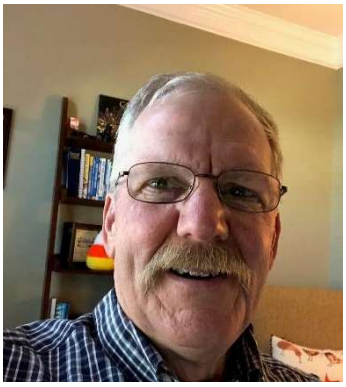
TOM WARD



Focus: I want to continue my community service to help Dulles Farms strengthen its status as a premier community in eastern Loudoun. Given your trust and support, I have been honored to serve on the Board of Directors for 10 of the past 11 years, with the last 8 years as President. Once again, I need your support to continue:

- Assuring a sound, fiscally conservative annual budget and strong financial reserves – both operational "rainy-day" funds and the repair-and-replacement reserves that are fully funded with insured investments.
- Sharing my leadership skills and business expertise to insure Dulles Farms continues to be a strong, competitively positioned community relevant to the needs of today's home buyer.

Accomplishments: During my tenure on the Board, Dulles Farms' residential homes were completely built-out, with the homeowners receiving 100% control of the community association from the developer after which we:

- Established strong working relationships with both of our Loudoun County Supervisors Letourneau and Tekrony. Successfully opposed a zoning variance request by Virginia Tire & Auto at the Gum Spring / Lennox Hale intersection. Helped Board sponsor a Town Hall meeting with both Supervisors.
- Established rigor and process to manage our budget of approximately $3 million annually
- Maintained fully-funded repair-and-replacement reserves (financial investments) to provide required dollars for maintaining our community amenities and avoiding special assessments.
- Fully supported RFP-process to re-bid and award a 3-year on-site management contract to CAMP, once again.

Background: I am a candid, honest, analytical, team-oriented leader:

- Business: 30-years of experience in the mortgage industry – across loan originations and mortgage servicing, in both commercial and residential lending channels with a Fortune 500 company.
- Homeowners' Associations: Over 25-years of experience as an officer of community associations in Virginia – building strong relationships and accountability with key service providers, County officials and professional services (e.g., management company, legal and accounting). Member of the Community Associations Institute since 2018, the industry trade-group for community associations.
- Dulles Farms: Served as President of the Dulles Farms Community Association for past 8 years and, a charter member of the Dulles Farms Commercial Review Committee in 2023 supporting the development plans for the two commercial parcels within our Dulles Farms community.