

Save \$400 on eCLTC tuition!

**YOUR
SPECIAL
RATE:**

\$880

Earn the No. 1 Designation in the Long-Term Care Industry

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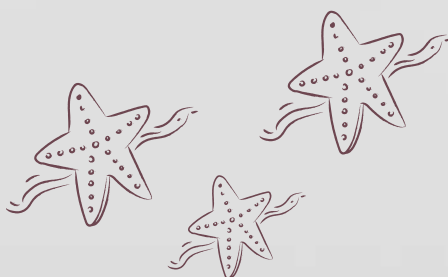
What is eCLTC?

eCLTC is an alternative to attending the live Master Class and includes 24 online learning modules designed to help students prepare for the exam.

Here's what you will learn:

- The exclusive CLTC philosophy of how to engage clients in a discussion about long-term care that completely eliminates the debilitating objections that your current presentation creates.
- How to create a plan to protect your client's family from the emotional, physical and financial consequences of providing long-term care.
- How to position long-term care insurance as an essential tool that funds the plan.
- How to overcome every financing objection, including: self-funding (with an emphasis on the affluent), Medicare, Medicaid, and the VA.
- Selling scenarios and case studies that give you the tools you need to immediately increase production.

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MORE INFO



For CLTC questions, contact
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