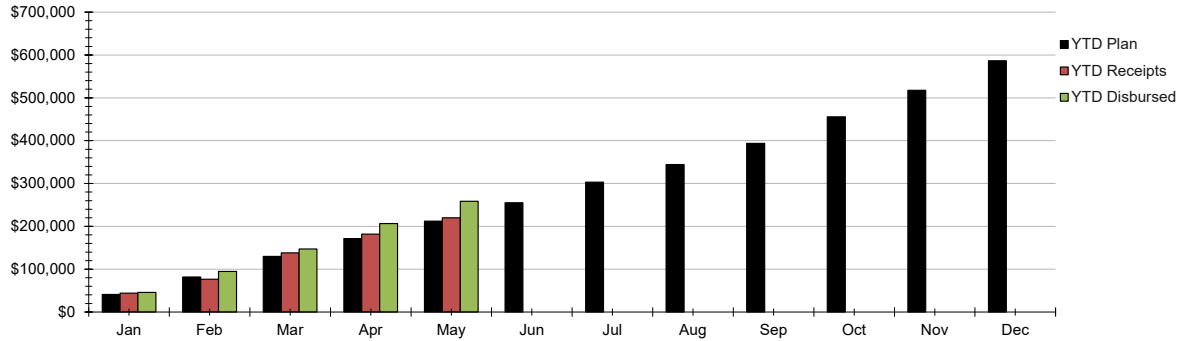


Spending Plan for Ministry



MONTHLY SUMMARY

05/31/24

	May		Variance	Year-to-Date		2024 Mission Plan	Variance	Remaining full year budget
	Actual	Plan		Actual	Plan			
Income								
Total 31 - Regular Offering	\$ 31,102	\$ 40,417	\$ (9,314)	\$ 181,498	\$ 202,083	\$ 485,000	\$ (20,585)	\$ 282,917
Total 32 - Other Receipts	\$ 7,170	\$ 561	\$ 6,608	\$ 38,621	\$ 10,147	\$ 101,367	\$ 28,474	\$ 91,221
Total Income	\$ 38,272	\$ 40,978	\$ (2,706)	\$ 220,119	\$ 212,230	\$586,367	\$ 7,889	\$ 374,137
Expenses								
Total 41 - Salaries & Benefits	\$ 34,223	\$ 29,026	\$ (5,197)	\$ 159,714	\$ 146,628	\$ 349,807	\$ (13,086)	\$ 203,179
Total 42 - Worship & Music	\$ 716	\$ 573	\$ (143)	\$ 3,323	\$ 2,635	\$ 6,186	\$ (688)	\$ 3,551
Total 43 - Faith Formation	\$ 1,260	\$ 2,548	\$ 1,289	\$ 2,800	\$ 5,505	\$ 12,000	\$ 2,704	\$ 6,495
Total 45 - Outreach & Evangelism	\$ 442	\$ 375	\$ (67)	\$ 2,158	\$ 3,380	\$ 7,790	\$ 1,222	\$ 4,410
Total 46 - Social Ministries	\$ 1,258	\$ 1,258	\$ -	\$ 8,792	\$ 9,417	\$ 20,200	\$ 625	\$ 10,783
Total 48 - Parish Administration	\$ 836	\$ 1,048	\$ 212	\$ 4,192	\$ 5,490	\$ 13,075	\$ 1,297	\$ 7,585
Total 49 - Facilities	\$ 5,576	\$ 5,112	\$ (464)	\$ 29,443	\$ 30,927	\$ 67,583	\$ 1,484	\$ 36,656
Total 52 - Council Administration	\$ 4,129	\$ 4,167	\$ 38	\$ 23,134	\$ 21,183	\$ 53,550	\$ (1,951)	\$ 32,367
Total 53 - Finance Administration	\$ 2,768	\$ 3,504	\$ 737	\$ 22,647	\$ 25,086	\$ 58,699	\$ 2,439	\$ 33,613
Total 54 - Personnel Admin/Supply Personnel	\$ 559	\$ 589	\$ 30	\$ 2,235	\$ 3,262	\$ 7,616	\$ 1,027	\$ 4,354
Total Expenses	\$ 51,766	\$ 48,200	\$ (3,566)	\$ 258,439	\$ 253,512	\$596,507	\$ (4,927)	\$ 342,995
Net Income	\$ (13,494)	\$ (7,222)	\$ (6,272)	(\$38,320)	(\$41,282)	(\$10,139)	\$ 2,962	\$ 31,143
Retained Earnings Adjustment						\$0		
Adjusted Net Income						\$ (10,139)		

-							
Budget vs. Actuals: Mission Plan 2024 - FY24 P&L							
May 2024							
	May 2024			Total Year to Date			
	Actual	Budget	Budget	Actual	Budget	Budget	Full Year Budget
Income							
Billable Expense Income							
Total Receipts							
Regular Offering							
3110 Regular Offering	31,102.43	40,416.67	76.95%	181,498.09	202,083.35	89.81%	485,000.00
Total Regular Offering	\$ 31,102.43	\$ 40,416.67	76.95%	\$ 181,498.09	\$ 202,083.35	89.81%	\$ 485,000.00
Other Receipts							
3140 Building User Fees				500.00	1,100.00	45.45%	2,734.00
3510 Interest on Investments	1,617.73	6.00	26962.17%	3,344.75	30.00	11149.17%	72.00
3530 Townsend Endowment Income				17,119.00	0.00		0.00
3540 HTL Endowment Income	5,279.00			5,279.00	0.00		6,078.93
3710 LCM Organization Contributions				5,573.50	7,040.50	79.16%	21,694.50
3810 Misc. Receipts	98.00	155.25	63.12%	3,604.40	776.25	464.33%	66,787.89
3820 Summer Day Camp Receipts	175.00	400.00	43.75%	3,200.00	1,200.00	266.67%	4,000.00
Total 32 - Other Receipts	\$ 7,169.73	\$ 561.25	1277.46%	\$ 38,620.65	\$ 10,146.75	380.62%	\$ 101,367.32
Total Total Receipts	\$ 38,272.16	\$ 40,977.92	93.40%	\$ 220,118.74	\$ 212,230.10	103.72%	\$ 586,367.32
Total Income	\$ 38,272.16	\$ 40,977.92	93.40%	\$ 220,118.74	\$ 212,230.10	103.72%	\$ 586,367.32
Expenses							
42 - Worship & Music							
4230 Music		114.33	0.00%	462.35	342.99	134.80%	686.00
4232 Supplies & Services	344.63	166.67	206.77%	1,374.75	833.31	164.97%	2,000.00
4243 Worship & Music Contractors	250.00	250.00	100.00%	1,230.40	1,250.00	98.43%	3,000.00
4576 Hospitality	121.23	41.67	290.93%	255.23	208.35	122.50%	500.00
Total 42 - Worship & Music	\$ 715.86	\$ 572.67	125.00%	\$ 3,322.73	\$ 2,634.65	126.12%	\$ 6,186.00
43 - Faith Formation							
4310 Sunday School	73.31	66.67	109.96%	112.29	333.35	33.69%	800.00
4320 Summer Day Camp	1,081.75	1,240.00	87.24%	2,065.00	2,380.00	86.76%	6,200.00
4325 Faith Formation				252.00	350.00	72.00%	700.00
4350 Confirmation Ministry				0.00	333.00	0.00%	1,000.00
4355 Children's Ministry				93.71	0.00		0.00
4370 Library Expenses/Granny Mac's Porch				0.00	300.00	0.00%	500.00
4385 Young Professionals	104.63	100.00	104.63%	166.97	500.00	33.39%	1,200.00
4395 Congregation Retreat		1,100.00	0.00%	0.00	1,141.67	0.00%	1,100.00
4399 Faith Formation Assistant		0.00		0.00	0.00		0.00

4410 Youth Ministry		41.67		110.29	166.68	66.17%	500.00
Total 43 - Faith Formation	\$ 1,259.69	\$ 2,548.34	49.43%	\$ 2,800.26	\$ 5,504.70	50.87%	\$ 12,000.00
45 - Outreach & Evangelism							
4375 Living Lutheran					0.00		0.00
4505 Global Outreach				0.00	375.00	0.00%	1,500.00
4515 Reconciling in Christ	275.03			325.03	130.00	250.02%	790.00
4520 Sing for Joy Radio Sponsorship(WCPE)				1,000.00	1,000.00	100.00%	1,000.00
4550 Senior Adults				0.00	0.00		0.00
4655 Community Outreach		208.33	0.00%	0.00	1,041.65	0.00%	2,500.00
4656 Missionary Support	166.67	166.67	100.00%	833.35	833.35	100.00%	2,000.00
4662 One Wake				0.00	0.00		0.00
4666 St. Olaf for Sing for Joy				0.00	0.00		0.00
Total 45 - Out Reach & Evangelism	\$ 441.70	\$ 375.00	117.79%	\$ 2,158.38	\$ 3,380.00	63.86%	\$ 7,790.00
46 - Social Ministries							
4580 Disaster Relief				0.00	0.00		0.00
4615 Meals on Wheels	300.00	300.00	100.00%	600.00	600.00	100.00%	1,200.00
4625 Interfaith Food Shuttle				300.00	300.00	100.00%	300.00
4635 Urban Ministries of NC				2,250.00	2,250.00	100.00%	4,500.00
4650 Families Together	958.33	958.33	100.00%	4,791.69	4,791.69	100.00%	11,500.00
4658 Community Peace Concerns				50.00	400.00	12.50%	800.00
4659 Habitat for Humanity				200.00	200.00	100.00%	200.00
4660 Social Ministry Dis. Fund				0.00	275.00	0.00%	1,100.00
4663 Lutheran Services Carolinas				200.00	200.00	100.00%	200.00
4664 Filling in Gaps				400.00	400.00	100.00%	400.00
4668 TBD Future				0.00	0.00		-
Total 46 - Social Ministries	\$ 1,258.33	\$ 1,258.33	100.00%	\$ 8,791.69	\$ 9,416.69	93.36%	\$ 20,200.00
47 - Campus Ministry							
4661 Support for Seminarians				0.00	0.00		0.00
4735 Annual payment to LCM Trust				0.00	0.00		0.00
Total 47 - Campus Ministry	\$ 0.00	\$ 0.00		\$ 0.00	\$ 0.00		\$ 0.00
48 - Parish Administration							
4235 Copyright Fees				0.00	250.00	0.00%	500.00
4535 Archives & History				0.00	0.00		0.00
4820 Office Supplies	118.78	112.50	105.58%	255.86	562.50	45.49%	1,350.00
4840 Postage		43.75	0.00%	145.85	218.75	66.67%	525.00
4849 Office Equipment Lease	461.22	500.00	92.24%	2,306.10	2,500.00	92.24%	6,000.00
4860 Commercial Printing	96.60	100.00	96.60%	575.53	500.00	115.11%	1,200.00
4865 Computer Service/Software	159.69	250.00	63.88%	890.87	1,250.00	71.27%	3,000.00
4872 Misc. Parish Expenses/Celebrations		41.67	0.00%	18.11	208.35	8.69%	500.00
4899 Contract Administrative Support				0.00	0.00		\$ 0.00

Total 48 - Parish Administration	\$ 836.29	\$ 1,047.92	79.80%	\$ 4,192.32	\$ 5,489.60	76.37%	\$ 13,075.00
49 - Facilities							
4911 Lawn Maintenance	125.15	75.00	166.87%	162.04	3,365.00	4.82%	4,065.00
4915 Telephone & Internet	373.88	375.00	99.70%	1,705.43	1,875.00	90.96%	4,500.00
4920 Natural Gas	125.06	137.19	91.16%	1,525.20	1,858.53	82.06%	2,232.69
4921 Electric	1,601.28	1,557.59	102.80%	10,877.80	9,074.68	119.87%	21,000.00
4923 Water	307.68	277.30	110.96%	1,598.33	1,304.20	122.55%	3,505.42
4941 Bldg. & Equipment Repairs	1,376.40	1,023.33	134.50%	5,241.21	5,116.65	102.43%	12,280.00
4942 Capital Improvements	1,666.67	1,666.67	100.00%	8,333.35	8,333.35	100.00%	20,000.00
Total 49 - Facilities	\$ 5,576.12	\$ 5,112.08	109.08%	\$ 29,443.36	\$ 30,927.41	95.20%	\$ 67,583.11
52 - Council Administration							
4610 Synocical Apportionment	3,957.50	4,166.67	94.98%	20,262.99	20,833.35	97.26%	50,000.00
5210 Council Expenses				2,700.00	150.00	1800.00%	2,950.00
5220 Synod/Conference Meeting	171.00			171.00	200.00	85.50%	600.00
Total 52 - Council Administration	\$ 4,128.50	\$ 4,166.67	99.08%	\$ 23,133.99	\$ 21,183.35	109.21%	\$ 53,550.00
53 - Finance Administration							
4800 PT Accounting Assistant	667.00	667.00	100.00%	3,335.00	3,335.00	100.00%	8,004.00
5320 Finance Admin Fees & Software	341.88	482.41	70.87%	2,813.74	2,846.54	98.85%	5,292.18
5370 All Reg. Insurance (includes Rental)	1,759.00	2,355.00	74.69%	16,498.00	14,194.50	116.23%	21,853.25
5330 Loan Payment Principal Both (use 2305)					4,710.00		23,550.00
Total 53 - Finance Administration	\$ 2,767.88	\$ 3,504.41	78.98%	\$ 22,646.74	\$ 25,086.04	90.28%	\$ 58,699.43
54 - Personnel Administration							
5410 Compliance Training	39.00			39.00	0.00		120.00
5420 Personnel Hiring Costs		100.00	0.00%	0.00	200.00	0.00%	400.00
Total 54 - Personnel Administration	\$ 39.00	\$ 100.00	39.00%	\$ 39.00	\$ 200.00	19.50%	\$ 520.00
4197 Supply Pastor/Honorarium				431.20	250.00	172.48%	\$ 250.00
4360 Nursery Contracted	\$ 520.00	\$ 489.00	106.34%	1,765.00	2,811.75	62.77%	\$ 6,846.00
Total 41 Contracted and Supply Personnel	\$ 520.00	\$ 489.00	106.34%	2,196.20	3,061.75	71.73%	\$ 7,096.00
Salaries							
4110 Pastor Salary							
4190 Visitation Pastor Salary							
4205 Choir Director Salary							
4225 SonRise Director							
4407 Faith Formation Minister							
4716 Campus/Associate Pastor Salary							
4810 Office Manager Salary							
4817 PT Admin Assistant Salary							
4835 Maintenance Technician Salary							
Total Salaries	\$ 22,737.75	\$ 18,096.50	125.65%	\$ 104,064.50	\$ 90,482.50	115.01%	\$ 217,158.00
Salaries (Benefits)							

A - Pastoral Benefits							
4120 Pastor Housing Allowance							
4150 Pastor Pension/Ins/Benefit							
4155 Pastor's Auto Allowance							
4160 Pastor Continuing Ed.							
4165 Pastor's Mobile Phone Allow.							
4166 Pastor Supplies Allowance							
4195 Visitation Pastor FICA							
4196 Visitation Pastor mileage							
Total A - Pastoral Benefits	\$ 5,832.69	\$ 5,857.06	99.58%	\$ 28,435.11	\$ 30,285.30	93.89%	\$ 71,284.84
B - Campus/Asspcoate Pastor Benefits							
4717 Campus/Associate Pastor Housing Allowance							
4718 Campus Pastor Pension/Ins							
4719 Campus Pastor FICA							
4722 Campus/Associate Pastor Mobile Phone Allowance							
4723 Campus/Associate Pastor Auto Allowance							
4724 Campus/Associate Pastor Continuing Education							
4725 Campus/Associate Pastor Supplies Allowance							
Total B - Campus/Associate Pastor Benefits	\$ 3,689.73	\$ 3,158.88	116.81%	\$ 17,573.63	\$ 16,294.40	107.85%	\$ 38,406.60
C - Non Pastoral Staff Benefits							
4210 Director of Music FICA							
4228 SonRise Director FICA							
4408 Faith Formation Minister FICA							
4409 Faith Formation Minister Pension/Insurance							
4433 Faith Formation Minister Auto Allowance							
4434 Faith Formation Minister Phone Allowance							
4812 Office Manager Pension/Insurance							
4813 Office Manager Auto Allowance							
4814 Office Manager Phone Allowance							
4815 Office Manager FICA							
4819 PT Administrative Assistant FICA							
4832 Maintenance Technician FICA							
4834 Maintenance Technician Pension/Ins							
Total C - Non Pastoral Staff Benefits	\$ 1,962.43	\$ 1,913.15	102.58%	\$ 9,640.80	\$ 9,565.75	100.78%	\$ 22,957.76
Total Salaries (Benefits)	\$ 11,484.85	\$ 10,929.09	105.09%	\$ 55,649.54	\$ 56,145.45	99.12%	\$ 132,649.20
Total Expenses	\$ 51,765.97	\$ 48,200.01	107.40%	\$ 258,438.71	\$ 253,512.14	101.94%	\$ 596,506.74
Net Operating Income	-\$ 13,493.81	-\$ 7,222.09	186.84%	\$ (38,319.97)	\$ (41,282.04)	92.82%	\$ (10,139.42)
Net Income	-\$ 13,493.81	\$ (7,222.09)	186.84%	\$ (38,319.97)	\$ (41,282.04)	92.82%	\$ (10,139.42)
Adjusted Net Income	-\$ 13,493.81	\$ (7,222.09)	186.84%	\$ (38,319.97)	(\$41,282.04)	92.82%	\$ (10,139.42)

Holy Trinity Evangelical Lutheran Church	
Balance Sheet	
As of May 2024	
	Total
ASSETS	
Current Assets	
Bank Accounts	
General Operating Fund	
1110 Truist Checking	36,709.96
1111 Gen. Fund Owes to Trust	42,880.35
1433 Fidelity MM	\$ 378,324.42
Total General Operating Fund	\$ 457,914.73
Trust Account Assets	
1430 Money Market Acct.#1 (Trust)	37,375.49
Total Trust Account Assets	\$ 37,375.49
Total Bank Accounts	\$ 495,290.22
Other Current Assets	
Employee Advance	0.00
Accounts Receivable	0.00
Sales Tax Receivable	3,436.78
Total Other Current Assets	\$ 3,436.78
Total Current Assets	\$ 498,727.00
Other Assets	
Other Assets	
Long Term Investments	
1500 HTELC ELCA Endowment Fund	598,518.34
1501 HTELC ELCA Lohr Special Music Fund	40,229.28
1502 HTELC ELCA Townsend Endowment	429,120.48
1507 Campus Ministry Endowment	36,582.40
Total Long Term Investments	\$ 1,104,450.50
Total Other Assets	\$ 1,104,450.50
Total Other Assets	\$ 1,104,450.50
TOTAL ASSETS	\$ 1,603,177.50
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	0.00
Total Accounts Payable	\$ 0.00
Other Current Liabilities	
Direct Deposit Payable	0.00
Payroll Clearing	387.18
Payroll Tax Payable	4,172.16
Trust Account (Reserved Funds)	
2300 Capital Campaign Expenses	0.00
Council Trust Funds	
2305 Opening New Doors	34,721.01

2306 Playground	0.00
2307 Kitchen Trust	14,145.82
Total Council Trust Funds	48,866.83
Faith Formation/Youth General Trust Fund	
2805 Camp Scholarships	1,318.80
2806 Retreats	4,465.00
2891 Faith Formation/Youth General Trust	13,998.50
Total Faith Formation/Youth General Trust Fund	19,782.30
Finance Trust Funds	
2512 Prepaid General Offering	11,525.50
2580 General Operating Fund	19,171.94
2890 Receipts from Spec. Projects	2,092.21
Total Finance Trust Funds	32,789.65
Lutheran Campus Ministries Trust Funds	
2899 Luthern Campus Ministry	53,003.60
2900 LCM Mission Trips/Retreats	7,023.96
Total Lutheran Campus Ministries Trust Funds	60,027.56
Other Trust Funds	
2503 Columbarium	14,831.03
2583 Sinking Fund - Facilities	60,761.28
2600 Thanksgiving & Memorials	28,310.72
2700 Pastor's Fund	567.96
2916 HTELC Endowment	16,893.48
Total Other Trust Funds	121,364.47
Outreach & Evangelism Trust Funds	
2777 Sisters in Service	1,431.88
2779 Dayspring	4,943.53
2897 Outreach & Evangelism General Trust	1,829.50
Total Outreach & Evangelism Trust Funds	8,204.91
Social Ministry Trust Funds	
2750 Feed the Pack	575.42
2751 Rise Against Hunger	0.04
2896 Social Ministries General Trust	5,057.71
Total Social Ministry Trust Funds	5,633.17
WELCA Trust Funds	
2765 WELCA Grant Fund	4,306.56
2767 WELCA	3,779.46
Total WELCA Trust Funds	8,086.02
Worship & Music Trust Funds	
2500 Organ Repair	5,650.00
2605 Bereavement Fund	996.71
2758 Worship & Music General Trust	2,126.05
2910 Lohr Music Fund	11,735.03
Total Worship & Music Trust Funds	20,507.79
Total Trust Account (Reserved Funds)	\$ 325,262.70
Total Other Current Liabilities	\$ 329,822.04
3000 Note Payable Sanctuary Loan	\$ 316,582.93
Total Current Liabilities	\$ 646,404.97
Total Liabilities	\$ 646,404.97
Equity	
Retained Earnings	995,092.50

January Net Income	(1,559.33)
February Net Income	(16,556.83)
March Net Income	9,308.55
April Net Income	(16,018.55)
May Net Income	(13,493.81)
June Net Income	
July Net Income	
August Net Income	
September Net Income	
October Net Income	
November Net Income	
December Net Income	
Total Equity	\$ 956,772.53
TOTAL LIABILITIES AND EQUITY	\$ 1,603,177.50

[illegible]

Trust account activity
May 2024

Acct.	Description	Starting Balance	Receipts	Payouts	Ending Balance	Comments	Signatory Authority
	Council Trust Funds						
2305	Opening New Doors/Fling Wide the Doors!	98,715.51	925.00	64,919.50	34,721.01	Highland Roofing	Council
2306	Playground	0.00	0.00	0.00	0.00		
2307	Kitchen Fund	14,145.82	0.00	0.00	14,145.82		
	Faith Formation/Youth General						
2805	Camp Scholarships	1,318.80	0.00	0.00	1,318.80		G. Smith
2806	Retreats	4,465.00	0.00	0.00	4,465.00		
2891	Faith Formation/Youth General	13,998.50	0.00	0.00	13,998.50		G. Smith
	Finance Trust Funds						
2512	Prepaid General Offering	13,172.00		1,646.50	11,525.50	prepaid offering	Treasurer
2580	General Operating Fund	19,171.94	0.00		19,171.94		Treasurer
2890	Receipts from Spec. Projects	2,092.21	0.00	0.00	2,092.21		Varies
	Lutheran Campus Ministries Trust Funds						
2899	Lutheran Campus Ministry	52,935.94	160.00	92.34	53,003.60	donation/Coffee hour expenses	M. Jorgenson
2900	LCM Mission Trips/Retreats	7,023.96	0.00	0.00	7,023.96		M. Jorgenson
	Other Trust Funds						
2503	Columbarium	14,831.03	0.00	0.00	14,831.03		L. Wagoner
2583	Sinking Fund- Facilities	60,629.48	1,666.67	1,534.87	60,761.28	monthly transfer from 4942/office renovations	P. Angevine
2600	Thanksgiving & Memorials	28,240.72	70.00	0.00	28,310.72	Patricia Quick and Rosemarie Fereday	J. Franke
2700	Pastor's Fund	547.96	20.00	0.00	567.96		Pastor Adam
2916	HTELC Endowment	22,172.48	0.00	5,279.00	16,893.48	Endowment distribution	G. Blank
	Outreach & Enangelism Trust Funds						
2777	Sisters in Service	1,406.88	25.00	0.00	1,431.88	donation	M. Jordan
2779	Dayspring	4,943.53	0.00	0.00	4,943.53		J. Pearson
2897	Outreach & Evangelism General	1,829.50	0.00	0.00	1,829.50		S. Woodling
	Social Ministry Trust Funds						
2750	Feed the Pack	722.28	10.00	156.86	575.42	Feed the Pack donations	D. Blank
2751	Rise Against Hunger	0.04	0.00	0.00	0.04		S. Paur
2896	Social Ministries General Trust	4,972.71	85.00	0.00	5,057.71	donations - World Hunger	S. Paur
	WELCA Trust Funds						
2765	WELCA Grant Fund	4,404.56	62.00	160.00	4,306.56	Prayer in Motion	P. Pittenger
2767	WELCA	4,149.25	374.00	743.79	3,779.46	donations/Scholarship	K. Hille
	Worship & Music Trust Funds						
2500	Organ Repair	5,650.00	0.00	0.00	5,650.00		Council
2605	Bereavement Fund	996.71	0.00	0.00	996.71		M. Morton / Betty Morgan
2758	Worship & Music General Trust	2,276.62	0.00	150.57	2,126.05	Worship and music	B. Sugg
2910	Lohr Music Fund	11,735.03	0.00	0.00	11,735.03		B. Sugg
	Total	\$396,548.46	\$3,397.67	\$74,683.43	\$325,262.70		

True Trust Funds
Specified Funds

51,614.49
261,913.18

Chart Data for Summary of Year-to-Date Plan vs. Actual

	YTD Mission Plan	YTD Receipts	YTD Disbursements	YTD Net Income
Jan	\$40,878	\$44,264	\$45,824	-\$1,559
Feb	\$81,856	\$76,621	\$94,737	-\$18,116
Mar	\$129,874	\$138,219	\$147,027	-\$8,808
Apr	\$171,252	\$181,847	\$206,673	-\$24,826
May	\$212,230	\$220,119	\$258,439	-\$38,320
Jun	\$255,181			\$0
Jul	\$303,238			\$0
Aug	\$344,116			\$0
Sep	\$393,733			\$0
Oct	\$455,486			\$0
Nov	\$517,407			\$0
Dec	\$586,367			\$0

2024 Offerings Analysis

	2024	Budget	Act YTD	YTD Budget	Monthly	Var
Jan	\$42,392	\$40,417	\$42,392	\$40,417	104.89%	\$ 1,975
Feb	\$31,434	\$40,417	\$73,826	\$80,834	91.33%	\$ (7,008)
Mar	\$36,995	\$40,417	\$110,821	\$121,251	91.40%	\$ (10,430)
Apr	\$39,575	\$40,417	\$150,396	\$161,668	93.03%	\$ (11,272)
May	\$31,102	\$40,417	\$181,498	\$202,085	89.81%	\$ (20,587)
Jun		\$40,417	\$181,498	\$242,502	74.84%	\$ (61,004)
Jul		\$40,417	\$181,498	\$282,919	64.15%	\$ (101,421)
Aug		\$40,417	\$181,498	\$323,336	56.13%	\$ (141,838)
Sep		\$40,417	\$181,498	\$363,753	49.90%	\$ (182,255)
Oct		\$40,417	\$181,498	\$404,170	44.91%	\$ (222,672)
Nov		\$40,417	\$181,498	\$444,587	40.82%	\$ (263,089)
Dec		\$40,417	\$181,498	\$485,004	37.42%	\$ (303,506)
Total	\$181,498	\$485,004	\$181,498	\$485,004	37.42%	\$ (303,506)