

1 How can we know the prices you have compares do our local tenders?

Using historical aggregate price data collected by system, AMI RockChain™ has provided a not-to-exceed price (NEP) list for standard aggregate materials, which will be updated every 6-months as more pricing data is added. The current price list can be sent upon request and is available through the RockChain™ platform.

Once a User (e.g., municipality, township, county) makes a request for material(s), the price from the NEP list is automatically applied, and a quote is provided to the User. The request is reviewed for authenticity, and then RockChain™ networks all local suppliers and transportation providers to determine the optimum solution.

2 Does a bidder need to be a member of RockChain to submit an offer? If yes, is there an annual fee? If yes, what is the fee?

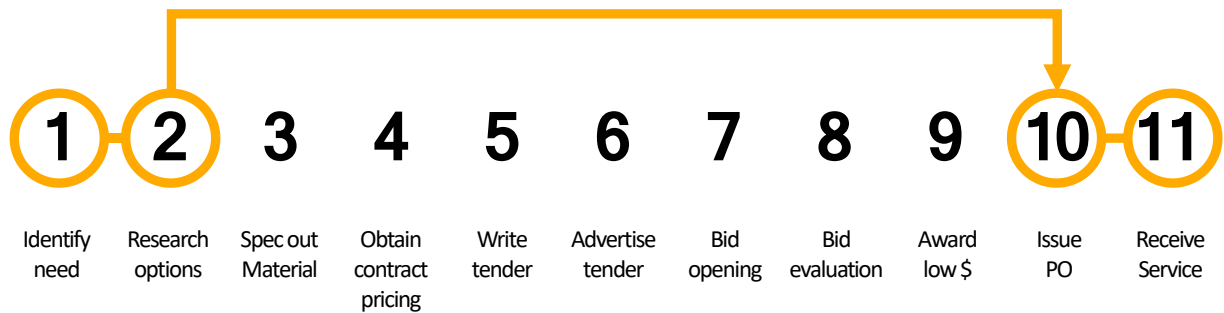
Bidders (e.g., aggregate suppliers, transportation providers) are not required to have RockChain™ accounts, as they are automatically added to the system. There are no annual fees for bidders that only use RockChain™ as a bidder.

3 Is there a listing of suppliers we can access?

Once a User is registered with RockChain™, they have access and benefit from AMI RockChain's extensive supplier network. RockChain™ is designed to connect with all suppliers in any region, and as it is powered by TerraMaps™, which has all government registered and active pits in the system.

4 Please describe in more detail how Canoe Procurement has already pre-tendered for aggregates?

Canoe Procurement in partnership with the other provincial representatives, participated in issuing a Request for Proposal (RFP) for Aggregate Supply with Related Services on September 9, 2020. AMI RockChain™ was the successful proponent, and our proposal included a NEP list for various aggregate materials based on regions. Canoe has covered steps 1 through 9 (refer to schematic below) on behalf of their members as an outcome of the RFP process. All that remains is for a User to post a request for aggregates on RockChain™.



5 Do we commit to an annual contract with Canoe Procurement or RockChain? Would we have a set price list?

AMI RockChain™ is offering the Municipal Group Buying Program for Aggregates in partnership with Canoe, for 3-years with an option for Canoe Procurement of Canada to extend the term for up to 2-years and all Canoe members are part of the program. Users (e.g., municipality, township, county) can register for an annual subscription to the RockChain™ platform online. Through the Canoe Procurement program, Users receive a discount on their subscription, and this allows for unlimited bid requests for aggregates, as well as on-demand support for annual budgeting purposes.

AMI RockChain™ has provided a not-to-exceed price (NEP) list for standard aggregate materials that is available upon request and is available through the RockChain™ platform.

6 We are in a remote location, can AMI RockChain support our area?

Yes, AMI RockChain™ is integrated with TerraMaps' comprehensive database of registered pits (public and private) allowing AMI RockChain™ to support all areas of the province, regardless of their location.

7 I'm hearing it's free for bidders to bid, and annual fee's are paid by the buyer. Correct?

Bidders (e.g., aggregate suppliers, transportation providers) can bid through RockChain™ at no cost. Users pay an annual fee for RockChain™ and have unlimited bid requests.

8 Could we have a sample of the pricing to compare with our current direct sourcing, or could you elaborate how beneficial it would be, in dollar or delivery/quality terms?

The not-to-exceed price (NEP) list for various aggregate materials is available upon request. Every request for material made in the RockChain™ platform by a User results in an immediate

networking of the market to come up the optimal pricing for aggregates. The optimal price for material is protected by the NEP list.

The benefits of the Municipal Group Buying Program for Aggregates offered by AMI RockChain™ include:

- Internal cost and time saved by eliminating the need for individual tenders for aggregates by simply posting the requested material and quantity on RockChain™
- Increased purchasing power due to access to our large database of supplier and transportation provider (suppliers search can range from 50 to 200 km radius based on User preference), resulting in more competitive pricing with limited outreach
- Reduced risks associated material quality and delivery through its operational excellence program
- Support for annual budget programs, by providing accurate and guaranteed material prices

9 We have a company that owns pretty much all pits in our province. How can you compare to them? Is there a way that we can see if they are part of your suppliers?

AMI RockChain™ integrates TerraMaps' comprehensive database of all registered pits (public and private) allowing RockChain™ to support all areas of the province. Our delivery solutions networks transportation providers in addition to pit suppliers in the region for a more competitive combined price. Upon User request, AMI RockChain™ will provide a summary of all networked suppliers and transportation providers for any transaction to demonstrate to extent and thoroughness of its solutions.

10 Securing crushing services is another service offered?

Yes, crushing services is value-add aspect of the program. We can arrange and secure crushing services for any projects requiring customized product and specifications.

11 What assistance if any does Canoe Procurement or RockChain provide when inferior quality product is provided?

The RockChain™ has access to laboratory services in all areas and checks material quality for every networked solution prior to delivery. AMI RockChain will provide one sieve test per 5000 tonnes of delivered material. Any testing requirements exceeding one sieve test per 5000 tonnes or speciality testing (e.g., Proctor, Aderberg, LA Abrasion) will be negotiated prior to production and/or delivery. across the country.

To ensure operational excellence, AMI RockChain will verify all orders to reduce the risks associated material quality and delivery. Each User request is subject to this level of protection during execution of the order.

12 Is there any support regarding delivery logistics?

AMI RockChain's operational excellence program provides support on every delivery. Users who seek only logistic solutions can still benefit from the RockChain™ platform.

13 Can access your services for delivery only?

Correct. Users who seek only logistic solutions can still benefit from the RockChain™ platform.

14 We typically award a contract early in the year for projects that begin in spring or thereabouts. Are we already committed for 2021. How could we approach this for 2022?

We can help Users reliably plan for their upcoming project in 2022 and assess their need for aggregates using the RockChain™ platform. One of the many advantages of AMI RockChain™ is that we can support Users by providing realistic pricing that are achievable in subsequent year.

15 Can our contractors use this program also?

Contractors are not a part of the Canoe Aggregates program directly. This program is available to MASH sector and not for profit agencies only, in accordance with public procurement legislation such as the Canadian Free Trade Agreement. Private entities are not permitted to leverage publicly tendered contracts.

Contractors interested in participating in the Canoe Municipal Group Buying Program for Aggregates should contact AMI RockChain™ to verify that they are part of the sourcing network, as a supplier or transportation provider.

16 Is our pricing different with each order?

The NEP list is the ultimate price insurance for any transaction. However, every order is networked to ensure that optimum pricing is achieved below the NEP list.

17 If [Users] don't pay [for the RockChain™ platform], then how does Rock Chain earn income?

As mentioned above, bidders are enrolled into the RockChain™ system automatically and for free. Users pay an annual subscription fee for unlimited requests and back-office support. Transactions include a modest administrative fee in every networked and optimized solution that is outweighed by the purchasing power gain by Users and the competitive outreach of the extensive RockChain™ process.

18 Do you also sell winter sand?

Yes, we sell winter sand. We also sell:

- Gravel – Crushed, Washed, Screened, Pit Run
- Sand – Bedding
- Sand (Winter) – Road Sand
- Rip Rap – Class 1M, Class 1, Class 2, Class 3
- Ballast – Sub, Main, Other
- Clay – Fill
- Landscape – Topsoil
- Recycled – Concrete, Asphalt

*If there is a supplier with the material, then we sell it.

19 Can RockChain help with disposal of surplus material?

Absolutely! Users can benefit from the resale of surplus material after a project using the RockChain™ platform. It is as simple as:

- Drop a pin
- List the materials available
- List the prices
- Receive alerts when there are bids in the area pertinent to you