



MINISTRY OF INTERNATIONAL TRADE

CALENDAR OF WORKSHOPS: 2017 / 2018

Definitions: AIM Program – Advancing Into International Markets; includes the following modules – International Market Research, Market Entry Strategies, Trade Finance, and Transportation and Logistics; NEBS – New Exporters To Border States

City	Workshop	Neighboring Communities Invited to Attend	Venue	Date	Time
Windsor	AIM Program Exporting To The U.S.	Customized session: Windsor Essex Economic Development Corporation	Institute for Border Logistics and Security	May 10 - 11, 2017	11:00 AM – 4:00 PM (Day 1) 9:00 AM – 3:00 PM (Day 2)
Buffalo	NEBS Mission			May 17 – 18, 2017	2 Days
Hamilton	Developing A Global Mindset & COEF Resources To Help You	Ancaster, Burlington, Dundas, Stoney Creek, Waterdown	The Waterfront Banquet and Conference Centre	May 25, 2017	9:00 AM - 12:00 PM
Markham	Developing A Global Mindset & COEF Resources To Help You	Customized session: Self-Employment Pathways for Newcomers	Markham North Welcome Centre	May 29, 2017	9:00 AM - 10:30 AM
Mississauga	Developing A Global Mindset & COEF Resources To Help You, AIM Program	Brampton, Caledon, Oakville, Port Credit	Centre for Health and Safety Innovation	June 5 – 6, 2017	9:00 AM – 4:30 PM
Barrie	Developing A Global Mindset & COEF Resources To Help You	Collingwood, Innisfil, Midland, Orillia, Owen Sound	Liberty North	June 6, 2017	9:00 AM - 12:00 PM

Cornwall	Developing A Global Mindset & COEF Resources To Help You	United Counties of SDG, Brockville, Leeds Grenville, United Counties of Prescott and Russell, Hawkesbury	NAV Centre	June 14, 2017	9:00 AM - 12:00 PM
Hamilton	AIM Program, Exporting To The U.S.	Ancaster, Burlington, Dundas, Stoney Creek, Waterdown	The Waterfront Banquet and Conference Centre	June 14 - 15, 2017	9:00 AM – 4:30 PM
Ottawa	Developing A Global Mindset & COEF Resources To Help You, AIM Program,	Kanata, Nepean, Orleans, Renfrew, Smith Falls	Innovation Centre Bayfield Yard (ICBY)	June 21 – 22, 2017	9:00 AM – 4:30 PM
Belleville	Developing A Global Mindset & COEF Resources To Help You	Prince Edward County, Trenton	Fairfield Marriot	June 21, 2017	9:00 AM - 12:00 PM
Kingston	Developing A Global Mindset & COEF Resources To Help You	Brockville, Napanee	Delta Waterfront	June 22, 2017	9:00 AM - 12:00 PM
Peterborough	Developing A Global Mindset & COEF Resources To Help You	Lindsay	Peterborough Golf and Country Club	June 27, 2017	9:00 AM - 12:00 PM
Oakville	AIM Program	Customized session: Halton Region Economic Development	To be confirmed	June 26 - 29, 2017	9:00 AM – 4:30 PM
Toronto	AIM Program, Exporting To The E.U.	Customized session: Trade Accelerator Program (TAP)	Investment and Trade Centre (OITC)	July 2017 (To be confirmed)	9:00 AM – 4:30 PM
Kingston	AIM Program	Brockville, Napanee, Prince Edward County, Trenton	Tett Centre (Malting Room)	August 22 - 23, 2017	9:00 AM – 4:30 PM
Kenora	Developing A Global Mindset & COEF Resources To Help You, AIM Program	Dryden		August 29 – 30, 2017 or September 6 – 7, 2017	9:00 AM – 4:30 PM
Toronto	Developing A Global	GTA	To be confirmed	September 7, 2017	9:00 AM - 12:00 PM

	Mindset & COEF Resources To Help You				
Thunder Bay	Developing A Global Mindset & COEF Resources To Help You, AIM Program, Exporting To The U.S.	Greenstone, Marathon, Nipigon, Terrace Bay, Red Rock	Valhalla Inn	September 12 - 14, 2017	9:00 AM – 4:30 PM
Sault Ste. Marie	Developing A Global Mindset & COEF Resources To Help You, AIM Program	Blind River, Bruce Mines, Elliot Lake, Wawa	Quattro Hotel	September 19 - 21, 2017	9:00 AM – 4:30 PM
Peterborough	AIM Program	Lindsay	Peterborough Golf and Country Club	September 26 - 27, 2017	9:00 AM – 4:30 PM
Oshawa	Developing A Global Mindset & COEF Resources To Help You	Ajax, Cobourg, Bowmanville, Pickering, Whitby	To be confirmed	September 27, 2017	9:00 AM - 12:00 PM
Buffalo	NEBS Mission			September 27 – 28, 2017	2 Days
Sudbury	Developing A Global Mindset & COEF Resources To Help You	Azelda, Capreol, Chelmsford, Whitefish	The Steelworkers Hall	October 3 - 5, 2017	9:00 AM – 4:30 PM
Belleville	AIM Program	Prince Edward County, Trenton	Fairfield Marriot	October 11 - 12, 2017	9:00 AM – 4:30 PM
North Bay	Developing A Global Mindset & COEF Resources To Help You, AIM Program	Customized session: Small Business Week	To be confirmed	October 16 - 17, 2017	9:00 AM – 4:30 PM
Oshawa	AIM Program	Ajax, Cobourg, Bowmanville, Pickering, Whitby	To be confirmed	October 25 - 26, 2017	9:00 AM – 4:30 PM
Timmins	Developing A Global	Cochrane, Iroquois Falls, Matheson,	The Senator Hotel	October 31, 2017	9:00 AM – 4:30 PM

	Mindset & COEF Resources To Help You, AIM Program		(Quarter Ballroom)	November 1 – 2, 2017	
Brantford	Developing A Global Mindset & COEF Resources To Help You	Ohsweken, Paris, Saint George	To be confirmed	November 14, 2017	9:00 AM - 12:00 PM
Buffalo	NEBS Mission		To be confirmed	November 15 – 16, 2017	2 Days
Chatham	Developing A Global Mindset & COEF Resources To Help You	Ridgetown, Wallaceburg	To be confirmed	November 28, 2017	9:00 AM - 12:00 PM
Sarnia	Developing A Global Mindset & COEF Resources To Help You	Petrolia, Prince Edward, Strathroy	To be confirmed	November 29, 2017	9:00 AM - 12:00 PM
Brantford	Developing A Global Mindset & COEF Resources To Help You	Ohsweken, Paris, Saint George	To be confirmed	December 6 - 7, 2017	9:00 AM – 4:30 PM
London	Developing A Global Mindset & COEF Resources To Help You	Ingersoll, St. Thomas	To be confirmed	January 16, 2018	9:00 AM - 12:00 PM
Kitchener-Waterloo	Developing A Global Mindset & COEF Resources To Help You	Cambridge, Woodstock	To be confirmed	January 17, 2018	9:00 AM - 12:00 PM
Chatham	AIM Program	Ridgetown, Wallaceburg	To be confirmed	January 24 – 25, 2018	9:00 AM – 4:30 PM
Guelph	Developing A Global Mindset & COEF Resources To Help You	Aberfoyle, Fergus, Milton, Orangeville	To be confirmed	January 30, 2018	9:00 AM - 12:00 PM
Sarnia	AIM Program, Exporting To The U.S.	Petrolia, Prince Edward, Strathroy	To be confirmed	February 7 - 8, 2018	9:00 AM – 4:30 PM
Buffalo	NEBS Mission		To be confirmed	February 14 – 15, 2018	2 Days

London	AIM Program	Ingersoll, St. Thomas	To be confirmed	February 19 – 20, 2018	9:00 AM – 4:30 PM
Kitchener-Waterloo	AIM Program, Exporting To The E.U.	Cambridge, Woodstock	To be confirmed	February 21 - 22 , 2018	9:00 AM – 4:30 PM
St. Catharines	Developing A Global Mindset & COEF Resources To Help You	Grimsby, Niagara Falls, Port Colborne, Welland	To be confirmed	February 27, 2018	9:00 AM - 12:00 PM
Guelph	AIM Program	Cambridge, Woodstock	To be confirmed	March 7 - 8, 2018	9:00 AM – 4:30 PM
Windsor	Developing A Global Mindset & COEF Resources To Help You	Amherstburg, Lakeshore, Leamington, Tecumseh	To be confirmed	March 6, 2018	9:00 AM - 12:00 PM
St. Catharines	AIM Program	Grimsby, Niagara Falls, Port Colborne, Welland	To be confirmed	March 21 – 22, 2018	9:00 AM – 4:30 PM
Windsor	AIM Program, Exporting To The E.U.	Amherstburg, Lakeshore, Leamington, Tecumseh	To be confirmed	March 26 – 27, 2018	9:00 AM – 4:30 PM

Updated: May 24, 2017