

# THE BPG DEVELOPMENT TEAM

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## → Chris Buccini



Chris Buccini is Co-President of The Buccini/Pollin Group, Inc. ("BPG"), and founder and President of BPG Real Estate Services, LLC, the entity

responsible for BPG's office, residential, retail, and parking management and leasing efforts. Mr. Buccini is responsible for the ultimate performance of the company's commercial, retail, parking and entertainment activities, leading its acquisitions, financing, leasing, operations, and disposition efforts.

Since joining BPG in 1999, Mr. Buccini has grown the company to over \$4 billion in assets, including ownership of six million square feet of office and retail space, 6,500 hotel rooms, 2,000 apartments and four live entertainment venues. In addition, Mr. Buccini co-founded and is co-owner of Major League Soccer's Philadelphia Union. Mr. Buccini is the founder and current member of the Board of The Light Up The Queen Foundation; a member of the Board of Trustees of Wilmington Friends School; on the Board of Directors of the Brandywine Conservancy, United Way of Delaware, and Wilmington Renaissance Corporation; and a member of the Delaware Business Roundtable, City of Chester Institute for Economic Development, and Hagley Museum and Library Council of Advisors.

Prior to The Buccini/Pollin Group, Mr. Buccini was the Director of Acquisitions and Senior Vice President of Barrow Street Capital, LLC, a New York City-based real estate private equity fund which is an affiliate of Greenhill and Company. Prior to joining Barrow Street, Mr. Buccini was a Vice President at Eastdil Realty, where he was involved in the disposition, financing and development of investment quality office, retail, industrial, lodging and multi-family projects. Mr. Buccini received his Bachelor of Arts degree from Princeton University.

## → Blaine Skaggs



Blaine Skaggs is a Financial Analyst focusing on acquisitions and development, where he creates financial analyses that support

the firm's acquisition, development, capitalization and sales strategies. His responsibilities include underwriting, due diligence and closing of acquisitions and development projects, as well as project management. Prior to joining Buccini/Pollin, Mr. Skaggs served as a Private Equity Summer Analyst at Shore Capital Partners.

Mr. Skaggs received his Bachelor of Arts in Economics from Vanderbilt University.

## → Wes Shwandt



Mr. Shwandt is President of BPGS Construction, a full-service Construction & Development Management company with offices in

Wilmington, Delaware and Washington, D.C. The primary function of BPGS is to oversee all construction and development related activities for Buccini/Pollin, Buccini/Pollin Real Estate Services, and select third party clients. Mr. Shwandt brings his individual focus to each project undertaken, bringing a leadership role throughout the process with ownership, designers, and the end user.

Prior to joining Buccini/Pollin and founding BPGS Construction in 1998, Mr. Shwandt spent eight years with an industry leading full service CM/GC firm operating throughout the mid-Atlantic region. Mr. Shwandt held positions as a Senior Estimator and Project Manager before becoming a Vice President and corporate officer.

## → Matt Corace



Mr. Corace is a Senior Project Manager for BPGS Construction. He began working for the company in 2007 on the construction of

the Christina Landing Condo tower along the Wilmington Riverfront. Since that project's completion Mr. Corace has managed a variety of projects ranging from high end law firms to multi story, multi building complexes, including clients such as Astra Zeneca, Barclay's and JP Morgan Chase.

Most recently he has completed the first phase of construction on The Concord, a large redevelopment of an existing office complex in Wilmington and the latest luxury apartment community in Wilmington. The final result will be a multi building, multi-use, live, work, play community.

Mr. Corace is a fourth generation builder growing up in around the construction industry. Mr. Corace has extensive hands on experience across a spectrum of various trades having worked as a carpenter, mason, and operator for a land construction company.

Mr. Corace paired his field experience with a Bachelor of Science from the University of Pittsburgh majoring in Economics and Marketing.

After graduation Mr. Corace began working as a Construction Manager for a national homebuilder, overseeing the construction of hundreds of homes throughout Delaware and Pennsylvania. Mr. Corace left the home building industry as a project manager coordinating both sales and construction teams.

## → Boris Kaplan



Mr. Kaplan is Vice President for Development Management, focusing on acquisitions and asset management. Mr. Kaplan has

development management responsibilities for Buccini/Pollin's Philadelphia mixed-use in Philadelphia and Pittsburgh. He oversees BPG's for-sale residential communities and ongoing development efforts.

Mr. Kaplan possesses over 15 years of advisory, business development, and real estate experience. Prior to joining Buccini/Pollin, he was a Vice President for acquisitions with Paradigm Realty Alliance, a privately-held developer of mixed-use projects across Greater Philadelphia. He also served in a variety of operations and acquisitions roles at Toll Brothers, Inc., where he guided the development of several Pyramid Award-winning residential communities.

Mr. Kaplan holds a B.A. from the University of Pennsylvania and an MBA from MIT's Sloan School of Management.

## → Olivia Grunseich



Ms. Grunseich is a Project Engineer for BPGS Construction, and the Development Coordinator for the Lower Hill Redevelopment Project.

Her responsibilities as Development Coordinator cover a wide range of tasks, including managing outreach with community residents, businesses, entrepreneurs and organizations, monitoring accurate records and reports of community engagement endeavors, assisting the marketing team to provide accurate and relevant content for all outreach platforms, and aiding in other development efforts.

## → Rachelle Brown



Rachelle Brown is Lead Marketing Specialist at The Buccini/Pollin Group. Her responsibilities cover a wide range of tasks,

including design and marketing strategy, internal and external communications for BPG and its commercial subsidiaries, community engagement, social media, project management, and event coordination.