



OCTOBER 3-4, 2017  
WASHINGTON, D.C.

# The U.S. Auto Care Industry

AN ECONOMIC AND JOBS ENGINE FOR THE UNITED STATES

The auto care industry is a coast-to-coast network of 500,000 independent manufacturers, distributors, parts stores and repair shops offering quality, choice and innovation for drivers.

**WE KEEP AMERICA ON THE ROAD.**

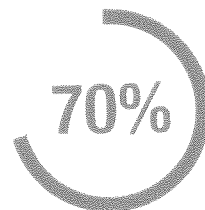
## KEY NUMBERS

- \$381.1 billion industry
- Contributes 2% of GDP
- 278.6 million vehicles on the road today

## COMPOSITION

- Employs 4.6 million people
- 253,847 repair shops
- 264,981 retail parts outlets
- 879,000 technicians

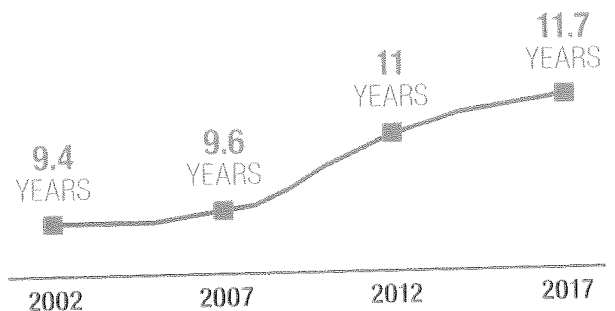
SOURCE: Auto Care Factbook 2018; Vehicle Repair Cost Analysis: New Car Dealerships vs. Independent Repair Shops, AAIA (2009).



Of motorists seeking vehicle service and repair, 70 percent prefer to go independent.


- **COST:** 34.3 percent less expensive to obtain service from an independent repair shop.
- **CONVENIENCE:** 15 times more independent shops than car dealerships in the U.S.

## AVERAGE AGE OF CARS AND LIGHT TRUCKS



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ASSOCIATION  
Independence drives us.