



ANNUAL CONFERENCE

SAVE THE DATE

JUNE 20-23, 2019
THE GREENBRIER RESORT



For information contact Kathy Harley at kharley@hbav.com

Sponsorship Opportunities

2019 Home Builders Association of Virginia Annual Conference Sponsorship Opportunities

The Home Builders Association of Virginia (HBAV) is a 3100-member statewide organization of homebuilders and firms that provide products and services to the home building industry. HBAV members work together to further the industry, and protect the industry for the benefits of the members as well the protection of homebuyers.

HBAV allows firms the opportunity to market their services to members through sponsorships of HBAV programs. This tremendous support allows HBAV to provide additional educational opportunities, improved business networking events, and greater advocacy for our members.

About the HBAV Annual Conference and Installation of Officers, June 20-23, The Greenbrier Resort – White Sulphur Springs, West Virginia

The 2019 HBAV Annual Conference and Installation of Officers will be held June 20-23 at The Greenbrier Resort in White Sulphur Springs, West Virginia. This two day, three-night conference brings together leaders in residential construction from throughout Virginia. This one of a kind event includes a welcome reception, industry education, an evening designed for business development, fun leisure activities, and our annual installation of officer's dinner.

Schedule of Events

Thursday, June 20 6:00 p.m. – 7:30 p.m. **Welcome Reception – Enjoy Networking with Business Leaders throughout Virginia.**



Friday, June 21 8:00 a.m. – 9:00 a.m. **President's Breakfast – HBAV**

President Rob
Frogale addresses
Issues and
Opportunities facing
the Home Building
Industry in Virginia
and HBAV.

9:00 a.m. – 10:00 a.m. **Building for the Future** – Joe Wheeler Co-Director, Virginia Tech Center for Design and Research.

10:00 a.m. – 11:00 a.m. **C.E.O. Panel Discussion** - A candid discussion with industry leading Executives about the challenges and opportunities facing the housing industry.

11:00 a.m. – 11:30 a.m. **HBAV Board of Directors Meeting**

Noon – 5:00 p.m. **Enjoy The Greenbrier with Open Networking with Builder & Associate Members throughout Virginia**

6:00 p.m. – 10:00 p.m. **Dinner, Cocktails, and Greenbrier Activities at Kates Mountain Lodge** - An event for everyone hosted by HBAV Associate Members. Greenbrier Activities will include a Falconry and Ancient Weapons Demonstrations.

Saturday, June 22

8:00 a.m. – 9:00 a.m. **Breakfast on Own**



9:00 a.m. - ... **Optional Group Activities**

- Golf
- Bunker Tour
- Sporting Clays
- Greenbrier Pool

Noon – 5:00 p.m. **Enjoy The Greenbrier with Open Networking with Builder & Associate Members throughout Virginia**

6:00 p.m. – 9:00 p.m. **Installation of the 2019 HBAV Senior Officers, HBAV Hall of Fame Ceremony and Keynote Speaker Reception, Banquet and Ceremony**

Keynote Speaker – Coach Frank Beamer

HBAV Hall of Fame

Installation of Officers – Honoring



- *President - Rob Frogale – Frogale Lumber Supply – Top of VA HBA*
- *President-Elect – Dan Sandoval – Republic Home Builders – Fredericksburg HBA*
- *1st Vice President-Elect – David Owen – Boone Homes – HBA of Richmond*
- *Associate Vice President/Secretary-Elect - Skip Eastman – Weyerhaeuser-HBA of Southside*
- *Associate Vice President – Tripp Costen – Costen Floors – HBA of Richmond*



2019 Home Builders Association of Virginia Annual Conference Sponsorship Opportunities
Images Below are from the 2017/2018 HBAV Annual Conferences



2019 HBAV Annual Conference Sponsorship Opportunities

HBAV Annual Conference Sponsorships - June	Presenting	Host	Associate
Recognition in Annual Conference on-site program	✓	✓	✓
Opportunity to provide branded materials in registration welcome bag	✓	✓	✓
Associates Committee Event and Activity Sponsor - Friday June 21	✓	✓	✓
Recognition on on-site Conference Signage	✓	✓	✓
Registration for two to the HBAV annual conference and installation	✓	✓	
Recognition on attendee conference registration form	✓	✓	
Recognition in Installation of Officers Event Program	✓	✓	
Sponsor of Presidents Breakfast and Industry Speakers	✓	✓	
Recognition from the podium at HBAV Presidents Breakfast	✓	✓	
HBAV Activity Sponsor (Golf, Sporting Clays, Bunker Tour, Pickle Ball)	✓	✓	
Welcome Reception Sponsor	✓		
Opportunity to address delegation at opening welcome reception	✓		
HBAV Installation of Officers Dinner Sponsor	✓		
Recognition from the podium at HBAV Installation of Officers Event	✓		
	\$10,000	\$5,000	\$2,500
Select Box:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

Home Builders Association of Virginia
 1051 E. Cary Street, Suite 603, Richmond, Virginia 23219
 804.643.2797

CONTACT INFORMATION

Name: _____
 Company: _____
 Street Address: _____
 City, State, Zip: _____
 Telephone: _____
 Email: _____

PAYMENT INFORMATION

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Questions? Contact Kathy Harley at 804.643.2797 or kharley@hbav.com