LeadingAge® New York Services Inc.
SOLUTIONS

April 2026 I Issue 62

- INVOLUNTARY DISENROLLMENT FROM MANAGED LONG-TERM CARE: WHAT YOUR FACILITY NEEDS TO KNOW
- TAKING A HOLISTIC APPROACH TO HIRING IN HEALTHCARE
- PHARMSCRIPT PRESENTS: UPCOMING WEBINARS
- LEADINGAGE NY MEMBER GROUP REBATES PROGRAM, FROM FIRST AMERICAN HEALTHCARE FINANCE
- THE CCS/DIRECTV COMMUNITY CHANNEL

Celebrating New Solutions!

Monthly tips, tools, information, & special offers!

Solutions is meant to be a resource for you to solve identified problems and to stimulate strategic thinking about opportunities given the challenges you may face in unprecedentedly difficult financial times. Find helpful education, training opportunities, options for improving quality care, saving money or gaining efficiencies, product discounts, and much more. Let LeadingAge New York Solutions help you find your way.

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Upcoming Events & Updates!

- **2026 Affordable Housing Conference, May 6th – May 7th, DoubleTree by Hilton Syracuse, Syracuse**
  - **Attendee & Exhibitor/Sponsor Registration Open!**
- **2026 ADHC Director & Staff Virtual Training**
  - **May 13th & May 14th, 9:00 am to 12:00 pm**
- **Spring Leadership Conference & Expo (Annual), May 18th – May 20th, The Saratoga Hilton & Saratoga Springs City Center, Saratoga Springs**
  - **Attendee & Sponsor Registration Open!**
- **2026 DNS/DSW Regional Meeting: Our regional meetings will be an opportunity to network and discuss current trends and best practices.**

Western NY Region

Date: Wednesday, June 10, 2026, 10:00 am to 1:00 pm and lunch will be served

Location: The Friendly Home (3156 East Avenue, Rochester, NY 14618)

Articles Below

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Upcoming Events & Updates!

(continued)

Central Region

Date: Thursday, June 11, 2026, 10:00 am to 1:00 pm and lunch will be served

Location: Willow Point Rehabilitation & Nursing Center (3700 Old Vestal Road, Vestal, NY 13850)

Downstate Region

Date: Wednesday, July 8, 2026, 10:00 am to 1:00 pm and lunch will be served

Location: The Osborn (101 Theall Road, Rye, NY 10580)

Capital District Region

Date: Wednesday, August 5, 2026, 10:00 am to 1:00 pm and lunch will be served

Location: Glendale Home (59 Hetcheltown Road, Scotia, NY 12302)

Articles Below

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Save the Date!

- **CCRC Summit, July 14th – July 15th, Jefferson's Ferry, Long Island, NY**
- **Fall Operational Conference, August 31st – September 2nd, The Saratoga Hilton & Saratoga Springs City Center, Saratoga Springs**
- **Retirement Communities Summit, September 15th – September 16th, Valley Manor, Rochester, NY**

Articles Below

FROM THE **SOURCE**

Involuntary Disenrollment From Managed Long-Term Care: What Your Facility Needs To Know

Cona Elder Law PLLC

READ MORE

Payment for nursing home care is supposed to be streamlined for residents enrolled in Managed Long Term Care Plans("MLTC"). The MLTC Plan is required to cover the resident's care unless they have been designated for a long-term nursing home stay (LTNHS). Once the resident is designated as such, the MLTC plan must cover three (3) months of nursing home care. Thereafter, the resident will be involuntarily disenrolled from the Plan and payment for nursing home services will then be covered by Medicaid fee-for-service (provided the resident qualifies for Institutional Medicaid benefits).

FROM THE **SOURCE**

Taking a Holistic Approach to Hiring in Healthcare

Read More

The Nurse Network

In healthcare, an open position is rarely just a hiring problem. It is a coverage issue today, a workforce issue tomorrow, and if the wrong person is brought in too quickly, a much bigger operational problem after that.

FROM THE **SOURCE**

Upcoming Webinars

Register Now



Pharmscript

Pharmscript Presents: Earn Free CEU Credits From Pharmscript!

- **Practical Approaches to Managing Behaviors: Person-Centered Care Planning Wednesday, April 29th 1:00 pm EST**
- **Preventing Avoidable Hospitalizations by Providing Appropriate Care and Treatment Wednesday, May 6th 1:00 pm EST**
- **Antipsychotic Medication - A New Perspective Thursday, June 4th 2:00 pm**

FROM THE **SOURCE**

LeadingAge NY Member Group Rebates Program, from First American Healthcare Finance

First American Healthcare Finance

Read Now

First American Healthcare Finance, an RBC / City National company, provides funding solutions to healthcare providers. Funded projects range from $250K to $100MM+ and commonly funded initiatives include EMR and software implementations and/or upgrades, medical and dental equipment acquisitions and/or upgrades, and expansion and/or renovation projects. First American has earned the HFMA Peer Reviewed designation and is a partner of the American Hospital Association.

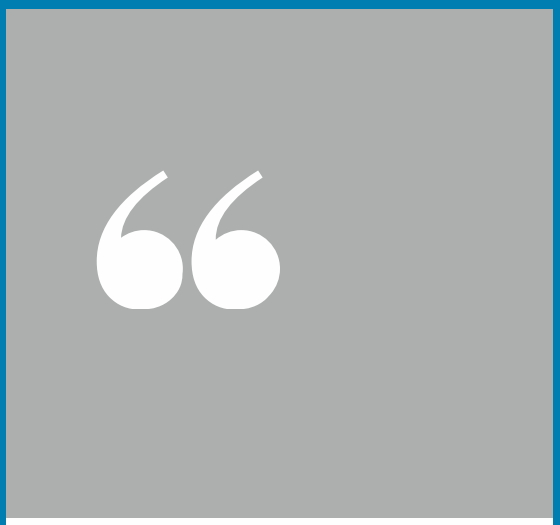
FROM THE **SOURCE**

The CCS/DIRECTV Community Channel

Value 1st

The CSS/DIRECTV Community Channel is a built-in feature that allows senior living & skilled communities to share important updates, daily schedules, event announcements, and fun in-house content directly on residents' TVs.

Because it is part of the existing DIRECTV system, not a separate platform, staff can easily update messages and create a more engaging environment without extra tools or complicated steps.





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New Solutions Center Website

Help with issues evolving fom Covid-19 and other challenges facing your organization

CLICK HERE TO SEE MORE

Covid-19 Supplier Resources

ADDITIONAL RESOURCES