



LeadingAge®

New York Services Inc.

SOLUTIONS



June 2025 | Issue 52

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- SAFE RESIDENT HANDLING AND MOBILITY (SRHM) GUIDE
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- ABOUT VALUE 1ST
- UNEMPLOYMENT RISK AND CUT COSTS

Celebrating New Solutions!

Monthly tips, tools, information, & special offers!

Solutions is meant to be a resource for you to solve identified problems and to stimulate strategic thinking about opportunities given the challenges you may face in unprecedentedly difficult financial times. Find helpful education, training opportunities, options for improving quality care, saving money or gaining efficiencies, product discounts, and much more. Let LeadingAge New York Solutions help you find your way.

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Upcoming Events & Updates

- **Fall Conference Showcase, Sept. 15-17, The Saratoga Hilton & Saratoga Springs City Center, Saratoga Springs**
 - **Exhibitor / Sponsor Registration Open!**
- **Retirement Communities Summit, Oct. 15-16, Shaker Pointe at Carondelet, Watervliet**

Articles Below

FROM THE SOURCE



READ MORE



THE CRACKDOWN ON FEDERAL MEDICAID FUNDS FOR UNDOCUMENTED IMMIGRANTS: THE END OF PRUCOL?

Cona Elder Law PLLC

Nursing homes and other healthcare facilities seeking Medicaid coverage for residents who lack legal immigration status face a rapidly shifting legal landscape rife with potential landmines. Now the Centers for Medicare and Medicaid Services (CMS) appears poised to further complicate efforts to secure coverage for these residents. Under federal law, undocumented immigrants generally are only eligible to receive federal Medicaid funds for emergency medical services. On May 27, 2025, CMS announced that it will be increasing federal oversight of states to prevent the use of federal Medicaid funding to provide additional health care for individuals who lack legal immigration status.

FROM THE SOURCE

UPCOMING WEBINARS: Free CEU Credits!

Pharmscript

The New Survey Process – Assessment
Tag 641, and Medical Director Tag 841
Wednesday, June 4th, 1:00 pm ESTT

The New Survey Process – Assessment
Tag 641, and Medical Director Tag 841
Wednesday, June 4th, 1:00 pm EST

**Watch them all
here!**

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PHARMSCRIPT

FROM THE SOURCE

BEST PRACTICES FOR MANAGING FRAUD RISKS IN NOT-FOR-PROFIT ORGANIZATIONS

The Bondadio Group

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READ MORE

Fraud can have devastating effects on not-for-profit organizations, jeopardizing their financial stability and public trust. Given their reliance on donations, grants, and volunteer efforts, not-for-profits must implement strong fraud risk management strategies to safeguard their mission and resources. Below are best practices to help prevent and detect fraud in not-for-profit organizations...

THE BONADIO GROUP
CPAs, Consultants & More

FROM THE SOURCE

GALLAGHER NATIONAL RISK CONTROL SAFE RESIDENT HANDLING AND MOBILITY (SRHM) GUIDE

Gallagher

Amid increasing financial pressures, fluctuations in Medicaid funding, occupancy rates, and the rising costs of goods and services, senior living and home healthcare communities are facing an ongoing cycle of uncertainty, particularly as regulatory changes continue to evolve. In this challenging environment, many organizations are seeking effective strategies to reduce employee injury costs, enhance resident and client care, and improve the overall work environment.

The landscape of senior living and home health care has shifted, with more complex care being provided within communities.

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[Read More](#)



Gallagher

Insurance | Risk Management | Consulting

RECRUITMENT REDESIGN: The New Rules of Recruiting in 2025

TMC

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Watch it Here



In today's job market, staying ahead in recruitment isn't just an advantage – it's a necessity. That's why we're sharing methods we use to select top team members in our upcoming webinar hosted by William Pickhardt, our VP of Talent & Culture. Join us as we dive into proven recruiting methods that we've not only researched but also implemented successfully. This session will uncover the latest trends, industry shifts, and hiring strategies that are working right now, while also highlighting common practices that may be doing more harm than good.

FROM THE **SOURCE**

Value First is a group purchasing organization (GPO) that's an exclusive free service for LeadingAge members and understands the unique needs of senior living communities because we're owned by LeadingAge and 25 state and regional affiliates

[Learn More!](#)

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FROM THE SOURCE

Access the Tools You Need to Manage Unemployment Risk and Cut Costs

Nonprofit organizations nationwide have a unique opportunity to manage unemployment claims costs more effectively than their for-profit counterparts, potentially saving thousands of dollars every year. That's why our long time partner, UST Workforce Solutions, created the [2025 Nonprofit UI Toolkit](#)—a curated collection of tools and resources designed to help your nonprofit mitigate unemployment risk and claims costs while optimizing workforce strategies.

They've got you covered with everything from how to protect your state unemployment tax rate, tips for preventing retaliation claims, and a state-by-state unemployment reference guide. You'll also discover:

- **Fraud Prevention Tips:** Avoid fraudulent unemployment claims and strengthen UI integrity
- **The Claims Lifecycle:** Discover the ten steps of an unemployment claim
- **Hearing Best Practices:** Master unemployment hearings with expert insight
- **Retention and Engagement Strategies:** Strengthen your workforce and avoid turnover costs
- **Workforce Solutions:** Hear exclusive insights from UST workforce experts

A longtime partner, UST Workforce Solutions provides essential HR, workforce, and unemployment funding and administration solutions that meet the unique needs of our members. Equip your nonprofit with strategies that simplify unemployment claims management so you can focus on your mission with confidence. [Download the free toolkit today!](#)

TOP RESOURCES FOR MANAGING UI COSTS!

2025 UI Toolkit for Nonprofit Employers



Don't miss your chance to learn how your nonprofit can reduce unemployment claim expenses and redirect those funds back to your mission-driven initiatives...



FREE DOWNLOAD



Discover a curated collection of resources that are designed to help nonprofit employers mitigate excessive and unnecessary unemployment costs.

UNLOCK YOUR POTENTIAL

WITH THE PREFERRED METHOD

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Who We Are

Preferred Therapy Solutions (PTS) provides comprehensive rehabilitation management services focused on advanced clinical, billing, and technology solutions to the post-acute, long-term, and senior living communities. The PTS approach is uniquely designed with a strategic plan to increase market share by identifying potential referral sources and delivering valuable insights into competitors' performance. The 'Preferred' model significantly improves any rehabilitation department's quality, productivity, scope, and efficiency, offering high levels of patient satisfaction and exceptional customer service.



PDPM

Despite annual rate increases, reimbursement challenges under the Patient-Driven Payment Model (PDPM) persist. PDPM success is predicated upon accurate capture of patient acuity and a trusted rehabilitation partner is critical.

- PTS therapists are experts in PDPM Capture
- Patient assessment and supportive documentation
- Clinical efficiency & patient outcomes



KPI's

Understanding what Key Performance Indicators drive success and having a partner that tracks, analyzes, and works collaboratively is a necessity in today's ever-changing healthcare environment.

The 'Preferred Method' incorporates a team approach to KPI's and harnesses our technology solutions that provide our partners with the tools for success.



Reimbursement

Payment models are changing. Partner with a "Rehab Influencer" to protect your bottom line.

- Medicare Advantage
- I-SNPs
- Team Model
- Medicare Part B
- Managed Care Part B
- NTA Refresh
- Medicaid Based on PDPM
- Value-Based Reimbursement
- Compliance/RAC's/TPE Audits

Full Service | In-house Management | Consulting | Education

New Solutions Center Website

Help with issues evolving from Covid-19 and other challenges facing your organization

[CLICK HERE TO SEE MORE](#)

Covid-19 Supplier Resources

[ADDITIONAL RESOURCES](#)

