



October 28, 2025

The business climate of the U.S. remains dynamic, and Eaton's Electrical Sector-Americas (ES-A) organization continues to respond to supply chain challenges and trade policy changes. Although Eaton has taken—and will continue to take—mitigating actions to reduce these impacts, it is necessary to implement a price increase. This change will be effective Friday, December 19, 2025.

This price action will impact select ES-A products by an average of 2-4% with some products receiving higher, lower or no increase. Price adjustment rates vary by product type and apply to all customer categories, including OEM, retail, end-users, contractors, and distributors.

Updated discount schedules and a searchable PDF file of the Price and Availability Digest (PAD) will be available via MyEaton on Eaton.com by Friday, November 21, 2025.

Key details around this adjustment include:

- Changes will be implemented through list price and multiplier changes;
- Eaton reserves the right to limit orders at the pre-adjusted price to typical historic volumes;
- Eaton reserves the right to apply increases to aged, unreleased backlog that does not reflect the pricing levels effective as of December 19, 2025; and
- Please refer to Selling Policy 25-000 or your local Eaton sales representative for more details.

Additionally, Eaton's Engineering Services and Systems (EESS) business is implementing a 4% average price increase on all labor rates effective December 19, 2025. Quotes issued prior to that date, unless expired, will be honored at quoted prices. Quotes issued on or after November 19th, 2025 will be subject to this increase.

We appreciate your understanding and partnership as we continue to navigate an evolving business climate. If you have questions, please reach out to your local Eaton sales team.

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