**GreyCastle Security to Offer Custom Security/Compliance Solutions at a Discounted Price-Seeking Focus-group Participants to Inform Development**

GreyCastle Security, a new LeadingAge New York Endorsed Vendor, was specifically chosen because of their commitment to create customized solutions applicable to the needs of LeadingAge NY members at a reduced price.  The first of these endeavors is underway and expected to launch in early May.  They have formed a focus-group to inform the specifics of this first New York-specific customized package.  They have a number of facilities participating and are looking for two or three more to round out the group.

They expect the focus group to include 2 or 3 (1)-hour virtual meetings to discuss the following:

* Top Cybersecurity & Compliance challenges and concerns facing aging services providers
* What are we doing well?
* Where do we need assistance?
* What is our Risk Tolerance?
* What is a reasonable cybersecurity and compliance budget?
* How can LeadingAge drive efficiencies in these areas across the membership?

If you are interested in this, please contact Dan Didier at [ddidier@greycastlesecurity.com](mailto:ddidier@greycastlesecurity.com).

LeadingAge New York is excited to be able to offer a number of these custom solutions through this new Endorsed Vendor partnership.  I hope members will take a role in crafting a product that will work for New York facilities.