

# eCommerce Africa 2019

19 - 20 March 2019 | The CTICC | Cape Town  
Expo Floor Agenda



**E**COMMERCE **AFRICA**  
CONQUERING SCALE  
DELIVERED BY **DHL**

	19 March   Day 1	
	CX Demand Strategy	Payments
10:00	Leveraging your brand in a landscape dominated by Marketplaces <b>Mike Joubert, Founder, Billybo Group</b>	Optimizing your online payments for a higher AOV <b>Craig Kinnear, CEO, Drenched</b>
11:00 Networking 1	<i>Reserved for CitiXsys</i>	Security and fraud prevention in a digital industry
11:30	Dominating facebook advertising in 2019 <b>Sue Little, Digital Marketing Specialist, Red &amp; Yellow</b>	Common payment mistakes to avoid in 2019 <b>Rahul Jain, Co-founder, Peach Payments</b>
12:30 Lunch	Know this before driving resources into omni-channel! <b>Chantel Smit, Head of CRM, Travel Start</b>	Basics of cross border payments: what every company planning to accept payments internationally needs to know <b>Nico Sholtz, Network Operations Manager, Sage Pay</b>
13:30	How small business can use the power of Artificial Intelligence <b>Reserved for Netsuite</b>	Next generation payment experience technology and design:
14:30	Influencer Marketing Macro vs. Micro – where to invest. <b>Federico Dedeu, Vice President, Indahash</b>	How to build a payments strategy for millennials & generation z
15:30 Networking 2	A beautiful mind: the Google equation to unlocking search and display <b>Gift Gana, Co-founder, Intelikit</b>	Ecommerce returns: Policy, rates and best practices for 2019
16:00	Top 5 African strategies for South African retailers	Tapping China: The Alipay and WeChat pay gateway
17: 00	Close of day one	

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	20 March   Day 2	
	CX Demand Strategy	Fulfilment
10:00	Taming the social dragon: Crisis management and experience hacks to be on the winning side of social in 2019 <i>Jean Buckman, Founder, Gin Box</i>	Affordable ways to build loyalty through delivery and the last mile experience
11:00 Networking 1	Subscribed: more revenue, happier clients, lower costs, unlimited scale and a trillion-dollar market – see how you can access the subscription economy <i>Reserved for Daily Dish</i>	Real time last mile visibility for your business made easy and why you'll lose customer without it <i>Reserved for Interroll</i>
12:00	How to build the employee experience and a culture of continuous improvement that matters <i>Klaus Lombardozzi, Organisational Effectiveness Coach, The Leadership</i>	Backing the underdog: Are the delivery giants the logical choice for a startup business?
13:00	What's the deal with customer journey maps? <i>Julia Ahlfeldt, Customer Experience, JA Consulting</i>	Disruption in the last mile: Through the looking glass into tomorrow's tech today
13:30 Lunch	The rise of passive consumption and why you need to be podcasting today! <i>Jovana Harku, Hero Tel</i>	The Fast & The Furious: Rapidly changing customer expectations can be good for business with the right set of tools <i>Tembani Biyam, Head of Growth, Orderin</i>
14:30	Close of day two	