



July 29, 2020

Dear LeadingAge and Value First members,

We continue to look for sources for your PPE during this time, as always, please reach out to your trusted medical distributors as your first source for items needed for your community including our Value First vendor partners who continue to provide and supply PPE needs for our members. Value First has put together the following list with quick links to help you with your PPE needs:

### **Opportunities for Prevention and Detection of COVID-19**

#### **Reusable Masks and Gowns** [CLICK HERE FOR MORE INFORMATION](#)

As part of a consortium with Hanes, America Knits manufactures Level 1 Isolation Gowns and Personal Safety Masks in Swainsboro, Georgia and is identified as a trusted supplier. Recently, America Knits announced a price reduction on face masks and lower minimum order quantity on gowns.

#### **Hand Sanitizer, Disposable Masks, Multi-Purpose Wipes, Infrared Thermometer**

[CLICK HERE FOR MORE INFORMATION](#)

PlatinumCode is a Midwest Supplier and a new source of PPE. In 1990, PlatinumCode opened its doors in Pembina, North Dakota to not only provide innovative products that increase healthcare efficiency and safety, but also build better futures for those within the healthcare industry. More than twenty-five years later, PlatinumCode holds true to its beliefs and core values, with new headquarters just south of Minneapolis.

#### **Access Control Thermal Camera** [CLICK HERE FOR MORE INFORMATION](#)

Custom Medical Solutions is a leading distributor of healthcare equipment servicing LTAC's, LTC, Acute Care, Rehab Facilities, and Home Care organizations. Based in Brooklyn Park Minnesota, they have service centers nationwide to deliver prompt and professional service 24/7.

#### **Disposable Protective Masks – HD Supply** [CLICK HERE FOR MORE INFORMATION](#)

New lower pricing from HD Supply with no minimum order or quantity limit. Must be a Value First member to take advantage of pricing.

#### **Disposable Protective Masks – Direct Supply** [CLICK HERE FOR MORE INFORMATION](#)

Since the beginning of the COVID crisis, Direct Supply has been in close contact with senior living providers and other customers to understand their current volume and future needs for masks. They offer both 3-Ply Disposable Masks and KN95 Disposable Masks.

#### **Products and Services for Reopening Safely** [CLICK FOR MORE INFORMATION](#)

From installing barriers and hands-free door opening solutions to upgrading air filtrations to a personnel management kiosk to screen entry into a building, these three vendors can help you reopen your community safely.

***Advancing Excellence and Innovation in Adult Life Services***



**COVID-19 Test Kits** [CLICK HERE FOR MORE INFORMATION](#)

Strategic Lab Partners is now procuring COVID 19 testing materials that includes Universal Transport Media and swabs. SLP has relationships with multiple transport media manufacturers and has the ability to create kits quickly for COVID 19 testing.

**Personnel Management Kiosk** [CLICK HERE FOR MORE INFORMATION](#)

Meridian's Personnel Management Kiosk features check-in and temperature verification capabilities. This safety solution can also be programmed for facial identification, with users easily added in a few short clicks.

**Ready to Heat Meal Solutions** [CLICK HERE FOR MORE INFORMATION](#)

Spotlight on new vendor, Gourmet Foods, for Value First members using Vizient contracts, that provides fully cooked lifestyle meals for senior living communities.

In addition we have additional sources for your masks, gowns and gloves that are not contracted vendors, but have been reliable partners for our members during this time. Please let me know if you would like to be connected to these additional sources.

As you continue to serve your residence, please do not hesitate to reach out to me to assist you in finding items that you need for your staff and community. As an extension of your LeadingAge association, I am here to support you in any way I am able.

Best Wishes,

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