U.S. HEATHVEST: A FOR-PROFIT MODEL FOR BEHAVIORAL HOSPITAL WITH CRISIS STABILIZATION CENTER

LCU has research USHV extensively and has met in person with the CEO and executive staff numerous times. USHV has a good track record including transforming Maryville in Des Plaines to a fully run quality hospital. Over the last two years LCU has reached out to Advocate, Northwestern, and North Shore to address this need. There are some non-profit providers interested, but do not have the resources to provide what USHV is offering.

This proposed hospital has all the elements of a crisis stabilization unit, which LCU has identified as a crucial step to address the critical mental health needs in Lake County.

Key Elements:

* Beds with distinct units for children, teens, adults, seniors
* 7 to 10 days stay limit with some exceptions allow 12-18 day limit
* 24/7 intake and assessed within 15 min of arrival
* Police can bring people in as long as they are physically medically stable
* Will have detox for acute level 8-10 days then referred to treatment centers
* 4 stages of treatment:
  + hospitalization
  + day hospital
  + intensive outpatient and outpatient.
  + No one leaves without a discharge plan and place to go.

Finances:

* For-profit
* Private equity invests for start up costs/capital for first 6 months - $20M will be invested in this site
* Mix of Medicaid and private insurance and no insurance.
* No one turned away based on inability to pay
* The mix does not have to be balanced the key is keeping beds full.
* They are sustainable because the focus is on specialty care and niche population (i.e. seniors with both dementia and mental illness, or active military if not large VA presence)
* They help pay for high deductible and establish payment plans.
* They do a market study analysis to identify high need and move quickly to get a State issued Certificate of Need (CON).
  + In the area of northern Cook and Lake County there were 500 mental health admin/referrals per month.

Other locations in IL:

* Chicago Behavioral Hospital, Des Plaines
* Joint venture with Silver Cross Hospital in Will County to add 80 more beds to the existing 20 beds.