

**EAST COAST
REAL ESTATE INVESTORS ASSOCIATION**



"Helping You to Navigate Towards
Your Business Success"

2021 East Coast Real Estate Investors Association Membership Overview and Application

Rev. 1

The following information will provide information on the benefits offered to members of the East Coast Real Estate Investors Association (referred to throughout this application as ECREIA) as well as the requirements to maintain your membership in good standing.

Why join ECREIA?

As a member of ECREIA, you have made the commitment to be part of an outstanding organization that is dedicated to your educational and professional development and your business success. Whether you are Real Estate Investor, or someone involved in some way in the industry, surrounding yourself with like-minded, motivating people can be the catalyst you need to get to the next level of business success.

Why have a membership?

Having a formal membership does help our organization to have more credibility and presence within the industry. Other benefits a membership program will provide include the following:

- ✓ It allows us to approach service and product providers for member discounts.
- ✓ Helps to foster more commitment from our group to attend our virtual meetings and events
- ✓ Provides the organization with the needed capital to grow ECREIA. As our membership grows, the more opportunities will become available to you.
- ✓ Allows us to take advantage of the many discounts and services provided from National REIA

About our General Meetings

Our general meetings are held virtually monthly and we format the content based on the feedback from our members. We periodically conduct surveys and plan our meeting format to include topics of interest identified. In order to capture and sustain the interest of the largest group of attendees, we try to have multiple topics at a given meeting. In addition, we focus on balancing the depth of our topics so we can keep both the novice and experienced Investor engaged. The mission of our organization focuses on two primary areas; education and networking. We strongly believe that when you combine these two elements together, you are setting the stage for explosive business success.

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Reversion Back to Live Meetings

At this point, there are no plans to return to live meetings in 2021. In the event that plan changes, we will revisit our membership fee.

Who should join?

Although our membership is open to all applicants, our core membership will include anyone associated with the real estate industry. This could include the following:

- ✓ Real Estate Investors
- ✓ Real Estate Brokers and Sales Associates
- ✓ Mortgage Brokers and Bankers
- ✓ Property Managers
- ✓ Private and Hard Money Lenders
- ✓ Contractors
- ✓ Educators and trainers
- ✓ Home Inspectors and Engineers
- ✓ Appraisers
- ✓ Attorneys
- ✓ Accountants
- ✓ Insurance Brokers
- ✓ Title Companies
- ✓ Students
- ✓ Anyone interested learning about getting involved in the real estate industry.

ECREIA is Part of National REIA

National REIA is positioned to provide services, education, and guidance to the many local real estate investment organizations across the country. With their support, it will help us to make ECREIA the best it can be.

Basic Membership Benefits

The following information will highlight the exciting benefits you will receive with a basic membership for ECREIA:

- ✓ **Admission to our monthly virtual meetings at no additional cost.**
- ✓ **Company Discounts**

As a benefit of being a National REIA member, you will receive discounts from national companies.

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- ✓ Ability to take courses and seminars taught or sponsored by NREIA through National REIAU.
*Fees apply for courses and seminars. Please see National REIA website for additional fees and information.
- ✓ Access to Real Estate Journal (on-line as published quarterly through National REIA)
- ✓ Access to ROI (Real Estate opportunities magazine (on-line as published through National REIA)

For a complete listing and full details on the company discounts you will receive, please see

www.NationalREIA.org

Membership is required to take advantage of these outstanding discounts. You will receive your own personal code that will allow you to access to the member discount area.

- ✓ **20% admission discount on any seminars, Boot Camps, and special events hosted by ECREIA or Carl Schiovone and Associates Real Estate Coaching, Inc.)**
- ✓ **Receive upwards of two 60-90 minutes complimentary Zoom mentoring sessions with Carl Schiovone.** (memberships processed January 2021-May 2021 will receive two Zoom mentoring sessions.) (memberships processed June 2021-December 2021 will receive one Zoom mentoring session) If you are joining with a partner, no additional sessions are given, and your partner can be on the call(s).

The purpose of this orientation is to understand your specific business and investing goals and provide some recommendations on how ECREIA can best serve you and help you to succeed. As an additional bonus, this call can be recorded so you can replay it for future reference.

- ✓ **Coaching Client Benefit**
Any membership applicant who is currently participating in a Coaching Program with Carl Schiovone will receive the East Coast REIA membership at no additional cost.
- ✓ Participate in our **monthly Zoom conference calls**. Members can submit topics of their choice for discussion.
- ✓ **Business or Life Partner membership**
With this new benefit, your life or business partner can join ECREIA at no additional cost. One person is required to pay the full cost of membership.

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Sponsor Membership

As a Sponsor Member, you will have all of the benefits provided with our basic membership plus some exciting added features that will help with your company branding and exposure. The following is an overview of the added benefits you will receive:

- ✓ Your company logo, link and profile posted on the ECREIA website Sponsor page. With our website listed on the National REIA site, your company will get considerable exposure.
- ✓ Your company logo with link added on our monthly e-mail meeting invitation. Our monthly e-mail meeting invitations are sent to thousands of Investors, businesses, and professionals who are involved in the real estate industry. This benefit will provide you with outstanding exposure to a new client, customer, and contact base.
- ✓ One 20 minute segment where you can present an overview on your products and services during **one** of our general meetings
- ✓ All Sponsors will be introduced, acknowledged and thanked for their support at each meeting.
- ✓ We will refer our sponsors to anyone contacting our office for recommendations.
- ✓ As a suggestion for our Sponsor members, offering a discount on the services or products you provide to the East Coast REIA members can be a great way to help you build your business base.

Please note, in respect to our member's privacy, Sponsor benefits will not include contact information of our membership or mailing list.

Sponsorship Membership Requirements

- All applicants for the Sponsorship membership level must have and provide to us all of the appropriate insurance and licensing required by law to conduct business and must be in good standing with the Better Business Bureau and consumer protection agencies.
- Acceptance to our Sponsorship membership shall be granted only after our full due diligence has been completed. As part of our validation process, three current business references must be provided.

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Acceptance and Termination of Membership

The Officers of East Coast REIA reserve the right to refuse membership to any business or individual applicant. In addition, if we feel a member is not acting or conducting business in the spirit of our Code of Conduct, we will terminate their membership with no refund given. The Zoom link sent to you is for membership use only. If link is distributed to a non-member, we will have the option of terminating your membership with no refund given.

Membership Cost

Our membership cost is based on **ten monthly meetings per year**; January 2021-December 2021. However, the cost is based on a 12 month cycle (we do not meet in August and December) **Membership enrollment starts January 2021. Contact office for pro-rated amount. No refunds will be given.**

Membership Type	Annual Cost of Membership
Individual	\$150
Business or life partner of member (Must join same time as member. Limited to 1 partner per membership)	Complimentary
Full-Time Student - must include proof of current enrollment	\$150
Business Sponsorship	\$795
Unlimited Sponsor employee(s)	Complimentary
Active coaching client	Complimentary

Meeting Location

Zoom Platform. You will receive the e-mail link invite several days before the virtual meeting.

Cancellation of Meeting

In the unlikely event we need to cancel a meeting, all members in good standing will get their membership period extended by one month.

Meetings You Cannot Attend

In the event you are not able to attend a scheduled meeting, there will be no credit or refunds given.

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Acceptable Forms of Membership Payment

At this time, we will be accepting payments exclusively via Zelle. Please use e-mail address of EastCoastREIA@optonline.net to make your payment.

2021 Membership Application Form

Please fill out the Following Information and Print Clearly

If your contact information changes during the membership period, please contact our office with any updates, this will ensure we can reach you with any special information and events.

Name of Member 1	
Address	
Occupation/Title	
Primary Phone	
Cell Phone	
Website	
E-mail	
Fax	

Member #2 must be a life or business partner. No Exceptions!

Name of Member 2	
Address	
Occupation/Title	
Primary Phone	
Cell Phone	
Website	
E-mail	
Fax	

Personal Information Provided

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Please note, we value the security of the personal information you provide to us and we will never share, rent, or sell this data to anyone. In an effort to better serve our membership, we collect specific demographic and business data as a way for us to fully understand the composition of our membership.

Type of Payment:

_____ Zelle

Amount \$ _____

I understand that the mission of ECREIA is to create an environment that will focus on the importance of education and business networking. The material presented is for general educational purposes and may not be appropriate or applicable to you. The Officers of this organization strongly suggest that before implementing any investment strategies or purchasing any products offered either directly or indirectly during the meetings or at other ECREIA hosted events that you seek competent legal and tax advice. In addition, you should complete extensive due diligence on any person and companies you are considering doing business with. As a member of ECREIA, I agree to hold the company Officers harmless of any losses of any kind resulting from any product, service, information, or investment opportunity presented to me by the members, guests, Speakers, and Sponsors. I acknowledge that I have read and agree to the terms of this membership agreement.

Printed Name	Signature	Date

Please return only the last two pages of this application.

If you have any questions regarding our membership program, please feel contact:

Office: (631) 750-1563

E-Mail: Eilenesch64@gmail.com

Website: www.EastCoastREIA.net

Mailing Address: East Coast REIA, P.O. Box 268, Oakdale, NY 11769-2117