



## ***From the Desk of EGSA International Trade Committee Chair, David Vennie***

The International Trade Committee will continue its great emphasis on fostering a think tank for our members who are looking to grow their businesses outside the borders of the U.S. This includes a global market update, a focused discussion into one particular area of the world, and an expert in an area that can help companies drive action to getting your company set up to sell internationally.

For the Albuquerque meeting, as always we will kick off our meeting with an ice breaker so the entire group gets to know each other, have some fun and get the energy levels up after the luncheon.

For the first 45 minutes, we will provide a brief overview of the global market, who is up and who is down and where the best places are currently to spend your money and time. Global activity as a whole is up right now, and we should be focusing on the countries where additional business opportunities may be.

The Committee will break out into teams and each team will compile a list of what they agree are the best trade shows around the world for the electric power industry. The teams will submit their list of trade shows and the group will have discussions around and agree which ones would be the best return for the EGSA group. We will share that list with the rest of the organization and discuss how EGSA may be able to participate in these trade-shows.

We will also discuss topics for the 2018 Fall Conference and vote on a new committee Secretary. This is an excellent opportunity for you to contribute back to the organization. Join us in Albuquerque at the International Trade Committee, where you are certain to learn more about what is going on around the world and attain some knowledge to take back to your respective companies to share. In the worst case scenario we guarantee a great time.

Regards,

David Vennie, Worldwide Power Products  
2018 International Trade Committee Chair