

High-Content Motivational Speaker

ADAM RANVILLE

Hosted by:



CREATING TRUST & COMFORT

How to Emotionally Connect with People on a Dynamic Subconscious Level

Want to convert more prospects into clients? The keys are building trust, creating an emotional connection, and getting people to feel comfortable with you. In this captivating, fast-paced session, Adam Ranville shows you how to focus on the major factors that create long-term clients and ongoing referrals.

You'll learn how to get on other people's wavelengths, communicate more precisely, rethink your word choices, exceed client expectations, improve the way you follow up, and much more. Specifically developed for seasoned advisors, these concepts are rarely discussed in typical sales seminars.



KEY TAKEAWAYS

- How to create comfort through body language, tonality and choice of words
- Communicate effectively by eliminating the use of powerless language
- Use meta-programming to see how clients make their decisions
- Dramatically increase trust and rapport during initial contact
- Boost internal dialogue, spiritual alignment & mental clarity

Personal
&
Professional
Transcendence

Wednesday, August 22nd • 11:30 AM to 1:00 PM

BRAG Network Marketing Group

8415 15 Mile Rd. • Sterling Heights, MI 48312

RSVP to Todd Shimshock: todd.shimshock@lpl.com

Adam Ranville is a professional speaker who has presented numerous seminars over the past 10 years for organizations such as: New York Film Academy, Oakland University, University of Michigan, A.A.N.P, StubHub, LA Fitness & many more! He delivers an uplifting, educational and emotionally connecting seminar for everyone, so be sure to join us.