vehicles and reduce your department's overall operating costs.
- » Gain working relationships with all major manufacturers to find incentives to order at the lowest possible cost.
- » Customize and upfit vehicles to be ready upon delivery.

## DISPOSAL OF AGED INVENTORY:

- » Plan and coordinate the best time to sell with dedicated resale professionals.
- » Receive optimal exposure through multiple resale channels to receive the best possible resale price.

## ADDITIONAL SERVICES:

- » Flexible and easy fuel tracking methods to control driver expenses.
- » State of the art website provides visibility into costs, reports, and any areas of concern.
- » Budget accurately.
- » Gain access to 24/7 roadside assistance.
- » Use Enterprise's master technicians to negotiate repairs with a fixed maintenance program.



Ask your local Enterprise Fleet Team for a free fleet analysis.

