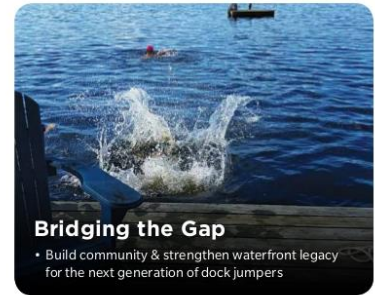


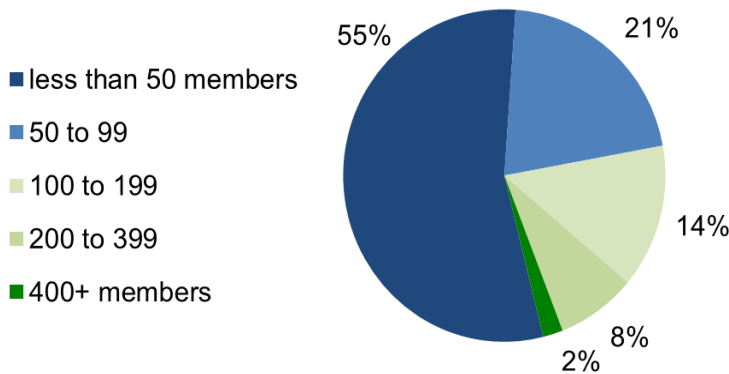
FOCA's work is:

FOCA is the province-wide umbrella group for Ontario waterfront property owners, representing 50,000 member families in more than 500 lake and road associations.

Our united voice carries weight on issues that matter!



How large or small are FOCA's ~500 member Associations?



source: 2018 FOCA member statistics

What are lake association peers saying about FOCA?

“FOCA is the go-to for water resources.”

~Wendy L., Catchacoma Cottagers Association

“Insurance discounts, programs, resources; for just \$3.50 per person, we get real value from FOCA.” ~Daryle M., Otter Lake Ratepayers Association

“It’s where our Association goes first, to find answers.” ~Marlin H., Baptiste Lake A.

FOCA has resources on “hot topics” for Associations, including these, and much more...

Search by keyword at:

<https://foca.on.ca/resources/>

short-term rentals



boating issues and safety



finding & keeping volunteers



waterfront “etiquette”



Members: Login online at <https://foca.on.ca/benefits/> to see all current offer ACCESS CODES:

FOCA Member Username = **focamember** Password = **Foc@M3mb3\$2014**

Login & offers are subject to change, but are current at March 1, 2019

For your ASSOCIATION - Key Services & Offers:

- tips for [starting and building a successful lake or road Association](#)
- 15% member discount on insurance coverage for your Association, through the FOCA [Association Insurance Program](#), administered by Cade Associates Insurance Brokers
- a great rate for FOCA Associations on teleconferencing from [Genesis Integration](#): only 2.5¢ /minute per participant
- [online \(credit card\) payment processing service via FOCA](#), so you can offer your members a digital fee renewal option
- [Association Webpage Offer](#): FOCA can create a free basic web presence for your Association!
- [Updates](#) on FOCA's advocacy files and policy updates. Stay in-the-know with the monthly [EAlert](#) (e-news)
- access to FOCA's step-by-step [Lake Planning Handbook](#) for community groups
- environmental stewardship [resources](#) and FOCA [publications](#)
- "[Who Does What](#)" - tools & tips for working with the levels of government
- [fact sheets and videos](#) on cottage country topics. Share these resources in your own association news!

**How to get the MOST
out of your FOCA Membership**

EXTRA Benefits & Discounts for all your Member families:

- give out the member [Username+Pswd](#) (above) to access all the Members-only resources on the FOCA website!
- information on rural property issues ([septics](#), [taxation](#), [land use planning](#), [mining](#), [energy and utilities](#), ...)
- environmental programs: water quality data in the [Lake Partner Program](#); use the "cottager action plan" to help prevent the spread of [Invasive Species](#); and start your own family's [cottage succession](#) plan

Also, **DEALS & DISCOUNTS** for you, from FOCA's partners – use the **codes**, or identify as part of FOCA:

- > exclusive access to [CottageFirst](#), the first cottage group insurance program!
- > [Coleman Canada](#) 40% discount on online orders (code=**SAFEBOAT**)
- > [Action First Aid](#) 18% discount on Phillips Home Defibrillators (AEDs)
- > [DockinaBox](#) 10% discount on dock frame systems or boat lifts
- > [Canadian Canoe Museum](#) free 1-year Individual Membership (code=**FOCA12**)
- > [Cottage Life Magazine](#) \$24.95 FOCA rate (1 year): www.cottagelife.com/foca