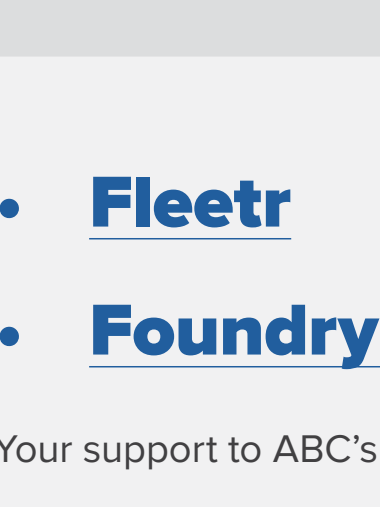


Membership

2024

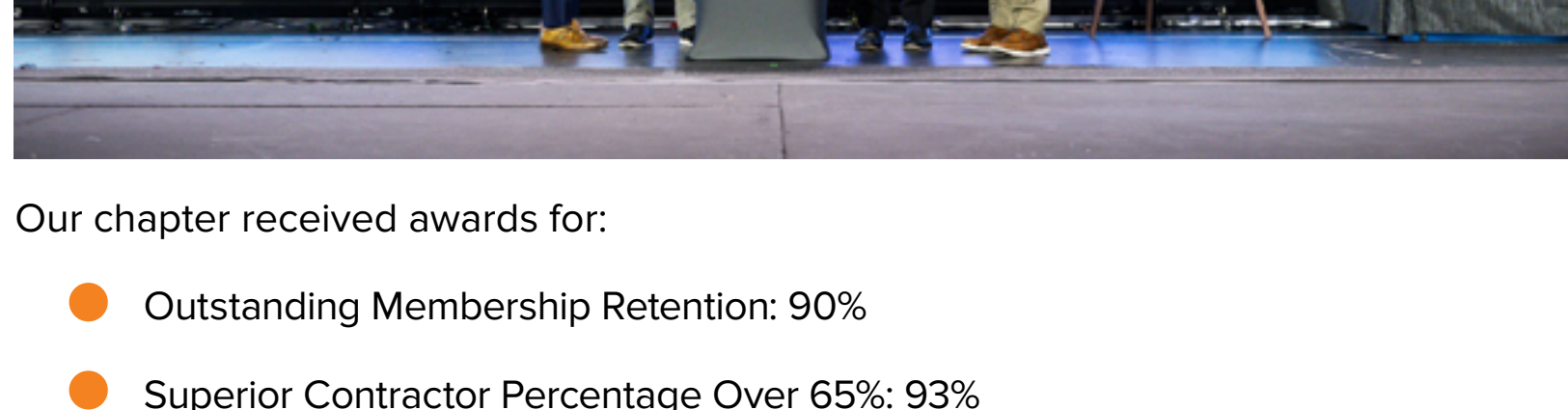


WELCOME NEW MEMBERS

- **Fleetr**
- **Foundry Construction, Inc.**

Your support to ABC's Northern CA chapter is greatly appreciated!

Chapter Recognition at ABC's National Convention



Pacific Region Membership Awards
NORTHERN CALIFORNIA

Outstanding Membership Retention
Superior Contractor Percentage over 65
Membership Growth

Our chapter received awards for:

- Outstanding Membership Retention: 90%
- Superior Contractor Percentage Over 65%: 93%
- Membership Growth: + 2%

Our success wouldn't be possible without the support of our members – THANK YOU!



Brian Lordson, President & Principal Safety/Risk Consultant – Elevate Safety & Risk Management, LLC

How long have you been a member of ABC NorCal?
July 2024 will be my first full year of ABC NorCal Membership.

Why did you join ABC NorCal?

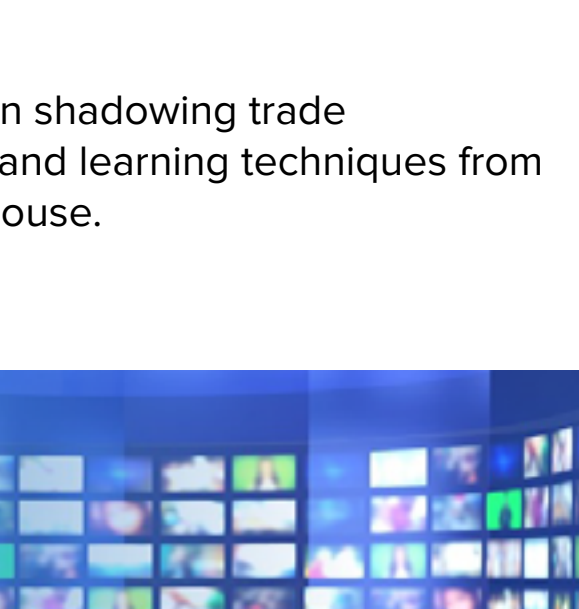
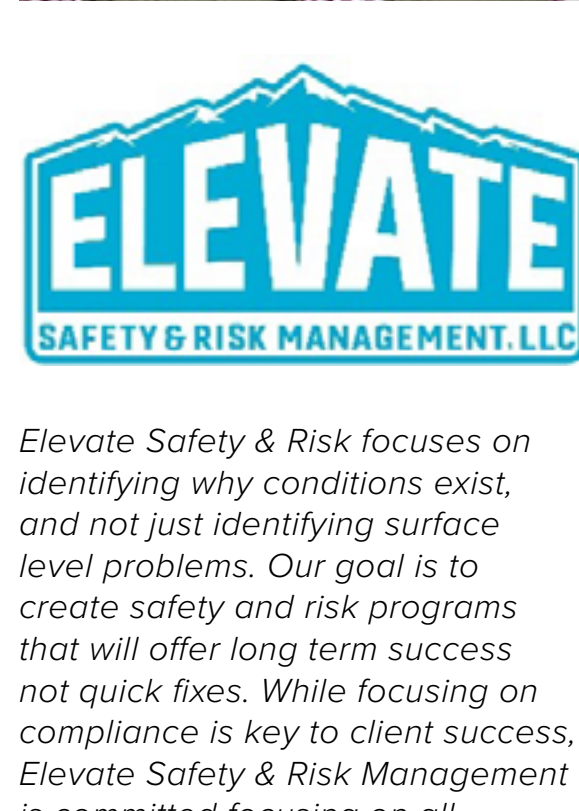
I consider ABC to be a pillar in the industry. It's one of the most reputable construction membership groups in the country, which focuses on legislation affecting the construction industry and provides valuable trade education. I felt membership would be an integral part of my business.

What advice would you give to someone who wants to enter Safety Management in Construction?

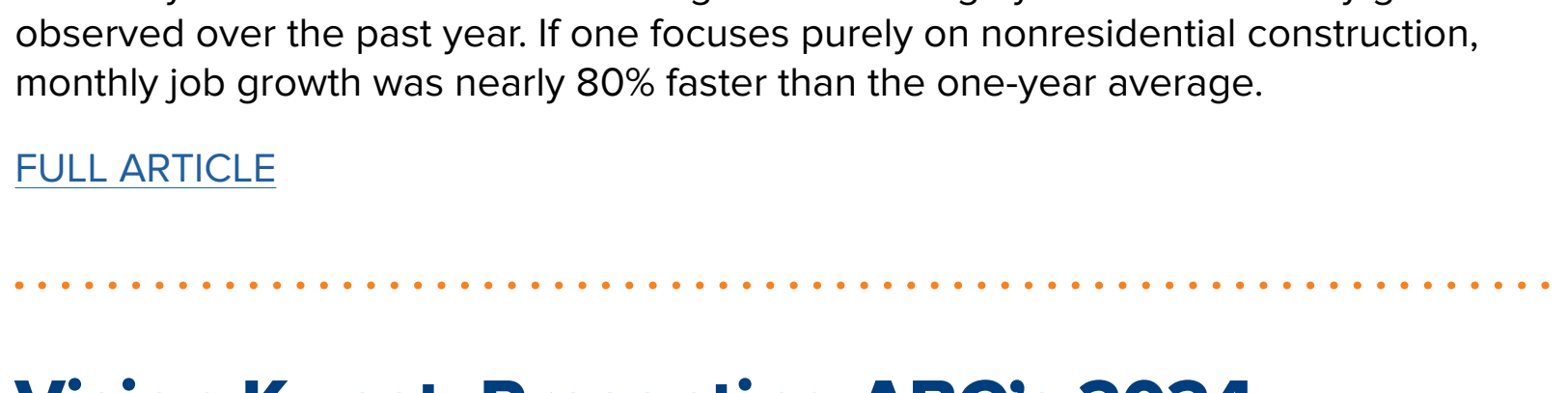
First, always lean on experienced trade professionals and learn from their experience. Give them the benefit of the doubt in scenarios and understand that tenured trade professionals have much more knowledge in their craft than you ever will. Second, when it comes to Safety Management, don't just regurgitate what you've heard other Safety Professionals say! Research topics for yourself, find out the answer, and have confidence in what you've learned not just what others have said.

What is your favorite hobby?

Honestly, working on my house. I get to learn so much in shadowing trade professionals in the field, I am always asking questions and learning techniques from them. It's fun to put it to practice when working on my house.



Elevate Safety & Risk focuses on identifying why conditions exist, and not just identifying surface level problems. Our goal is to create safety and risk programs that will offer long term success not quick fixes. While focusing on compliance is key to client success, Elevate Safety & Risk Management is committed focusing on all exposures of operational loss. Our goal is to be integrated in your operations in so that we become your Safety Manager.



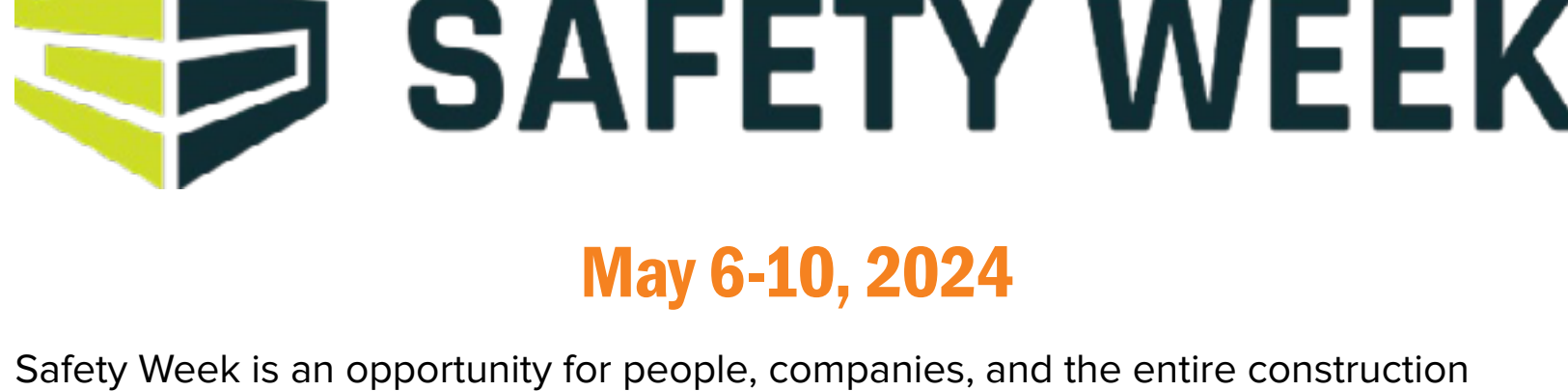
Nonresidential Construction Adds Whopping 24,600 Jobs in March, Says ABC

Nonresidential construction employment increased by 24,600 positions on net, with growth in all three subcategories. Nonresidential specialty trade added the most jobs, increasing by 16,300 positions. Heavy and civil engineering and nonresidential building added 6,000 and 2,300 jobs, respectively.

"Today's release was a blockbuster jobs report and indicates that recession is not arriving anytime soon," said ABC Chief Economist Anirban Basu. "The 39,000 jobs added by the nation's construction segment was roughly twice the monthly growth observed over the past year. If one focuses purely on nonresidential construction, monthly job growth was nearly 80% faster than the one-year average."

[FULL ARTICLE](#)

Vision Kwest: Presenting ABC's 2024 Contractor of the Year



Kwest Group was just supposed to be a regional player in northwestern Ohio. Twenty years, 350 full-time employees and \$130 million in annual business later, the nationally known heavy contractor is ABC's 2024 Contractor of the Year.

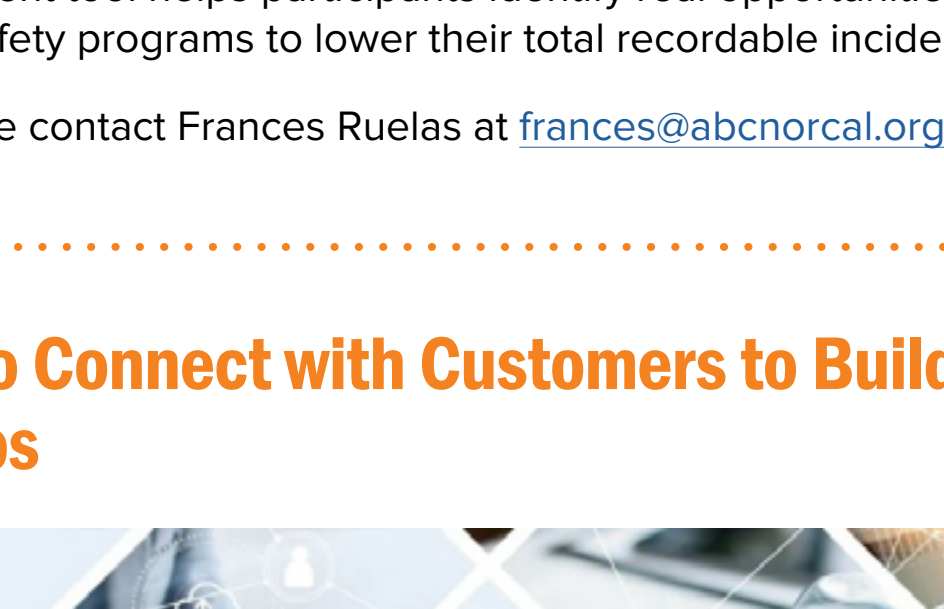
[FULL ARTICLE](#)



May 6-10, 2024

Safety Week is an opportunity for people, companies, and the entire construction industry to unite, celebrate, and recommit to sending everyone home safely every day. It is a show of force, emphasizing the importance of safety in our work. If you are planning to participate, you can access resources and materials to help you organize Safety Week events within your company. Let us continue building a safer and stronger industry together!

[LEARN MORE](#)



abc.org/step

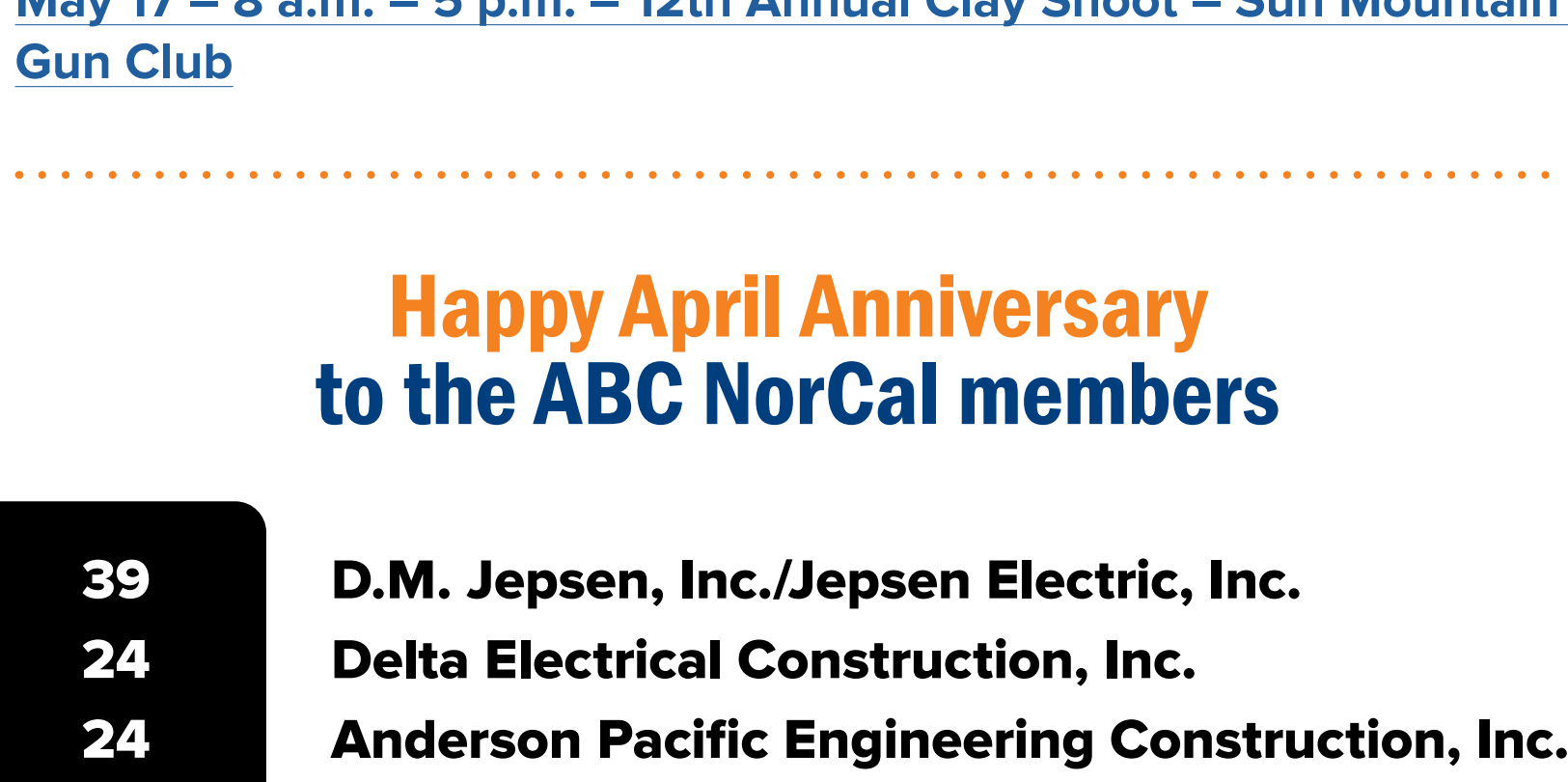
Participate in ABC's Safety Training and Evaluation Process (STEP)

ABC's [STEP Safety Management System](#) provides contractors and suppliers with a robust, no-cost framework for measuring safety data and benchmarking with peers in the industry.

The self-assessment tool helps participants identify real opportunities for scalable growth in their safety programs to lower their total recordable incident rates.

Questions? Please contact Frances Ruelas at frances@abcnorcal.org.

Five Ways to Connect with Customers to Build Long-Term Partnerships



Whether renovating a home or designing offices for a startup, every structure reflects those who work in it and become patrons of it. That is why construction professionals and contractors must connect with customers uniquely because their work is personalized. Communication is the crux behind long-term relationships in business.

[LEARN MORE](#)

Register for Upcoming Webinars and Events:

April

[April 19 – 10 – 11 a.m. – Public Works 101 - Webinar](#)

May

[May 16 – 10 – 11 a.m. – Public Works 101 – Webinar](#)

[May 17 – 8 a.m. – 5 p.m. – 12th Annual Clay Shoot – Sun Mountain Gun Club](#)

Happy April Anniversary to the ABC NorCal members

- | | |
|----|--|
| 39 | D.M. Jepsen, Inc./Jepsen Electric, Inc. |
| 24 | Delta Electrical Construction, Inc. |
| 24 | Anderson Pacific Engineering Construction, Inc. |
| 23 | R J Berry Jr., Inc. |
| 23 | TP Thomas Plumbing, Inc. |
| 22 | Menghetti Construction, Inc. |
| 21 | L&W Cabinets |
| 21 | Rodda Electric, Inc. |
| 19 | Anaya Construction |
| 19 | Enterprise Fleet Management |
| 14 | Neudeck-Concrete Restoration, Inc. |
| 14 | MK Electric & Design, Inc. |
| 14 | Soltek Pacific Construction Company |
| 13 | Barham Inc. |
| 10 | Robert Colburn Electric, Inc. |
| 9 | Galante Brother's General Engineering, Inc. |
| 9 | RLM Enterprises, Inc. |
| 9 | Z Squared Construction |
| 9 | RK & Associates, Inc. |
| 9 | Souto Brothers Landscaping & Concrete Const., Inc. |
| 8 | Premier Builders Inc. |
| 8 | Pierson Company |
| 8 | Ceiling Experts, Inc. |
| 7 | REM Construction Incorporated |
| 7 | Quality Set Construction Company, LLC |
| 6 | Nordic Industries |
| 4 | American Elite Electric, Inc. |
| 4 | Yoda Painting, Inc. |
| 4 | E-Z Painting, Inc. |
| 3 | Kearney Plumbing Inc. |
| 2 | AMS Heating, Inc. |
| 1 | C & C Electric Inc. |
| 1 | Marshall Brothers Enterprises, Inc. |